Getting the Right IT Solutions Can Become a Little Hairy If You’re Not Careful.

IT – What’s IT all about? No – we know you were thinking about “It” from The Adams Family.

We mean IT – you know – Information Technology. What drives your world of business and personal communications at its most basic style. It is like talking into one tin can and listening into another to the Nth degree. When you need to take your company to the next level, with ease of use and support for your many tasks, who do you look to? One of the best IT innovators we have is our own Zach Bovard of Tight Solutions. Hailing as a Chief Technologist Solutions Guru, Zach knows networks like the back of his hand. And getting your company to communicate better both internally and externally is what he loves to do.

Zach has been out on his own cloud since 2001 as an independent owner, and has never looked back. He is a legacy with his father, John Bovard of Bovard Insurance Group being a long time member prior to his joining the club.

Last week Zach decided if you wanted to find out more about what makes his company great, you could let him know and he would make it happen. There was some other things he deemed important enough to share with the group.

Zach is never shy in speaking his mind, and last Thursday he did not fail. He began talking of the changes in his IT world, and how Apple has been a large part of that change. He says Apple products and applications are by far the superior technology solutions for us all. Having an iPhone or iPad or MacBook from a security and privacy standpoint are the “only way to go today”. He went on to say how Androids are fundamentally flawed and can lead to issues unprotected where Apple covers your behind.

Zach took out his iPhone and did not hesitate beginning to show us amazing things we did not know it could do. You can multi-task by swiping the open windows and not have to enter each one again. Saves time and trouble. Or how about making sure you have your most important personal medical information available in case of an emergency. There is a health app called SOS Call that keeps your vital medical info and next of kin ready and easily accessible to emergency or police with just a push and swipe of their finger. ICE means “in case of emergency” and some of your contacts should have that listed so they could find them too.

Or if you are truly desperate, say in a car wreck or stranded in the middle of nowhere, you can click your side buttons multiple times and it alerts them where you geographically are and sends help.

You may not even know what your Control Center is. From any screen, touch your finger at the bottom of the screen, and quickly swipe up. Boom – there it is. The most important and useful item there is your flashlight. How many times have you needed one and did not have it? Now you do 24/7. (As long as you have your iPhone with you). Make sure you go to Settings, then Control Panel, and activate access even on a locked screen.

There are so many new apps which are available to you. Time limited many others he wanted to discuss. Maybe in the future he will share more of those with us.

It is also so rewarding to learn of something new we did not know about our speakers. This time Zach both told us and showed us his latest love – (Randi is his first love). It is all about home security!!

Being able to now be in control of your home security and many functions inside your home, all from your iPhone is truly amazing. Think if it – being able to turn lights on and off on command, they know when the last family member leaves and when you return home.

Or closing your garage door automatically so you will never ever forget to do it again! Or say “Good night Siri” and she turns your lights down to 1% so you save energy but can still see where you are going and not stub your toe or fall over a skateboard or step on a dinosaur toy. It is true automation like we have never seen before.

Cont’d on Page 3…….
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

**ARE YOU INTERESTED IN JOINING PROSPECTORS?**

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 8 – Jennifer Shelton of Jennifer Shelton Balance at Deer Creek CC.

March 15 – Doug Airey of Doug Airey Home Care at Deer Creek CC.

**IMPORTANT REMINDER – ESPECIALLY FOR NEW MEMBERS:-**

**WINTER STORM POLICY**

If the Blue Valley School District cancels classes on the Thursday of our meeting, there will be NO MEETING THAT DAY.

Please check late the night before or early the morning of our meeting date for school cancellations.
**Trivia Question:-**

What is the name of the spectacular California coastline south of Monterey?

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**QUOTES OF THE WEEK**

There is no time like March to remind your boss that college basketball flu is highly contagious.

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The liqueur that makes a Black Russian black is Kahlua or Tia Maria.

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**Con’t. From Page 1........**

And Zach is now able to install security camera systems in both homes and businesses (never knew this). It has become his love and passion. You can tell when you hear him talking about it. He particularly likes having his home covered from all angles having a family to protect – wife and three daughters.

He demonstrated the ability to utilize what he calls PTZ – that being pan, tilt, and zoom. He showed his egress doors and windows, all covered by camera, and he could pan and zoom looking down the street at his neighbors or as far away as Metcalf Ave. And from his iPhone, he can access any of his clients systems to work on what needs to be fixed when it comes to accessing and retrieving data.

Our world had changed so fast! It is great to have Zach to keep us abreast of what is happening know, and plan on knowing what is ahead of us in years to come.

Thanks Zach for a look into what many of us are tech stupid about, but now are smarter than we were last week. Please keep us all updated on our IT world!!!
If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

From Erin Brown – Dolce Bakery –

Hi Prospectors,

Please refer someone you know that might fit these two positions below:-

Dolce Bakery is looking to add enthusiastic people to our growing Front of House team! **The Pastry Counter Position** is a customer service position with part time hours available.

Join our upbeat team of passionate people that strive to give our customers the best product and experience possible. Applicants should enjoy connecting with people as a member of a dynamic small business with loyal customers.

We are centrally located in the Village Shops!

Retail or Sales experience is preferred, but we will train the right applicant! You will need a willingness to work weekends and holidays to meet business needs.

To apply, please go to http://www.dolcebakes.com/joinourteam/ and submit the application form.

Dolce Bakery is looking for a **full time cake and sugar cookie decorator** as part of our growing team! Our decorators create beautiful, delicious products to fill our pastry case and special orders, including weddings.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create delicious desserts with detail and care.

Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and holidays to meet business needs.
Annual Brew-to-Brew Run - Sunday, April 8th, 2018

Brew to Brew is a 44 mile solo or relay race with runners traversing roads and trails from downtown Kansas City, MO to the party in Lawrence, KS.

Benefit Organization: Brew to Brew benefits the Cystic Fibrosis Foundation. Every runner donates a minimum of $10 included in the registration. In 2017 The Kansas City Track Club was able to donate $40,000 to the Cystic Fibrosis Foundation. The median life expectancy of someone with CF is 37 years, but we are working to add more years. Thank you for your generosity.

To participate this year, please see Coach Jen or call her at 913-927-1113.

See Ken Eidson of RBC Wealth Management, one of the sponsors of the event. He has a table of 10 reserved for any Prospector members that wish to purchase tickets (see below for details). Please contact him at 913-451-3543.

Join us for an enchanted evening

We promise you that this is not your typical gala. Grab your favorite storybook character and come join us for Phoenix Family's 15th Annual Un·Gala. We promise that this year's gala will be just as spectacular as in years' past, featuring an open bar, a gourmet seated dinner, and dancing, as well as live and silent auction items.

EVENT INFORMATION

2018 DISTINGUISHED COMMUNITY LEADER

Jonathan Cohn, Chief Executive Officer, The Yarco Companies
AGENDA

- 6:00-7:00 PM: **Cocktail Hour**
- 7:00-8:00 PM: **Gourmet Dinner**
- 8:00-9:00 PM: **Community Leaders Award Ceremony and Live Auction**
- 9:00-11:00 PM: **Dancing and Entertainment**

PARKING

We provide all of our guests with complimentary valet parking. The valet station will be located on the corner of Wyandotte and 16th Street. To take advantage of the complimentary valet parking, please arrive on 14th Street and turn south on Wyandotte. *NOTE: Wyandotte will become ONE-WAY for the night of the event.

COMMONLY ASKED QUESTIONS

IS IT AN OPEN BAR?

Absolutely.

WHAT SHOULD I WEAR?

Fairytale-chic.

While we love it when our guests join us in fun costumes that reflect our theme, if costumes aren't your thing, come as you are. We want you to be comfortable and have a great time.

CAN KIDS OR TEENAGERS ATTEND?

Please call us at 816.612.8841 to discuss.

WHAT DO I DO IF I HAVE FOOD ALLERGIES?

Please contact us at eotto@phoenixfamily.org or at 816.612.8840 to communicate any food allergies or special accommodations needed.
Be sure to see Kevin Full at 913-851-3252 about his fundraiser event Cocktails and Golf benefitting the PKD Foundation (Polycystic Kidney Disease). This is near and dear to his heart and he would love your participation.

See next page for application and details of the event.
Cocktails + Golf
Kansas City Chapter
April 29, 2018 | 3-6 pm

For online submission, visit pkdcure.org/get-involved/events/kansas-city-cocktails-golf/sponsorship

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Please indicate Sponsorship Level and circle type of donation:

- [ ] Gold - $1,000
- [ ] Silver - $500
- [ ] Bronze - $250

- [ ] Full page program ad - $100
- [ ] 1/2 page program ad - $50
- [ ] 1/4 page program ad - $25

[ ] If this is an in-kind gift of goods or services (non-cash). Please include the fair market value and a description of the gift:

*In-kind sponsorships will be recognized at the level matching the fair market value of the gift.

Please email this form to kansacityfundraising@pkdcure.org and attach your logo (eps or high res jpeg file).

[ ] Send me an invoice for my sponsorship. Please note, if payment is not received within 30 days, an invoice will be emailed to the contact listed above

[ ] Please check here if you would like us contact you for credit card payment.

If paying by check, payment and form can be sent to:

PKD Foundation
Attn: Peggy Robinson
1001 E. 101st Terrace, Suite 220
Kansas City, MO 64131

For questions, please contact Peggy Robinson at 816-405-6910 or kansacityfundraising@pkdcure.org.

The federal tax ID # for the PKD Foundation is 43-1266906

Thank you for supporting the Kansas City Chapter of the PKD Foundation!
SAVE THE DATE!

THE 6TH ANNUAL TROOST JAZZ & SOUL EXPERIENCE will be at the historic Arvest Bank Theatre at the Midland on SATURDAY, APRIL 28, 2018 AT 7PM

Get dolled up and don your dapper duds for Reconciliation Services’ swinging jazz gala, featuring live entertainment, dancing, silent auction, dinner, cocktails, live painting, wine pull, and more!

JOIN US IN CELEBRATING THE STRENGTH AND BEAUTY OF OUR COMMUNITY ALONG TROOST AVENUE AND LEARN ABOUT OUR NEW DONATE-WHAT-YOU-CAN CAFE OPENING THIS SUMMER, A GATHERING PLACE WHERE ALL ARE WELCOME!

Space is limited. For information on sponsorships and to get discounted early bird tickets visit: www.RS3101.org/TroostJazzandSoul or call 816-931-4751 x.106

This charity event benefits Reconciliation Services at 31st and Troost. Our mission is to cultivate a community seeking reconciliation, to transform Troost from a dividing line into a gathering place, revealing the strength of all.
Leigh Wagner of KU Integrative Medicine is looking for a highly organized, conscientious, personable, hard-working, and detail-oriented patient service representative. (I hear those are super easy to find!) I appreciate any leads. Thank you! 913-945-6809.
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PLEASE PLACE “X” IN FRONT OF NAME IF ATTENDING MEETING

V  Flessner, Dave
   Scott Squaw, Arne Rapp, Kevin Full, Tyler Webb, Uncle
   Darryl Hawkins, Neil Spencer

X  Foster, Rod
   Michael G. Phil & Tens, Dan & Matt Paperi
   Chase A., Kevin F., Rich S., Rick Jr. & Keith S.

X  Full, Kevinn
   Leigh, Wegar, Mike Bonnar, Dave Pickering, Matt Paperi, Pat Bekker
   Amber Steil, Alan Goodheart, Rod Foster
   Giordano, Nick
   Giordano, Phil
   Rich D., Rich W., Kathleen, Shera & Sean E.
   Brian & Matt

X  Goodheart, Alan
   Chalmers, Ashurst, Boyd, Cussen, Eicker, Hutchinson, Mortko, Paperi, Pat, Sinna, Stone, Webb.

X  Goodheart, Bruce

X  Hardin, Das

X  Hawkins, Darryl
   Mike B., Kevin Y.

X  Herford, Alan
   Amber S., Amy, Chase, Pat, Ed, John B., Jim B., Kathleen, C. Keith, Stephanie
   Kevin B., Kevin Jr., Kyle D., Matt P., Mike R., Mike B., Mike K., Rich, Rod Sr., Shawn
   Hobbs, Derek

X  Holli, Dan
   Amber D., Shane B., Grant W., Theresa

X  Holland, Ed

X  Hutchinson, Ed
   Alan, Scott, Keith, Larry, Ken

X  Kopplin, Mike
   Robert, Walther, Tom, Jim, Fred, Frank
   Amber Herford, Elroy, T. Wagner

X  Mortko, Sheri

X  O'Bryan, Cliff
   Oettmeier, Dr. Bert

X  Paperi, Matt
   Chase, Keith, Neil, Chris, Margo, Ken, Dave, Linda, Dave
   Paul, Doria, Sony, Rich, Pat, Viv, Rick, Ed, Kyle, Ken Jr., Don

X  Phar, Matt

X  Pickering, Chris

X  Pickering, Margot
   Paper, Wolverton, Sinna, Ed, Sherry

X  Rapp, Bryan
   Matt Paperi, Dave, Ken, Chuck, Rich S., Erin, Jay

X  Rapp, W.
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<th>Your Position (owner, sales, etc.)</th>
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Runyan, Joe
Sewell, Amber
Shelton, Jennifer

Wilkinson, Wolverton, Das, Steiniger
Simpson, Brownie
Sirna, Richard

Spencer, Neil
Stein, Jeremy
Steiniger, Keith

Alexander, Phar, Gooden, Ashurst, Felton, York, Hutchinson, Eidson, Sheller, Daysh, Webb
Stevens, Robyn
Stone, Janet
Swim, Scott
Terstriep, Janine

Trondson, Chad
Twigg, Brad

Wagner, Leigh
Webb, Tyler

Wilkinson, Ann

Wolverton, Rick
York, Kevin

GUESTS