



Last week was all about the comforts of life – fire and ice – and having water help relax the soul.

Man for thousands of years has tried to find ways to protect himself from the elements. The freezing tundra to the hottest of deserts. He has evolved to today's ability of regulating our homes, our cars, and our work places, having the temperatures we need to be comfortable.

TOP NOTCH HEATING AND COOLING

For that you now have central heating and air conditioning, zone temp controls, and ability to regulate the humidity levels. That's what **Mike Brosseit and the team at Top Notch Heating and A/C** have been doing for over 25 years. Mike's father started the business, and Mike joined in after sowing his oats. His right-hand gal, Kim, has been there just over 24 of those years, and started before Mike joined in. She has served most positions in the office / warehouse, and is now in charge of business development.

They do as stated, sales of new furnace / AC units and their installation. But they also have great service for trouble and maintenance calls. You can get set up on a two or four times per year service package. They change filters, check pressures, making sure it all works timelessly, and it is good to go.

Their facility was recently expanded using Kevin York to built the addition, and Darryl Hawkins to draw up the plans of structure and space plans.

Mike's service techs are loading up their trucks before 7am, ready to head out and install a new unit or maintain

other ones. They seemed focused and really happy to get started on the day's appointments. Mike – thanks for letting us in on some of the innerworkings of your biz.

YORK CONSTRUCTION

Then it was time to turn the floor over to our co-host **Kevin York of York Construction**. Kevin has been part of the Prospectors for nearly 20 years and has worn several hats in building, landscaping, outdoor lighting, and more. He has now concentrated mostly on construction, and the fastest growing segment of his business – sales and installation of fiberglass swimming pools. They also do the landscaping and lighting, hot tubs, and fire pits that help



make your outdoor backyard a great living area in and of itself. Very exciting what possibilities there are for you to choose from.

Kevin can take it a step further with innovative pool decks and building out outdoor living areas with like a fireplace or pit, and fancy decks and patio spaces.

It was great to breathe the fresh morning air while eating a savory breakfast, and sharing business leads among friends.

Thanks to both Mike and Kevin for opening a bit more of their worlds to us all. Be sure to reach out to either one of them to see how they can help



Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

May 24, 2018

make your home, office, or work space a better, cooler, and more fun place to be.



WE ARE AT DEER CREEK CC – 7300 W. 133RD ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S
See Pages 6-8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 24 – Keith Steiniger of Proforma IDology at Deer Creek CC.

May 31 – Leigh Wagner of Leigh Wagner LLC at Deer Creek CC

June 7 – Tyler Webb of Tyler Webb DDS at Deer Creek CC.

June 14 – Matt Paperi of Device Pitstop AT DEVICE PITSTOP LOCATION.

June 21 – Scott Swim of Legacy Mergers and Acquisitions at Deer Creek

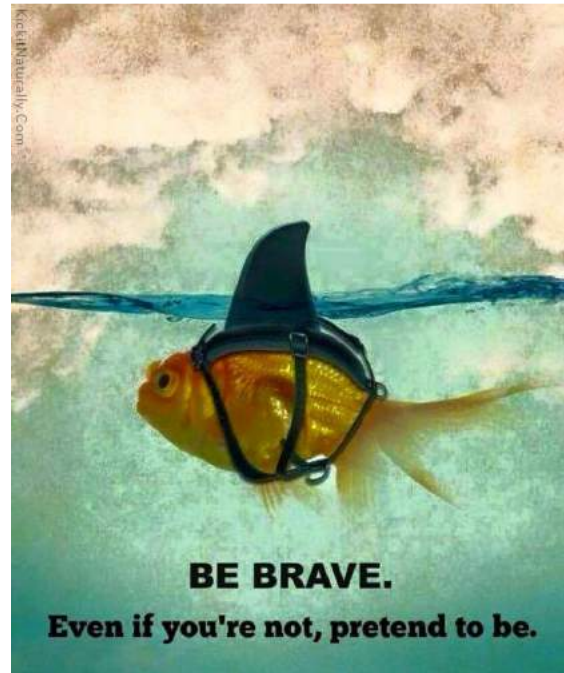
June 28 – Tyler Webb DDS at Deer Creek CC.

Trivia Question:-

Who won a Pulitzer Prize for his play
"Cat on a Hot Tin Roof" ?



QUOTES OF THE WEEK



The actor who portrayed Fast Eddie
Felson played by Paul Newman was in
the film The Hustler.



PLEASE DON'T MISS THIS WEEK'S MEETING!

This week commemorates the passing of Mike Darby. In honor of his memory, there will be a special announcement and remembrance of him. If you can make it to any meeting, this one would be a good one to attend. Hard to think it has been a year since his death. Come join fellow Prospectors for a morning you'll remember years to come.



2013 E. Prairie Circle
Olathe, KS 66062

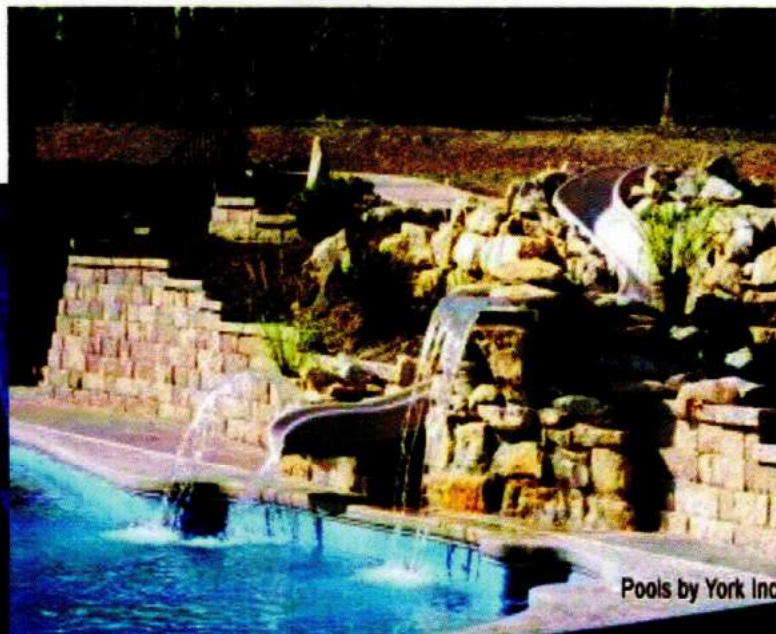
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SAVE THE DATE: Christmas Party –
December 8, 2018 at the Brass on Baltimore
downtown.

***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME
JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***



**From Erin Brown – Dolce Bakery –
Hi Prospectors,**

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- The **Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to <http://www.dolcebakes.com/joinourteam/> and submit the application form.

**If you have any causes you are supporting this spring,
please pass them along to the newsletter editor.**



**Another GREAT Event
in May / June coming
up:-**

**Zip Lining in Swope
Park!!!!**

**Times and Dates to
follow – Watch for it!!!**

**SAVE THE DATE: Friday October 12th – The Prospectors Club Annual Golf
Tournament at Deer Creek CC. Shotgun start at 11:30am; Members who
play are paid for; Guests are welcome at \$55 for golf / cart / beverages.
Everyone else is welcome to attend the After Hours starting at 5pm at
Coach's – location to be announced later. Questions, contact Rod Foster.**

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAY 17, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

~~X~~ Airey, Douglas

Kevin Kelly, Rick Wadsworth, Amber Sewell

X Alexander, Jay

Kieth Stinger, Kevin York, Mike Brossit, Alan H

Ashurst, Chase & Amy

Beckner, Pat

Brad Trigg, Chris P, Matt Pflar, Alan H

Bell, Jim

Hunter S, James T, Kevin G, Matt P, Noah S, Tyler W

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

 Brown, Erin

Kathleen Cussen, Jeremy Stien, Bryan Papp, Chris Pickering,
e darby + coaches, Matt Phair, Alan G, ~~Alan H~~, Leigh Wagner

Cocherl, Stephanie

Cunningham, Rick

~~X~~ Cussen, Kathleen

Phil, Rick, Keith, Alan G. Sr. Sean

Dayal, Vivek

 Douglas, Kyle

Eckinger, Bill

~~X~~Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

☒ Flessner, Dave Leigh Wagner, Mike Copeland, U. Velle, Kevin Full, Alan Goodheart

☒ Foster, Rod ^{Matt Paperi} Alan H, Chase & Amy A., Jen S, Rick W, Rich S, Keith S, Kathleen C, Matt Paperi, Kevin V, Ann W, Tyler W, Bryan R, Kyle I Full, Kevin

Giordano, Nick

Giordano, Phil

☒ Goodheart, Alan ^{CUSSEN WILKINSON ADAMS FLESSNER HUTCHISON} SIRNA TEASTRIEP DARBYX3 YOLC BROSSEIT.

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

☒ Heriford, Alan Amber, Amy Chase, Bryan R, Dan H, Das H, Erin B, Janine, Jay A, Keith S, Kevin F, Kyle D, Matt P, B, Pupper, Mike B, Pat B, Rich S, Rick W, Rod F, Sen. F, Sen. M Hobbs, Derek

Holk, Dan

Holland, Ed

☒ Hutchison, Ed Alan G, Ken, Rich

☒ Kopplin, Mike Neil Sparrow, Keith Sparrow, Rich

☒ Mortko, Sheri Vivek, Robyn, Rick, Keith, Brad, Rich, Dolce, Janine, Jen, Leigh, Fella, Kathleen, Bryan, Sean, Mike Darby, Mike Darby, Mike Darby

O'Bryan, Cliff

Oettmeier, Dr. Bert

Paperi, Matt

☒ Phar, Matt Alan H Amber Bryan R Das Erin/Jessica Tim B Keith Ken V Mike B Rich Zach

Pickering, Chris

Pickering, Margot

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X Rapp, Bryan B. & W. (Chad), Rob, Matt Paperi, Brownie, Sheri, Sean, Eric
Kevin Ed, Keith, Dan, Chris & Margo, Ken, Matt Phil, Zach, Keith
 Runyan, Joe

X Sewell, Amber Kevin B., Kevin York, Jim Bell, Brad Twigg, Kent Mike Bussert,
Matt Phil, Matt Paperi, Rich Sirna, Rick Wolverton, Alan Herford
 Shelton, Jennifer

Simpson, Brownie

X Sirna, Richard - Everyone -

X Spencer, Neil Jim Bell, Mike Darby/Coach's, Kyle Douglas, Sean Feltch,
Mike Kopplin, Chris Pickering, Margot Pickering, Rich Sirna, Keith Steiniger, Kevin York
 Stein, Jeremy

X Steiniger, Keith Wolverton, Sirna, Herford, Cusser, Morko, Stevens, Phil, Giordano,
Hutchinson, Shelton, Wilkinson, Spencer, York, Kipler, Alexander, Foster
 Stevens, Robyn

Stone, Janet

Swim, Scott

Terstriep, Janine

Trondson, Chad

X Twigg, Brad Sheri, Chris, Pat, Phil, Vivek, Janet, Dan, Dr. Jean,
Dr. Leigh
 Wagner, Leigh

Webb, Tyler

X Wilkinson, Ann Jim, Rich, Doug, Kevin, Rod, Ann, Chris P, Conrad Troy

X Wolverton, Rick KATHLEEN SIREN, KEITH DOUG, ANN ROD, ALAN BRYAN, RICH
ROSE ANNE, JIM B. CHURCH, MARGO STEPHANIE, JANINE JENN
 York, Kevin

GUESTS

Name Name of Business Your Position (owner, sales, etc.)