



NOTICE

Due to the current work load the light at the end of the tunnel will be turned off until further notice.

Living through a home remodel is like living in the wild...you do whatever it takes to survive.

When you find something you feel entirely passionate about, the world can become yours to take. You can be doing something you believe to be just a task that needs to be completed, and somehow realize that it could be your life's calling.

Such was the case for **Doug Airey of Doug Airey Homecare**. And home care was IT!! But the road that lead there was interesting in and of itself. You see, Doug comes from a family instilling a strong work ethic like many of us. His father worked for the FBI and showed him the importance of honesty and abiding by the law at a young age. Doug realized that he wanted many things at his young age, and in order to get or have them, he became resourceful and worked to earn what was needed.

Doug has lived an exciting and diverse life, working in restaurants at a young age, to working the Alaskan pipeline during its construction (the money was great). And he has owned a bowling alley and a hair salon in California (he hated working on Saturdays). It was not very welcoming.

When he moved back to KC after his mother's passing and his Dad retiring, he thought he was not doing enough to keep busy, and also realized others were investing in rental real estate. So he went out and acquired several properties. He liked the extra cash flow from them, but

despised the costs of maintenance and upkeep that each property required.

Here is where he took it upon himself, and a lot of homeowners do, to try and fix what he could, learning along the way. (No Home Depots or Lowe's stores back then). Talking to those that did work like that, he gradually picked up tips and tricks that made home repair a breeze. And he liked doing it. Several friends knew of the work he did and asked him to come fix a few things for them. That was the "light bulb" moment - he realized he might be able to monetize this. After several months, he knew that this was his true calling. A homecare business was born.

Doug now works out of his clean white van. Between the tools he carries with him in this van, and what he has at home, there are over 8000 different tools and over 2500 parts that he maintains to do different tasks.

He takes care of someone's list of little items that need repairing. He suggests making a list of what needs to be fixed, and BOOM – they're done! He did that for years. He has since expanded his realm of expertise and skill levels to be able to remodel kitchens, bathrooms, basements - you name it.

And he is a perfectionist. He wants to make sure that what he does for you is better than before he started. He is



Weekly

Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

March 22, 2018

meticulous when it comes to paint, edging, and finishing details.

Cont'd on Page 3.....



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S

See Pages 12-14



UPCOMING

SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

March 22 – Jay Alexander of Dark Horse Applicants LLC at Deer Creek CC.

March 29 – Ann Wilkinson of First National Bank Mortgage at Deer Creek CC.

April 5 – Rich Sirna of Sirna Bros. Junk & Debris Removal at Deer Creek CC.

April 12 – Kevin Boehringer of BSE Structural Engineering at Deer Creek CC.

April 19 – Amber Sewell of Lutz Plumbing at Deer Creek CC.

IMPORTANT REMINDER –
ESPECIALLY FOR NEW MEMBERS:-

WINTER STORM **POLICY**

If the **Blue Valley School District** cancels classes on the Thursday of our meeting, there will be **NO MEETING THAT DAY.**

Please check late the night before or early the morning of our meeting date for school cancellations.

Trivia Question:-

What state full of milk and honey was the destination in the book and movie "The Grapes of Wrath" ?



Con't. From Page 1.....

And he has built his business acumen from mostly great referrals of satisfied clients (referrals weed out the crazy people). Many of them are Prospectors. If you own a home or have rental property, and don't have the necessary skills to do a good job yourself (or maybe have tried doing it but failed), then Doug is your guy!

He has gotten to know his clients well and watch them grow up. They are so trusting, some give him house keys or alarm codes to enter their homes and do his thing.

QUOTES OF THE WEEK



For you Irish afficianodos, what's called crubeens are an Irish delicacy known in the US as boiled pig's feet, sometimes battered and fried. Mmmm!

Each job is a new adventure; you never know what you will find behind a shower wall, or above a ceiling. He tries to keep them engaged in the project. And his low overhead has allowed him the flexibility to pick and choose who he wants to work for. If they are not nice people the first time he does a job, he just won't go back.

So if you have been thinking about updating your bath or kitchen, or have an emergency arise, you should keep Doug's number handy. Thank you Doug for being there when needed by many of us.

12/8/2018 – Xmas
Party – Brass on
Baltimore **SAVE**
THE DATE NOW!

*BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME
JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY*



From Erin Brown – Dolce Bakery –

Hi Prospectors,

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have multiple positions open!

- The **Pastry Counter Position** is a customer service position with part time hours available.

Join our upbeat team of passionate people that strive to give our customers the best product and experience possible. Applicants should enjoy connecting with people as a member of a dynamic small business with loyal customers.

Retail or sales experience is preferred, but we will train the right applicant! You will need a willingness to work Saturdays and around holidays to meet business needs.

- The **Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

- The **Production Baker** is a kitchen position with part time hours available.

Our bakers create delicious products from scratch daily to fill our pastry case and complete special orders. Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create delicious desserts with detail and care.

Baking experience is preferred, but we will train the right applicant! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to <http://www.dolcebakes.com/joinourteam/> and submit the application form.

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

This is from Chase and Amy Ashurst reminding of an event anyone can participate in on Sunday, April 8th. If you have questions, give Chase or Amy a call.

SAFER **SCHOOLS** **SUNDAY** A P R I L 8 T H 2 0 1 8

**LOCAL BUSINESSES DONATING BACK TO THEIR LOCAL SCHOOL DISTRICT
TO MAKE OUR SCHOOLS SAFER FOR OUR CHILDREN.**

#SAFERSCHOOLSSUNDAY

**PLEASE TAG YOUR BUSINESS IN THE COMMENTS
IF YOU COMMIT TO DONATING ALL OR A PORTION OF
YOUR SALES ON APRIL 8TH, 2018 TO YOUR
LOCAL SCHOOL DISTRICT TO BE USED FOR
ANY SORT OF SAFETY PROGRAM THEY SEE FIT.**

LOCAL COMMUNITIES TAKING ACTION.

Annual Brew-to-Brew Run - Sunday, April 8th, 2018

Brew to Brew is a 44 mile solo or relay race with runners traversing roads and trails from downtown Kansas City, MO to the party in Lawrence, KS.

Benefit Organization: Brew to Brew benefits the **Cystic Fibrosis Foundation**. Every runner donates a minimum of \$10 included in the registration. In 2017 The Kansas City Track Club was able to donate \$40,000 to the Cystic Fibrosis Foundation. The median life expectancy of someone with CF is 37 years, but we are working to add more years. Thank you for your generosity.

To participate this year, please see Coach Jen or call her at 913-927-1113.



See Ken Eidson of RBC Wealth Management, one of the sponsors of the event. He has a table of 10 reserved for any Prospector members that wish to purchase tickets (see below for details). Please contact him at 913-451-3543.

Join us for an enchanted evening

We promise you that this is not your typical gala. Grab your favorite storybook character and come join us for Phoenix Family's 15th Annual Un-Gala. We promise that this year's gala will be just as spectacular as in years' past, featuring an open bar, a gourmet seated dinner, and dancing, as well as live and silent auction items.

EVENT INFORMATION

2018 DISTINGUISHED COMMUNITY LEADER

Jonathan Cohn, Chief Executive Officer, The Yarco Companies

AGENDA

- 6:00-7:00 PM: **Cocktail Hour**
- 7:00-8:00 PM: **Gourmet Dinner**
- 8:00-9:00 PM: **Community Leaders Award Ceremony and Live Auction**
- 9:00-11:00 PM: **Dancing and Entertainment**

PARKING

We provide all of our guests with complimentary valet parking. The valet station will be located on the corner of Wyandotte and 16th Street. To take advantage of the complimentary valet parking, please arrive on 14th Street and turn south on Wyandotte. *NOTE: Wyandotte will become ONE-WAY for the night of the event.

COMMONLY ASKED QUESTIONS

IS IT AN OPEN BAR?

Absolutely.

WHAT SHOULD I WEAR?

Fairytale-chic.

While we love it when our guests join us in fun costumes that reflect our theme, if costumes aren't your thing, come as you are. We want you to be comfortable and have a great time.

CAN KIDS OR TEENAGERS ATTEND?

Please call us at 816.612.8841 to discuss.

WHAT DO I DO IF I HAVE FOOD ALLERGIES?

Please contact us at eotto@phoenixfamily.org or at 816.612.8840 to communicate any food allergies or special accommodations needed.

6TH ANNUAL
JAZZ & SOUL
TROOST
EXPERIENCE

SAVE THE DATE APRIL 28, 2018

SAVE THE DATE!

THE 6TH ANNUAL TROOST JAZZ & SOUL EXPERIENCE
will be at the historic Arvest Bank Theatre at the Midland on
SATURDAY, APRIL 28, 2018 AT 7PM

Get dolled up and don your dapper duds for Reconciliation Services' swinging jazz gala, featuring live entertainment, dancing, silent auction, dinner, cocktails, live painting, wine pull, and more!

JOIN US IN CELEBRATING THE STRENGTH AND BEAUTY OF OUR COMMUNITY ALONG TROOST AVENUE AND LEARN ABOUT OUR NEW DONATE-WHAT-YOU-CAN CAFE OPENING THIS SUMMER. A GATHERING PLACE WHERE ALL ARE WELCOME!

Space is limited. For information on sponsorships and to get discounted early bird tickets visit:
www.RS3101.org/TroostJazzandSoul or call 816-931-4751 x.106

This charity event benefits Reconciliation Services at 31st and Troost. Our mission is to cultivate a community seeking reconciliation, to transform Troost from a dividing line into a gathering place, revealing the strength of all.

RS RECONCILIATION SERVICES
3101 TROOST AVENUE
KANSAS CITY, MO 64109

NONPROFIT ORG
U S POSTAGE
PAID
KANSAS CITY, MO
PERMIT NO. 2344

12/8/2018 – Xmas Party – Brass on Baltimore SAVE THE DATE NOW!

Be sure to see Kevin Full at 913-851-3252 about his fundraiser event Cocktails and Golf benefitting the PKD Foundation (Polycystic Kidney Disease). This is near and dear to his heart and he would love your participation.

See next page for application and details of the event.



Cocktails + Golf

Kansas City Chapter

April 29, 2018 | 3-6 pm

at Top Golf

For online submission, visit pkdcure.org/get-involved/events/kansas-city-cocktails-golf/sponsorship

Corporate Sponsor Name:		
Name on the check if different from corporate sponsor listed:		
Contact Name:	Contact Title:	Contact Phone:
Donor to be thanked (if different than contact):		Contact Email Address:
Mailing Address (Include City, State and Zip):		Website Address:

Please indicate Sponsorship Level and circle type of donation:

<input type="checkbox"/> Gold - \$1,000	<input type="checkbox"/> Silver - \$500	<input type="checkbox"/> Bronze - \$250
<input type="checkbox"/> Full page program ad - \$100	<input type="checkbox"/> 1/2 page program ad - \$50	<input type="checkbox"/> 1/4 page program ad - \$25
<input type="checkbox"/> If this is an in-kind gift of goods or services (non-cash). Please include the <u>fair market value and a description</u> of the gift: *In-kind sponsorships will be recognized at the level matching the fair market value of the gift.		

Please email this form to kansascityfundraising@pkdcure.org and attach your logo (eps or high res jpeg file).

- Send me an invoice for my sponsorship. Please note, if payment is not received within 30 days, an invoice will be emailed to the contact listed above
- Please check here if you would like us contact you for credit card payment.

If paying by check, payment and form can be sent to:

PKD Foundation
Attn: Peggy Robinson
1001 E. 101st Terrace, Suite 220
Kansas City, MO 64131

For questions, please contact Peggy Robinson at 816-405-6910 or kansascityfundraising@pkdcure.org.

The federal tax ID # for the PKD Foundation is 43-1266906

Thank you for supporting the Kansas City Chapter of the PKD Foundation!

7TH Annual Tour de Hope Charitable Bike Ride Event – Sun., May 6, 2018

Ride into Fun on Sunday, May 6th!

Join your friends and family for the 7th annual Tour de Hope bike ride! Whether you're a casual pedaler in blue jeans, a sleek Strava KOM/QOM, or somewhere in between — we've got a route for you.

Choose from four different courses:

- 14-mile family route
- 36-mile
- 50mile
- 62-mile metric century with a KOM/QOM option for you hammerheads.

One of KC's favorite bike rides, Tour de Hope begins and ends at World War 1 Memorial...takes you past your favorite landmarks and our uniquely refreshing SAG stops...and is followed by our always-fantastic post-ride party with great food, drinks and live entertainment. Hit the registration link to the right and get ready for the most fun you can have on two wheels.

CHARITY:

- Hope Center Academy Technology and Leadership Program
- www.hopecenterkc.org

See Keith Steiniger for entry details or to volunteer.



Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAR. 15, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Adams, Linda Scott, Kathleen, Chris, Rick, Sean, Robyn,
Rich, Kyle, Matt Papero

X Airey, Douglas Rod, Twigg, Jim Bell

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

X Bell, Jim Chris P, Dan A, Jay A, Jenn S, Keit S
Rich S, Rod F, Twigg

X Belzer, Dan Das Neil Spencer, Brad Twigg, Matt Paper, Rich Sima
Kathleen Cussen, Kate Douglas, Alan Herford, Phil G., Rod Foster

Boehring, Kevin

X Bovard, Zach York, Phar, Bravo, Suell

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

X Cussen, Kathleen Phil, Rich, Rick, Keith, Alan B, Sean, Mike R
Chris P, Scott

X Dayal, Vivek Cliff O B, Dr Twigg, Richs, Derek H, Chris Pic Shen M
Jawar Stone, Matt P, Phil G.

☺ Douglas, Kyle Linda A, Alan H, Alan G, Keit S, Chris P, Matt P

Eckinger, Bill

X Eidson, Ken Chris Pickering, Mike Kopplin

Emerson, Bill

Felton, Dr. Sean

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave ~~Rich Wolvert, Linda Adams, Kevin Felle, Vivek, Sheri Mortko~~
~~Say Alexander~~
Foster, Rod

Full, Kevin ~~Mike Prosser, Dave Flessner, Matt Paperi, Pat Beckner,~~
~~Amber Sewell, Chris Pickering, Robyn Stevens, Zack B, Cliff O~~
Giordano, Nick

Gjordano, Phil ~~Rich S, Kevin, Kathleen, Sherris, Rick W, Rod F,~~
~~Ed, Kyle D, Sean F, Bradley T, Vivek, Zack B, Cliff O, Alan H~~
 Goodheart, Alan ~~B. DARBY, K. CUSSON, K. DOUGLAS D. FLESSNER, R. FOSTER,~~
~~M. PICKERING, B. RAPP, J. SHELTON, R. SIRNA, C. THOMPSON, B. TWIGG, K. YORK~~
Goodheart, Bruce

Hardin, Das ~~CHRIS P, RICH S, JON S, Dan B, Alan H.~~
Hawkins, Darryl

Heriford, Alan ~~Amber A, Chase, Chad, Dan B, Dan H, Ed H, Erin B, Ken B, Kyle D,~~
~~Levin W, Matt P, Mike B, Phil G, Rich S, Rick W, Rod F, Sam F, Sarah C~~
Hobbs, Derek

Holk, Dan

Holland, Ed

Hutchison, Ed

Kopplin, Mike ~~Leigh Wagner, Rod Foster, Kathleen,~~
~~Rich S, RINA, Ken Eldson~~
Mortko, Sheri

O'Bryan, Cliff ~~Sean Felton, Rich Sirna, Phil G.~~

Oettmeier, Dr. Bert

Paperi, Matt

Phar, Matt

Pickering, Chris ~~Goodheart, Harting Brown, Douglas Bell, Ashurst, Beckner,~~
~~Paperi, GREGORY SHELTON, WOLVERT, MORTKO, GIORDANO, VIVEK, SHERRIS, DUFFY, TRUSTY,~~
Pickering, Margot Turley

Rapp, Bryan

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Runyan, Joe

Sewell, Amber

Shelton, Jennifer

Simpson, Brownie *Janine Terstriep, Kevin York, Neil Spencer, Dave Flessner*

Sirna, Richard *Bryan Papp*

John Amber) Coach Ed Trenton Sewell Hardin Skyles Grand Jack Annus Nalk Camille Pring

Spencer, Neil *Kyle Douglas, Phil Giordano, Ed Hutchinson, Matt Pappari,*

Chris Deering, Bobbie Simpson

Stein, Jeremy

Steiniger, Keith

Stevens, Robyn *Kevin Full, Steve Martko, Janine T!! Linda*

Stone, Janet *Lynn Ed, Alan G, Vicki, Mike Mullett, Lisa S.*

Don Bradley

Swim, Scott *Linda Adams, Phil Giordano*

Terstriep, Janine

Trondson, Chad

Twigg, Brad *Shari, Chris, Paul, Amber, Erin, Phil, Vicki, Janet, Dan*

Wagner, Leigh

Webb, Tyler

Wilkinson, Ann

Wolverton, Rick *DAVE F KATHLEEN RICH ROA KEITH SHANE*

DAN ERIN LISA PHIL HILL FORD

York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)