It is always nice to look back and remember the heritage of years gone by that date back to the ’60’s, ’70’s, and early 1980’s. Back when there were cassette tapes, and cameras that actually had film inside them which you developed.

And it is good for all of us to learn the story behind all members, but especially those whom we have never heard their unique story told. For as long as we can remember, we have no idea how Dan Holk of Motivation Through Incentives Inc. got his start.

Dan grew up in the greater St. Louis area. His grandfather ran a coal business that was so successful he was able to sell it at a young age, and took some of that money and purchased acreage in a remote part of Missouri at the time known as The Ozarks. They were at the time creating this man-made lake that would become one of the country’s premier residential and commercial real estate meccas.

As a youngster, he related great memories of hunting and fishing with his father and grandfather. In fact, he loved spending his summers in the Ozarks. Even though his grandmother had a 7th grade education, he never doubted her ability to teach him about the world. He remembers looking at many maps as she told him about each country, and helped Dan memorize the capitals of them. She wanted him to know and remember them well. This interest served him well as a travel consultant in later life, and gave him the opportunity to travel to six continents and over 100 different countries.

Dan went on to have one of Kansas City’s largest independently owned travel agencies in the city at 103rd and Wornall in the same center as Coach’s Bar & Grill was located at. And he helped Mike and Brian Darby many a time bail water and salvage what they could after a devastating flood.

After the change in airline deregulation, he eventually closed his business and sold roofing for new and existing homes, but the newer metal roofs is what excited him most.

Cont’d on Page 3…
UPCOMING
SPEAKERS
SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

Feb. 15th – Stephanie Cocherl of CrossFit Bank at Deer Creek CC.

Feb. 22nd – Jay Alexander of Darkhorse Applicants LLC at Deer Creek CC.

March 1 – Zach Bovard of Tight Solutions at Deer Creek CC.

March 8 – Jennifer Shelton of Jennifer Shelton Balance at Deer Creek CC.

March 15 – Doug Airey of Doug Airey Home Care at Deer Creek CC.

IMPORTANT REMINDER – ESPECIALLY FOR NEW MEMBERS:-

WINTER STORM POLICY

If the Blue Valley School District cancels classes on the Thursday of our meeting, there will be NO MEETING THAT DAY.

Please check late the night before or early the morning of our meeting date for school cancellations.
Trivia Question:-

Who shot Lee Harvey Oswald?

"Most great people have attained their greatest success just one step beyond their greatest failure."

- Napoleon Hill

The sport that has you herringboning to get uphill is skiing.

Con’t. From Page 1........

But he still loved the travel arena. An opportunity he heard of came around where Motivation Through Incentives was growing and needed someone who knew the ropes to help them coordinate and book flights, manage them and monitor them during their excursions, and help companies with ideas to incentivize their employee base. Boom! A new career for Dan was born.

So then Dan told us it was time to take a tour around the world to see who was good at geography and who had been at the places he had traveled. It was hard to remember all, but here are “just a few of the places he took us to”............
CAN YOU NAME WHERE THIS IS AND WHAT IT IS? GIVE IT A TRY. ANSWERS AT END OF NEWSLETTER...

A        B
C    D

E
If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

Leigh Wagner of KU Integrative Medicine is looking for a highly organized, conscientious, personable, hard-working, and detail-oriented patient service representative. (I hear those are super easy to find!) I appreciate any leads. Thank you! 913-945-6809.

From Erin Brown – Dolce Bakery - Hi Prospectors,
I’m looking for a referral to clean our exhaust system and inspect our kitchen hood + fire extinguishers.
Thanks for your help!
<table>
<thead>
<tr>
<th>Attendance and Thank You's</th>
<th>Meeting Date: Feb. 8, 2018</th>
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</table>

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Adams, Linda
- Airey, Douglas
- Alexander, Jay
- Ashurst, Chase & Amy
- Beckner, Pat
- Bell, Jim
- Belzer, Dan
- Brown, Erin
- Brown, Mike
- Cunningham, Rick
- Cussen, Kathleen
- Dayal, Vivek
- Douglas, Kyle
- Eckinger, Bill
- Eidson, Ken
- Emerson, Bill
- Felton, Dr. Sean

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**Additional Attendees:**
- Sue, Chris, Chels, Robyn, Dev, Dave, Kevin, Kyle, Alan
- Jan, Kevin, Jack, Alice, Kaye
- Alan H, Anna S, Chris P, Kathleen, Matt P, Rick S
- Chad, Tracy, Matt, Pierre
- Boehringer, Kevin
- Sienna, Flossie, Douglas
- Zach
- Mike B
- Phil, Ric, Rick, Kurt, Allan B, Stephanie
- Susan, Chris, Jim, Janine, Board
- Cliff, Rich S, Dave F, Dr. Twig, Matt S
- Derek II

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**Additional Notes:**
- [List of attendees]
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave
Foster, Rod
Full, Kevin
Giordano, Nick
Giordano, Phil
Goodheart, Alan
Hodgkinson, Scott
Hutchinson, Ed
Kopplin, Mike
Mortko, Sherry
Mortko, Mort
Pickering, Chris
Pickering, Margot
Rapp, Bryan

Foster, Rick
Giordano, Kevin
Goodheart, Alan
Hodgkinson, Scott
Hutchinson, Ed
Kopplin, Mike
Mortko, Sherry
Mortko, Mort
Pickering, Chris
Pickering, Margot
Rapp, Bryan

Hodgkinson, Alan
Hodgkinson, Ann
Rapp, Bryan

Please name where this is and what it is. Give it a try. Answers at end of newsletter...
Answers to Travel Hotspots around the World...

A – Rome, Italy – Trevi Fountain
B – South America – Amazon River – where two tributaries come together, one slow moving and one fast moving and color of water is different for each.
C – Florence Italy – Michaelangelo’s David statue
D – Venice Italy – Gondolas
E – Athens Greece – Acropolis
F – Russia – Handmade dolls made there
G – Barcelona Spain – Paela – known for delicious fresh seafood.
H – Dublin, Ireland – famous Guinness bar
I – France – Normandy Beach
J – Germany – Brandenburg Gates
K – London – Buckingham Palace – changing of the guard
L – Peru – Machu Picchu - Lost City of the Incas
M – Egypt – pyramids


PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

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<td>Z Jamie Terstiep, Kevin York, Kathleen Cusson, Mike Taby</td>
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<td>Sirna, Richard</td>
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<td>X New, John, Kyle, Rick, Daron, John, Don, January</td>
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<td>York, Kevin</td>
<td>X Phil, Mike, Brownie, Mike, Kyle, D, Matt, Pete, Krath</td>
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<td>Guests</td>
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Guests

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<tr>
<th>Name</th>
<th>Name of Business</th>
<th>Your Position (owner, sales, etc.)</th>
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