Man for thousands of years has tried to find ways to protect himself from the elements. The freezing tundra to the hottest of deserts. He has evolved to today's ability of regulating our homes, our cars, and our work places, having the temperatures we need to be comfortable.

**TOP NOTCH HEATING AND COOLING**

For that you now have central heating and air conditioning, zone temp controls, and ability to regulate the humidity levels. That's what **Mike Brosseit and the team at Top Notch Heating and A/C** have been doing for over 25 years. Mike's father started the business, and Mike joined in after sowing his oats. His right-hand gal, Kim, has been there just over 24 of those years, and started before Mike joined in. She has served most positions in the office / warehouse, and is now in charge of business development.

They do as stated, sales of new furnace / AC units and their installation. But they also have great service for trouble and maintenance calls. You can get set up on a two or four times per year service package. They change filters, check pressures, making sure it all works timelessly, and it is good to go.

Their facility was recently expanded using Kevin York to built the addition, and Darryl Hawkins to draw up the plans of structure and space plans.

Mike's service techs are loading up their trucks before 7am, ready to head out and install a new unit or maintain other ones. They seemed focused and really happy to get started on the day's appointments. Mike – thanks for letting us in on some of the innerworkings of your biz.

**YORK CONSTRUCTION**

Then it was time to turn the floor over to our co-host **Kevin York of York Construction**. Kevin has been part of the Prospectors for nearly 20 years and has worn several hats in building, landscaping, outdoor lighting, and more. He has now concentrated mostly on construction, and the fastest growing segment of his business – sales and installation of fiberglass swimming pools. They also do the landscaping and lighting, hot tubs, and fire pits that help make your outdoor backyard a great living area in and of itself. Very exciting what possibilities there are for you to choose from.

Kevin can take it a step further with innovative pool decks and building out outdoor living areas with like a fireplace or pit, and fancy decks and patio spaces.

It was great to breathe the fresh morning air while eating a savory breakfast, and sharing business leads among friends.

Thanks to both Mike and Kevin for opening a bit more of their worlds to us all. Be sure to reach out to either one of them to see how they can help make your home, office, or work space a better, cooler, and more fun place to be.

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**SPEAKERS SCHEDULE**

See Page 2

**ALL THANK YOU’S**

See Pages 6-8
UPCOMING
SPEAKERS
SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 24 – Keith Steiniger of Proforma IDology at Deer Creek CC.

May 31 – Leigh Wagner of Leigh Wagner LLC at Deer Creek CC

June 7 – Tyler Webb of Tyler Webb DDS at Deer Creek CC.

June 14 – Matt Paperi of Device Pitstop AT DEVICE PITSTOP LOCATION.

June 21 – Scott Swim of Legacy Mergers and Acquisitions at Deer Creek

June 28 – Tyler Webb DDS at Deer Creek CC
Trivia Question:
Who won a Pulitzer Prize for his play “Cat on a Hot Tin Roof”?

Quotes of the Week:
By working faithfully eight hours a day you may eventually get to be boss and work twelve hours a day.

The actor who portrayed Fast Eddie Felson played by Paul Newman was in the film The Hustler.

Please Don’t Miss This Week’s Meeting!
This week commemorates the passing of Mike Darby. In honor of his memory, there will be a special announcement and remembrance of him. If you can make it to any meeting, this one would be a good one to attend. Hard to think it has been a year since his death. Come join fellow Prospectors for a morning you’ll remember years to come.
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Pool Decks
Outdoor Living Areas & Kitchens
Fireplaces & Fire Pits

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BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

From Erin Brown – Dolce Bakery –

Hi Prospectors,

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- The Cake and Sugar Cookie Decorator is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings. Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to [http://www.dolcebakes.com/joinourteam/](http://www.dolcebakes.com/joinourteam/) and submit the application form.

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.
Another GREAT Event in May / June coming up:-
Zip Lining in Swope Park!!!!
Times and Dates to follow – Watch for it!!!

SAVE THE DATE: Friday October 12th – The Prospectors Club Annual Golf Tournament at Deer Creek CC. Shotgun start at 11:30am; Members who play are paid for; Guests are welcome at $55 for golf / cart / beverages. Everyone else is welcome to attend the After Hours starting at 5pm at Coach’s – location to be announced later. Questions, contact Rod Foster.
**Prospector's Breakfast Club**

Attendance and Thank You's  
Meeting Date: **MAY 17, 2018**

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

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<td>Ashurst, Chase &amp; Amy</td>
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<td>Felton, Dr. Sean</td>
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*Note: The names marked with an 'X' indicate attendance.*
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X  Rapp, Bryan
   Runyan, Joe

X  Sewell, Amber
   Shelton, Jennifer

X  Sirna, Richard
   Everyone

X  Spencer, Neil
   Stein, Jeremy

X  Steiniger, Keith
   Steen, Ron
everyone

X  Steen, Robyn

X  Stone, Janet

X  Swim, Scott

X  Terstriep, Janine

X  Trondson, Chad

X  Twigg, Brad
   Sheer, Chris, Pat, Phil, Uwe, Janie, Don, Dr. Sean

X  Wagner, Leigh

X  Webb, Tyler

X  Wilkinson, Angela

X  Wolverine, Rick
   Kathleen, Steve, Dave, Ann, Ron, Alan, Kevin
   York, Kevin

GUESTS
Name  Name of Business  Your Position (owner, sales, etc.)