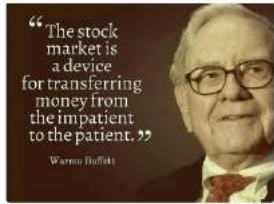




***"Money is not the most important thing in the world. Love is. Fortunately, I love Money!"***

Yes, we ALL love money! Some of us more than others. We work so hard the majority of our lives to make enough money so we can enjoy the later years when we retire. But how are you going to make sure you make the right decisions to procure that nest egg you so greatly deserve?



You need to have someone you can turn to who helps you make the right decision on how to get the most out of

your investment dollars. Someone who has experience, has seen market ups and downs, and who has the knowledge and backing of research and market analysis that will guide you to a worry-free retirement. There is someone like this in our presence – that would be none other than **Ken Eidson of RBC Wealth Management.**

Ken was taught from a very young age how to be responsible and how to run his own business. Still in college, every summer he would head to the Deep South in Alabama and Tennessee to spread the word of God by selling Bibles door to door 6 days a week. The first year he was mostly on his own, but he wised up in Year 2, and hired and trained others to work for him, forming a team management style that would serve him many years later.

Along the way Ken had a hand in retail sales and management at Montgomery Wards, and also sold vacuum cleaners. At that time in the mid-1980's, Ken had several friends who had made their way into the stock business. They advised Ken to "do the grown-up thing" and join them. So he did. A year later a guy named Bob Stevenson (a member of Prospectors) was retiring and sold Ken his book of business, and also introduced him to our group. Shall we say the rest is history.

He was taken back by the amount of knowledge and expertise he was able to draw upon in the group. He continues with that to

this day. When his daughter was thinking about law school, he let her talk to **Chris Pickering** who became a mentor of sorts. **Rick Wolverton** stepped in to help with building issues with his other daughter. **Bryan Rapp** makes sure he is insured correctly, and he was introduced to supporting the Phoenix Family organization through **Robyn Stevens**. And there are so many more he has reached out to and touched.

Ken decided he needed to become more educated and professional in his industry, so he spent several years gaining his CFP (Certified Financial Planner) certification. He is now one of the "longest tenured CFP'S in JoCo !

His real job besides trying to make money for his clients and to protect their assets is to listen, not talk. He asks himself *"What are they needing? Are they retiring soon? Do they want a lake house?"* But, many times what they say is NOT what they actually mean! He is determined to show each client how he is investing their funds and even how to invest it themselves if they so desire.

So Ken gave us a quick synopsis of what the markets have been doing since the early 2000's, how the 2008 adjustment effected the markets, and now how coming out of that years later, to see how the market has responded to elections and held its strength through the beginning of this year, it is hard to see much changing in the remainder of 2018.

He suggested to us all we need to develop a realistic plan we can look at, understand, and execute whether on our own or with his help. Either way, you always need a road map, directions to get from where you are to where you want to go. Ken talked briefly about ETF's (electronically traded funds). These tools are relatively new to the market structure, and are lower in cost than traditional stock investing. You can invest in whatever fields you desire – high tech, cyber security, industry, or science to name a few. A huge part of his current business is going into ETF's for older adult's retirement money, and



## Weekly Newsletter

*"There is Strength in Our Numbers."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**May 10, 2018**

as our parents pass on, a portion of their inheritance money ends up here as well.

Ken's Senior Partner, Seymour Krinsky, plans to finally retire at the ripe age of 90, leaving Ken, Kyle Doege, and three office personnel to run the show. We are so lucky to have Ken as a resource, sounding board if you will. Take time in the near future to sit down and let Ken see what he can answer for you. Take the time to think ahead – you will thank yourself down the road for years to come. Thanks Ken!



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

### SPEAKERS SCHEDULE

**See Page 2  
ALL THANK YOU'S  
See Pages 6-8**



## UPCOMING

## SPEAKERS

## SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at [DrSean.Felton@gmail.com](mailto:DrSean.Felton@gmail.com) before you visit our group so we can make sure there are no category conflicts with our current members.

**May 10 – Ed Hutchison of Frechin Pest Control and Radon at Deer Creek CC.**

**May 17 – Kevin York – York Contractors & Mike Brosseit – Top Notch Heating and Cooling AT TOP NOTCH HEATING & COOLING LOCATION, 23754 WEST 82<sup>ND</sup> TERR IN SHAWNEE**

**May 24 – Keith Steiniger of Proforma IDology at Deer Creek CC.**

**May 31 – Leigh Wagner of Leigh Wagner LLC at Deer Creek CC**

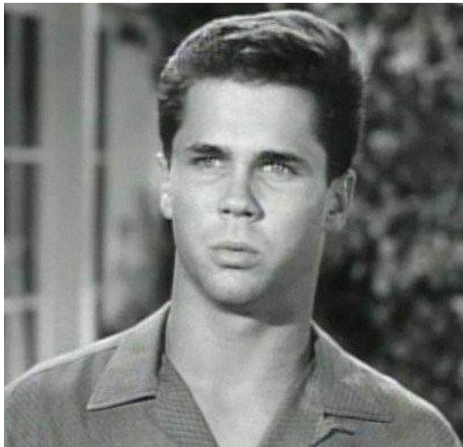
**June 7 – Tyler Webb of Tyler Webb DDS at Deer Creek CC.**

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## QUOTES OF THE WEEK

### Trivia Question:-

Who portrayed Wally Cleaver and in what comedy TV series did he star ?



ALL THAT I AM  
OR HOPE TO BE,  
I OWE TO MY MOTHER.

-Abraham Lincoln



The member of the infamous Chicago Seven who married Jane Fonda was Tom Hayden (far right).

**Con't. From Page 1.....**

Nothing more this week....

***SAVE THE DATE:*** Christmas Party –  
December 8, 2018 at the Brass on Baltimore  
downtown.

*BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME  
JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY*

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**From Erin Brown – Dolce Bakery –**

**Hi Prospectors,**

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- The **Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to <http://www.dolcebakes.com/joinourteam/> and submit the application form.

**If you have any causes you are supporting this spring,  
please pass them along to the newsletter editor.**



***Another GREAT Event  
in May coming up:-  
Zip Lining in Swope  
Park!!!!***

***Times and Dates to  
follow – Watch for it!!!***

***SAVE THE DATE: Friday October 12<sup>th</sup> – The Prospectors Club Annual Golf Tournament at Deer Creek CC. Shotgun start at 11:30am; Members who play are paid for; Guests are welcome at \$55 for golf / cart / beverages. Everyone else is welcome to attend the After Hours starting at 5pm at Coach's – location to be announced later. Questions, contact Rod Foster.***



# Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAY 3, 2018

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda

X Airey, Douglas *Kevin Fure, Rex Anderson*

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

X Bell, Jim *Chris P, Jan S, Neil S, Rich S*

X Belzer, Dan *Neil Spencer, Keith Steinger, Linda Atkins, Matt Pappi, Phil Giordano*

Boehring, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin *Kathleen, Jeremy Stein, Bryan Zapp, Chris P, Sheri, Mike Murphy + coaches, Matt Phair, Alan Goodhart, Leigh Wagner*

Cocherl, Stephanie

Cunningham, Rick

X Cussen, Kathleen *Rick, Rick, Keisha, Phil, Alan G, Alan H, Rod, Jan, Dr. Seap, Ann*

X Dayal, Vivek *Chet OB, Rich S, Dave F, Derek H, Kevin B, Dr. Thiss, Matt P, Sheri M, Chris P, Phil S, Janine T*

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

✓ Flessner, Dave Leigh Wagner, Alan Goodheart, Vivek, Sean

✗ Foster, Rod Ed, the bug guy, Tyler, Rick W, Phil G, Rich S, Alan H, Amber S, Chase T, Bryan R, Matt P, Doug A, Erin B, Janine T, Jan S, Kathleen C, Keith S, Ken E, Kevin F, Kevin York, Mike, Full, Kevin, Ryan S, Mike B, Dave F, Matt P, Amber S, Rod Foster, Keith S, Bryan R, Doug A, Rich S, Pat Beckler, Ed the bug guy, Ann W.

Giordano, Nick

✗ Giordano, Phil Rick S, Rick W, Keith, Kathleen, Vivek, Sean, Brad, Tyler W, Rod F, Jan B, Scott S, Alan H

✓ Goodheart, Alan York Eidson, Stevens, Tenstriep, Pickering's, Flessner, Steiniger, Walverton, Sierra, Shelton, Cussen, Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

✗ Heriford, Alan Amber, Dan H, Das H, Janine, Jim B, Kathleen, Keith S, Kyle D, Matt P, Mike B, Mike K, Neil S, Pat B, Phil G, Rich S, Rick W, Rob S, Rod F, Sean F, Ohmhouse, Hobbs, Derek

Holk, Dan

Holland, Ed

✓ Hutchison, Ed Lee, Matt, Keith, Ken, Kevin, Rick

Kopplin, Mike

✗ Mortko, Sheri Vivek, Rebbo, Stevie, Dr. Brad, Delce, Janine, Jea, Dr. Leigh, Felice, Kathleen, Bryan, Dr. Sean, Mike Darby, x3, Mullen, Jessica Sheri

✓ O'Bryan, Cliff Vivek, Amber, Chris P, Rich S

Oettmeier, Dr. Bert

✓ Paperi, Matt Jay, Keith, Nail, Chris, Margot, Rod, Dave, Linda, Janine, Alan, Doug, Amber, Rich, Kevin, Rick, Sean, Vivek, Rick, Ed, Bryan, Brad, Kyle, Erin, Jim, Phar, Matt Alan H, Amber, Chris P, Das, Candy, Erin, Jessica, Jim, Kim Y, Coachis, Pat B, Rich S, Zach, Bryan, Pickering, Chris Goodheart, Hardin, Brown, Asikurst, Rick, Paperi, Alan, Bryan, Shelton, Walverton, Daryl, Tenstriep, Tuko, Rosset, Senell, Pickering, Margot



**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

☒ Rapp, Bryan Rick W, Chad, Rod, Matt Pappari, Brownie, Sheri, Sean,  
Erin, Kevin Ellis, Keith, Dave, Chris, Margo, Ken, Matt R, Zach, Kayla, Linda  
Runyan, Joe

☒ Sewell, Amber Kevin Full, Rich Sing, Chris Pickering, Mike Bossett, Matt Phar, Sean Felton, Rick W,  
Julia Adams, Robyn Stevens, Janine Terstriep, Stephanie Cochran, Alan H. Cliff, Bryan, Kevin York  
☒ Shelton, Jennifer Wilkinson, Sirna, Cussen, Wolverton, York, Foster, Morko,  
Brown, Goodheart.  
Simpson, Brownie

Sirna, Richard

Spencer, Neil

Stein, Jeremy

☒ Steiniger, Keith Dan, Dave, Janine, Janet, Kevin, Mike K, Erin, Kevin Y, Ann, Jer, Ed  
Phil, Phar, Pappari, Cussen, Robyn, Sheri, Alan H., Rick, Rich  
☒ Stevens, Robyn Janet, Mike K, Sheri, Keith, Alan G, Ken, Kevin Full

☒ Stone, Janet Ken, Ed, Robin, Mike K, Dr. Brock

☒ Swim, Scott Phil Giordano Chris Pickering

Terstriep, Janine Steph, Rick, Sheri, Rich, Erin, Kevin, Brownie  
Tyler, Keith, Julia, Kyle, Alan G, Alan H., Matt, Vivik, Leigh, Jim  
Trondson, Chad

Twigg, Brad

☒ Wagner, Leigh Janine, Sheri, Dave Flessner, Robyn Stevens, Ann W, Ed Engling

☒ Webb, Tyler Janine, Leigh, Phil, Rich Sirna

Wilkinson, Ann

☒ Wolverton, Rick ALAN H ALAN G ANN ROS DOUG RICH KEN PHIL MATT P MARGO CHAD KEN  
JANET JIM AMBER KEITH ED JANINE KATHLEEN DAVE BRYAN SHERI KEVIN KAREN BARRY  
York, Kevin

**GUESTS**

Name Name of Business Your Position (owner, sales, etc.)