“Money is not the most important thing in the world. Love is. Fortunately, I love Money!”

Yes, we ALL love money! Some of us more than others. We work so hard the majority of our lives to make enough money so we can enjoy the later years when we retire. But how are you going to make sure you make the right decisions to procure that nest egg you so greatly deserve?

You need to have someone you can turn to who helps you make the right decision on how to get the most out of your investment dollars. Someone who has experience, has seen market ups and downs, and who has the knowledge and backing of research and market analysis that will guide you to a worry-free retirement. There is someone like this in our presence – that would be none other than Ken Eidson of RBC Wealth Management.

Ken was taught from a very young age how to be responsible and how to run his own business. Still in college, every summer he would head to the Deep South in Alabama and Tennessee to spread the word of God by selling Bibles door to door 6 days a week. The first year he was mostly on his own, but he wised up in Year 2, and hired and trained others to work for him, forming a team management style that would serve him many years later.

Along the way Ken had a hand in retail sales and management at Montgomery Wards, and also sold vacuum cleaners. At that time in the mid-1980’s, Ken had several friends who had made their way into the stock business. They advised Ken to “do the grown-up thing” and join them. So he did. A year later a guy named Bob Stevenson (a member of Prospectors) was retiring and sold Ken his book of business, and also introduced him to our group. Shall we say the rest is history.

He was taken back by the amount of knowledge and expertise he was able to draw upon in the group. He continues with that to this day. When his daughter was thinking about law school, he let her talk to Chris Pickering who became a mentor of sorts. Rick Wolverton stepped in to help with building issues with his other daughter. Bryan Rapp makes sure he is insured correctly, and he was introduced to supporting the Phoenix Family organization through Robyn Stevens. And there are so many more he has reached out to and touched.

Ken decided he needed to become more educated and professional in his industry, so he spent several years gaining his CFP (Certified Financial Planner) certification. He is now one of the “longest tenured CFP’s in JoCo! His real job besides trying to make money for his clients and to protect their assets is to listen, not talk. He asks himself “What are they needing? Are they retiring soon? Do they want a lake house?” But, many times what they say is NOT what they actually mean! He is determined to show each client how he is investing their funds and even how to invest it themselves if they so desire.

So Ken gave us a quick synopsis of what the markets have been doing since the early 2000’s, how the 2008 adjustment effected the markets, and now how coming out of that years later, to see how the market has responded to elections and held its strength through the beginning of this year, it is hard to see much changing in the remainder of 2018.

He suggested to us all we need to develop a realistic plan we can look at, understand, and execute whether on our own or with his help. Either way, you always need a road map, directions to get from where you are to where you want to go. Ken talked briefly about ETF’s (electronically traded funds). These tools are relatively new to the market structure, and are lower in cost than traditional stock investing. You can invest in whatever fields you desire – high tech, cyber security, industry, or science to name a few. A huge part of his current business is going into ETF’s for older adult’s retirement money, and as our parents pass on, a portion of their inheritance money ends up here as well.

Ken’s Senior Partner, Seymour Krinsky, plans to finally retire at the ripe age of 90, leaving Ken, Kyle Doege, and three office personnel to run the show. We are so lucky to have Ken as a resource, sounding board if you will. Take time in the near future to sit down and let Ken see what he can answer for you. Take the time to think ahead – you will thank yourself down the road for years to come. Thanks Ken!
UPCOMING

SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 10 – Ed Hutchison of Frechin Pest Control and Radon at Deer Creek CC.

May 17 – Kevin York – York Contractors & Mike Brosseit – Top Notch Heating and Cooling AT TOP NOTCH HEATING & COOLING LOCATION, 23754 WEST 82ND TERR IN SHAWNEE

May 24 – Keith Steiniger of Proforma IDology at Deer Creek CC.

May 31 – Leigh Wagner of Leigh Wagner LLC at Deer Creek CC

June 7 – Tyler Webb of Tyler Webb DDS at Deer Creek CC.
Trivia Question:-
Who portrayed Wally Cleaver and in what comedy TV series did he star?

Quotations of the Week

All that I am or hope to be, I owe to my mother.

- Abraham Lincoln

The member of the infamous Chicago Seven who married Jane Fonda was Tom Hayden (far right).

Con’t. From Page 1.......
**SAVE THE DATE:** Christmas Party – December 8, 2018 at the Brass on Baltimore downtown.

**BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY**

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**From Erin Brown – Dolce Bakery –**

**Hi Prospectors,**

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- **The Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings. Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to [http://www.dolcebakes.com/joinourteam/](http://www.dolcebakes.com/joinourteam/) and submit the application form.

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**If you have any causes you are supporting this spring, please pass them along to the newsletter editor.**
Another GREAT Event in May coming up:- Zip Lining in Swope Park!!!!
Times and Dates to follow – Watch for it!!!

SAVE THE DATE: Friday October 12th – The Prospectors Club Annual Golf Tournament at Deer Creek CC. Shotgun start at 11:30am; Members who play are paid for; Guests are welcome at $55 for golf / cart / beverages. Everyone else is welcome to attend the After Hours starting at 5pm at Coach’s – location to be announced later. Questions, contact Rod Foster.
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Prosector's Breakfast Club
Attendance and Thank You's  Meeting Date: May 3, 2018
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Leigh Wagner, Died
Goodheart, Vivian, Scant
Foster, Rod
Alana, Alan
Amber, Shalee, Brad, T:
Gill, Bryan, Matt
Nick, Doug, Al, Eli, Janie, Jim, Kevin, Jason, Kyle, Scott, Ken, Matt, Rick
Full, Kevin
Benning, Mike B, Dave, Matt P., Obrecht, Rich
Bryan, Doug, 4, Rick S, Pat Beckman, Ed, Tom, Amy, Alisa, An
Giordano, Nick
Rick, Jack
Kirk, Kathleen, Vivian, Sean,
Goodheart, Alan
Beck, Taylor, Red, Jan B, Scott, Alana
Heriford, Alan
Hobbs, Derek
Holt, Dan
Holland, Ed
Hutchison, Ed
Lee, Matt, Ke, Kev, Kevin, P, R
Koplin, Mike
Mortko, Sheri
Vivek, Robbo, Steve, Dr. Brad, Delce, Janice, Ted, Dr. Leigh, Felter, Kathleen, Bryan, Dr. Sean, Mike Daby x 3
Mullen, Jessica
O'Bryan, Cliff
Vick, Amber, Chas P, Rich S
Ottmeier, Dr. Bert
Paperi, Matt
Dee, Jeff, Kyle, Mike, Red, Dave, Loring, Jamie, Mark, Doug, Amber, Rich, Kyle, Rick E., Bryan, Blaine, Kyle, Erin, Jan
Phar, Matt
Alm, H., Amber, Chris P, Dee, Char, Jim, Jessica, Jim
Ran, Coach, Pat B, Rich S, Zach, Bogan
Pickering, Chris
Foster, Margot
Mark, Al, Ashley, Rick, Matt, Paul, Rick
Bryan, Shelly, Wolf, Ken, Ryan, Tyler, Tim, Luke, Ross, Seth, Sean, W.
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Rapp, Bryan
X Runyan, Joe

X Sewell, Amber
X Shelton, Jennifer

X Simpson, Brownie

X Sirna, Richard

X Spencer, Neil

X Stein, Jeremy

X Steiniger, Keith
X Stevens, Robyn

X Stone, Janet
X Swim, Scott
X Terstriep, Janine
X Trondson, Chad

X Twigg, Brad

X Wagner, Leigh
X Webb, Tyler

X Wilkinson, Ann

X Wolverton, Rick

GUESTS
Name Name of Business Your Position (owner, sales, etc.)