



**"All I Ever wanted to do was Bake Really Good, Delicious Cookies!" *Made with Love Inside Every One.***

Yes, that's what we all did when we were young most nights is dream what we wanted to be when we grew up. For some of us, that dream has come true.

The little girl we heard from last week had that simple dream above – to do what she loved doing – baking cookies with her Mom and Grandma. Who could have ever imagined that little **Erin Brown of Dolce Bakery** would end up having her dream come true!

And great at such a young age to have memories of making cakes and cookies, watching, then doing like they did. Kneading the dough, cutting cookies with fun shaped forms, frosting. Oh the smells she remembers years ago still linger, but now it's in HER kitchen!

Erin watched her Grandmother use nothing but her hands and a coffee cup to measure with – heck with a 1/3 of a cup of this or a cup of that. She did what her mother probably taught her, and that was how things were made. A pinch of salt, a palm full of baking soda. And how delicious her baked goods turned out. Erin, at a young age, wanted to remember what she was witnessing. So, she kept notes because there were no recipes she followed.

After wrecking her car, and having to pay for the damages, she was told to find a job. Her parents happened to know Sheri Mortko and Sheri hired Erin to do some light house cleaning. As she was earning her Life Coaching credentials, the

discussions of “what you want to do when you grow up” began. Sheri taught Erin that she had to do what she was most passionate about. That we know was making great baked goods.

So over the next few years, she honed her skills in school, but more so by working for several caterers and restaurants in KC finding out what she was most passionate doing, and what she hated!

Even after doing this for a few years, she thought she was years away from stepping out on her own. But her current boyfriend (now husband John Brown) had other ideas. He had seen a space in the Village Shops next to Village Flower Company, and thought it would be perfect for starting out. It all happened so fast– and boom! There she was – doing what she loved – baking cookies, cakes, cinnamon rolls – and having people love them too!

She opened two days before Thanksgiving in 2007, and has never looked back! There was sooo much to do – all from scratch. But Erin says she loves everything about the business – it allows her to feed her customers now and always! After three years there, she had outgrown the space, turning some business away – hard to do in today's world.

And luck had it another space a half block away came open, and she could now design the space and kitchen to her liking giving here much more space to grow. Once she got organized and settled, she thought about her future. She wasn't



**PROSPECTORS CLUB**  
The Business Building Network

**Weekly**

**Newsletter**

*"There is Strength in Our Numbers."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**November 16, 2017**

getting any younger, and decided it was time to grow her family. Their son John “Jack” Brown was born.

Cont'd Page 3....



**WE ARE AT VILLAGE FLOWER COMPANY - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.**

**SPEAKERS SCHEDULE**

**See Page 2**  
**ALL THANK YOU'S**  
**See Pages 10-12**

## UPCOMING SPEAKERS SCHEDULE



Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Stephanie Cocherl, our Membership Chairman a call at 913-266-9314 or email at [scocherl@fnbk.com](mailto:scocherl@fnbk.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**Nov. 16 – Das Hardin of Village Flower Co. AT HIS LOCATION.**

**Nov. 23 – THANKSGIVING DAY – NO MEETING!!**

**Nov. 30 – Phil Giordano of Grade A Tree Care at Deer Creek CC.**

**Dec. 7 – Neil Spencer of Lighthouse Auto Sales at Deer Creek CC.**

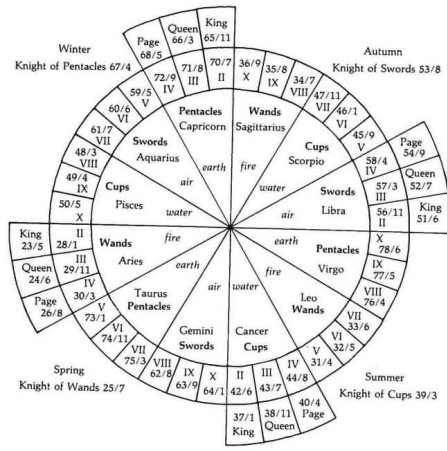
**Dec. 14 – Annual White Elephant Gift Exchange at Deer Creek CC.**

**Dec. 21 – NO MEETING – CHRISTMAS WEEK**



## Trivia Question:-

How many degrees are there in each house of the zodiac (Robyn S.?) ?



**Con't. From Page 1.....**

Once she settled into the new bakery and starting to raise her son, she took a look at her life, with others managing and running her business for her, it was time to step away from the kitchen itself and let them have at it.

The best things that have come out of this is now collaborating with local farmers and chocolatiers and ice cream makers to create new refreshing products. The challenges are keeping up with tweaking successful items, staying on top of seasonal recipes and doing a lot of taste testing to help make those changes good ones.

Her next project could involve buying a building for her bakery and finding ways to get more clients through her doors. A lofty

## QUOTES OF THE WEEK



**So on Dec. 5<sup>th</sup>, 1966, Roman Catholics in good conscience for the first time were able to eat meat on Fridays.**

goal is having people waiting in line for those delicious baked goodies.

She still wants to keep a strong mind and body, working out at her husband's Revolution Gym. So you know what Dolce means? Sweet in French – and we couldn't have a better way to conclude that to say how sweet Erin is and how sweet her delectable gastronomic goodies are too!

Thanks for sharing the "Love" in all you do!

***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

---

## PROSPECTOR EVENTS / NEWS / CHARITABLE CAUSES

Mark your calendars for our Annual Prospectors Christmas Party, this year being held at the Brass on Baltimore, Saturday, December 2<sup>nd</sup> downtown KC. **SIGN UP NOW !!!**



Cocktails, dinner and dancing. Be ready to come celebrate the Holidays with your fellow Prospectors.



### 2018 KANSAS CITY ROYALS TICKETS – LISTEN UP!

Ready for baseball yet? Brownie Simpson has season tickets but has games they are not able to use. He is putting them up for you to purchase. EACH GAME DATE has “4 great seats up close” and a parking pass at \$165. He wants to sell at least 5 games during the season to each of those interested. (5 X \$165). Pretty much random games

but he said he would try and accommodate if you had a favorite team you wanted to see (besides the Royals). Great deal – great seats! Contact Brownie Simpson at 913-831-0764 for details if interested.



US Marines Toys for Tots – On Dec. 14<sup>th</sup>, the day of our Annual White Elephant Gift Exchange, besides bringing a crazy or weird gift to exchange, why not help support a great cause that Ed Hutchison of Frechin Pest Control is promoting. Bring an unwrapped brand new toy on Dec. 14<sup>th</sup> and Ed will make sure they will get to them. Maybe we might even have a Marine present that day. Semper Fi, and Thanks Ed for all you do.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Nov. 9, 2017

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda ERIN BROWN, AUSTIN WILKINSON, JIMMY TIERSKIP, MIKE BROSEIT, ERIN BROWN, ROBYN STUBBS, STEPHANIE COCHERL  
Airey, Douglas

X Alexander, Jay Douglas Airey, Amber Sewell, Jimmy Tierskip, Mike Brosseit  
Erin Brown  
Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim

Belzer, Dan

X Boehringer, Kevin STAINHART, YORK, BROSEIT, DAWALAS, SERVA, PICKRENS

X Bovard, Zach York, Phur, Heather Sewell, DAPP

Brosseit, Mike

X Brown, Erin Thank you ALL for coming today! ☺

X Cocherl, Stephanie Rod Foster, Chris P, Rick Sina, Mike W, Phil G, Janine T, Ann Wilkinson, Neil Spencer, Kevin E, Patti York, Robyn, Alan H, Jean F, Linda A. Lewis  
X Cunningham, Rick Alan H., Dan H.

X Cussen, Kathleen Rick, Rick, Keith, Phil, Alan G, Sean, Steve, Erin, Ryan, Emorie, Barack, Volleyballers  
Dayal, Vivek

☺ Douglas, Kyle Das, Keith B, Keith S, Kevin Y, Alan H, Janine T, Rod F, Ed, Chris P,

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Flessner, Dave ~~Rick Wulverton, Alan Goodheart, Chris Pickering, Matt Paperi~~  
~~Ken Full, Keith Skene, Cliff O'Brien~~  
Foster, Rod

Full, Kevin ~~Rick Wulverton, Rod Foster, Mike B. Dave Flessner, Matt Paperi, Amber Sewell~~  
~~Pat Bejman~~  
Giordano, Phil

Goodheart, Alan ~~HUTCHISON, WOLVERTON, PHAN, TERSTRIP, BROWN, MORTKO,~~  
~~SOMO CUSSEN, SIRNA, BELL, B. DARBY, M. DARBY, EDSON,~~  
Goodheart, Bruce

Hardin, Das ~~Alan Heriford, Jan Shelton, Jim Bell, Rick Wulverton, Kyle Douglas~~  
~~Kevin York, Janine Terstrip, Chris P.~~  
Hawkins, Darryl

Heriford, Alan ~~Amber Das, Jim, Ke. H., Kyle, Matt P., Mike B., Mike K., Pat~~  
~~Rich, Rick C., Rick W., Rod, Sean, Sheri, Stephanie, Zach, Linda~~  
Hobbs, Derek

Holk, Dan

Holland, Ed

Hutchison, Ed ~~Rick, Allan C., Kyle, Janet~~

Kopplin, Mike

Mortko, Sheri ~~ERIN, Phil, Alan G., Alan H., Matt Paperi, Jen, Ri~~  
~~Keith, Robyn, Janice, Leigh~~  
 O'Bryan, Cliff ~~Vicki, Stephanie, Ed, Matt P.~~

Oettmeier, Dr. Bert

Paperi, Matt ~~CHRIS, MARGO, KATH, RICK, RICH-SHAI, CINDY, DAVE~~  
~~RICK, NIEL, JIMMY, ERIN, ED, RICK~~  
Phar, Matt

Pickering, Chris ~~ARNDT, HISSARD, BILL, DEBORAH, HUTCHISON, MARGER,~~  
~~ROBERTA, SPENCER, SUSAN~~  
 Pickering, Margot

Rapp, Bryan

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Runyan, Joe \_\_\_\_\_

Sewell, Amber \_\_\_\_\_

X Shelton, Jennifer *Sirna, Wilkinson, Wagner*

Simpson, Brownie \_\_\_\_\_

X Sirna, Richard *Christina Small, Stephen, Cora, Jan, Harold, Paula, Timothy, Heather, Mostko, Peter, Edna, Susan, Vonda, Tracie*

X Spencer, Neil *Jay Alexander, Stephanie Lockart, Das & Cindy, Darryl Hawkins, Chris Pickering, Margot Pickering, Alan Herford, Matt Paperi, Rick Sirna, Mike Ruppel, Vballers*

Stein, Jeremy \_\_\_\_\_

X Steiniger, Keith *Wolverton, Sirna, Cussen, Paperi, Mostko, Herford, Phat, Brown, Rapp*

Shelton, Koppin *Tierstrip, Boehniger, Douglas, Wagner, Hutchinson, Alexander*

X Stevens, Robyn *Erin Mostko & Kathryn Cussen*

X Stone, Janet *Ed, Janine & Rick W.*

Terstriep, Janine \_\_\_\_\_

Trondson, Chad \_\_\_\_\_

X Twigg, Brad *Kathleen, Rich S., Chris & Margot, Matt Paperi, Leigh Wagner, Rick W., Alan G., Erin B., Janine*

X Wagner, Leigh *The Pickering's, Amber S, Sheri M, Keith S, Jen S, Jay A, Em B*

Webb, Tyler \_\_\_\_\_

X Wilkinson, Ann *Erin, Alan, Doug, Janie, Rich, Robyn, Janine, Janet, Kevin, Stephanie, Leigh*

X Wolverton, Rick *KATHLEEN PHIL ED KEITH ERIN JANINE RICH*

X York, Kevin *BRIN B, CHRIS P, KATHLEEN, JANINE, ANN, STEPHANIE, BT, MAH Phat, MIKE B, BROWNIE, SIM B, PHIL G, KEVIN B,*

**GUESTS**

Name \_\_\_\_\_ Name of Business \_\_\_\_\_ Your Position (owner, sales, etc.) \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_