



When
someone you love
becomes a memory,
the memory
becomes a treasure.

Last week was on the minds of most of us as we remembered the passing of **Mike Darby** which happened over a year ago. In his own way it seems Mike touched each of us in so many different levels, in so many different ways. Each of us has our "story" to tell. Some were closer than others.

After a year to reflect and reminisce, we as a Club had the arduous task of trying to find the best way to remember Mike's memory – what he was like and how he lived HIS life every day of his life.

There was a committee who was challenged to give the Board recommendations of how to keep his memory alive. It seemed most fitting, as explained by **Kathleen Cussen**, to use our biggest and most memorable event attended by the most members as the time to do this. And what an honor to have the **Mike Darby Prospector of the Year Award** now embody his memory which we will present yearly for all future generations of Prospectors to know who Mike Darby was and what he meant to this Club.

The qualifications and selection process will remain the same, but the meaning behind the award makes it so much more special.

One of the ways Mike lived his life was through his unending generosity. He would find the smallest bit of kindness in picking up trash to make walkways prettier, to donating his time and dollars, many times without recognition. He many times offered advise and support. After his passing, so many of you said you wanted to begin living your life like Mike Darby.

So we introduce the hashtag, the saying we will try to emulate –
"**#LiveLikeMike**".

And this year the Phoenix Family Foundation rightfully honored Mike and two other worthy supporters who passed away this past year. **Robyn Stevens** introduced Mike to Phoenix Family and the rest was history.

Rick Wolverton, one of the committee members then told us how those outside the Club would be able to know more about Mike and his actions that spoke louder than words. We will, in the near future, be establishing a Legacy page on our website with a Legacy Award named in his memory, and making him it's inaugural award recipient.

And on this Legacy page, there will be a synopsis (if you could ever call it that) which one of his closest friends who brought Mike into the Club, tells the story and more of his life, wonderfully written by none other than **Dan Holk**. Thanks Dan for sharing so many wonderful things Mike did we may have missed.

With his love of bicycling, he and a few of his fellow riders started their own charity called **The Tour de Hope** compiling the best of many other rides they had taken in order to give those who participated one of the best and most memorable events that has continued to build over the past seven years. It will continue in good hands and will always acknowledge Mike's contribution.

We ended the presentation hearing from **Sheri Mortko** who told each of us to believe how Mike's memory is but a



Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

May 31, 2018

blessing that will be remembered by all.

Sheri then shared her recipe for us to keep forthright in every day we have left on this Earth:

"Do what you can, with what you have, where you are."

#LiveLikeMike

**Mike Darby, Mike Darby,
Mike Darby**



**WE ARE AT DEER CREEK CC – 7300
W. 133RD ST., OPKS. MEET UP AT 7
AM; BREAKFAST AT 7:25;
SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**ALL THANK YOU'S
See Pages 7-9**



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

May 31 – Matt Paperi of Device Pitstop at Deer Creek CC.

June 7 – Darryl Hawkins – Innovative Design and Renovation at Deer Creek CC.

June 14 – Leigh Wagner of Leigh Wagner LLC at Deer Creek CC.

June 21 – Scott Swim of Legacy Mergers and Acquisitions at Deer Creek

June 28 – Tyler Webb DDS at Deer Creek CC.



With all the remembrance of Mike Darby, it left but 15 minutes for **Keith Steiniger of Proforma IDology** to tell us what is going on with his business. It was like a lightning round of Jeopardy, but he did with style and grace.

Keith served a lot of his professional career early on in the beginning years of telecommunications. He sold what then were most popular – pagers, and progressed to cellular phones in bags, to large, clunky ones like carrying a gray box with an antenna around. In wireless, he worked for Cellular One and Verizon.

He switched to the aviation business earning his pilot's license, and truly loved it until 9/11 happened. After this, all bets were off. In 2003, he was able to obtain a franchise with Proforma, their first in KC. He began building it organically, and used networking to gradually grow his client base. Networking definitely played a major part of his business strategy.

In the next several years, he ended up purchasing 4 other businesses, some related, and some not. But all were taken seriously and worked hard to grow and integrate them.

What has been maintained is now Proforma IDology. Keith does everything from printing business cards and paper products, almost anything for your home or office. He has established himself as THE expert when it comes to use of promotional products to generate a memorable item for clients to remember your business. They do it with items from as little as 25 cents to over \$1000.

They can take your logo and place it on almost any kind of product. And he can embroider shirts, hats, virtually any kind of fabric item you can think of. He even can do vinyl banners and all kinds of signage – from magnetic to vinyl to a full car or truck wrap. WOW!

Keith says his ultimate goal is to deliver whatever his clients want when they want it. And after being a Prospector for 33 years, he stands ready to execute what needs to be done.

He then proceeded to draw for some of his most popular promotional items such as coozies, pens, note pads, logo socks, very hot Yeti products, including a new holder which a beer can just happens to fit in, and the coolest, a reversible umbrella that opens from the bottom so when it's closed, the water does not go all over you or your car.

Thanks Keith for our quick update, your kind gifts, and for all you continue to do to support Prospectors and the many causes you too take part in.

QUOTES OF THE WEEK

Trivia Question:-

What's 50 feet high, 26 feet wide, and 1,500 miles long ? Tricky.....



Life is like riding a bicycle. To keep your balance, you must keep moving.

Albert Einstein

The writer who won a Pulitzer prize for his play "Cat on a Hot Tin Roof" was Tennessee Williams.



SAVE THE DATE: Christmas Party –
December 8, 2018 at the Brass on Baltimore
downtown.

***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME
JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***



From Erin Brown – Dolce Bakery –
Hi Prospectors,

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- The **Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings.

Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to <http://www.dolcebakes.com/joinourteam/> and submit the application form.

**If you have any causes you are supporting this spring,
please pass them along to the newsletter editor.**



***Another GREAT Event
in May / June coming
up:-***

***Zip Lining in Swope
Park!!!!***

***Times and Dates to
follow – Watch for it!!!***

***SAVE THE DATE: Friday October 12th – The Prospectors Club Annual Golf
Tournament at Deer Creek CC. Shotgun start at 11:30am; Members who
play are paid for; Guests are welcome at \$55 for golf / cart / beverages.
Everyone else is welcome to attend the After Hours starting at 5pm at
Coach's – location to be announced later. Questions, contact Rod Foster.***

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

MAY 24, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

X Airey, Douglas Pat Beckler, Mike Douglas, Amber Seale

Alexander, Jay

X Ashurst, Chase & Amy Keith S, Rick W, Doug A, Chris P, Sean F, Kenny Y, Jen S, Rod F, Kathleen C, Alan H, Matt P, Alan G, Erin B.

X Beckner, Pat Brad Twigg, Chris P, Kyle Douglas, Doug Carey

X Bell, Jim Amber S, Janna T, Kevin Y, Matt P, Mike B, Neil S, Linda W, Tyler W

X Belzer, Dan Keith Skaggs, Kyle Douglas, Kathleen Cusson, Rick Winters, Chad T. Rowson, David Holt, Dave Flessner, Sheri Moroko

X Boehringer, Kevin DOUGLAS, SIRNA, DAYAL, BROSEIT, STEINIGER

X Bovard, Zach Pharo, York, Snell, Zapp, Brown

Brosseit, Mike

Brown, Erin Kathleen, Sheri, Bryan Kapp, Mike Darby, coaches, Matt Pharo, Alan G, Alan H, Leigh Wagner

Cocherl, Stephanie

Cunningham, Rick

X Cussen, Kathleen Phil Rick, Rick, Keith, Dan H, Sheri M, Ken E, Len, Erin B, Alan G, Dr. Sean, Kevin Y. = All

Dayal, Vivek

① Douglas, Kyle Linda A, Jim Bell, Erin E, Matt P, Matt P, Neal S.

Eckinger, Bill

X Eidson, Ken

Emerson, Bill

Felton, Dr. Sean

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Flessner, Dave ~~Kathy~~ Steideman, Kevin Full, Leigh Wagner, Neil Spence
Matt P, Vivie, Alan &

X Foster, Rod Jen S, Rick W, Rich S, Kathleen C, Keith S,
Alan H, Chasa, A, Matt Paperi

✓ Full, Kevin Mike B, Dave F, Matt P, Amber S, Bryan R, Doug A, Rich S
Ed the Big Guy, Alan H, Chris P, Scott S.

Giordano, Nick

X Giordano, Phil Sherri M, Kathleen, Scott S, Tyler W, Brad T
Rick W, Keith S, Alan H,

✓ Goodheart, Alan ADAMS BROSEIT CUSSEN FLESSNER HOLK
MORTKO ~~MORTKO~~ SIRNA WAGNER YORK

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

X Heriford, Alan Amber S, Amy I Chase, Brad T, Bryan R, Dan H, Des H, Janice T, Kathleen C,
Kirk S, Kevin F, Kyle D, Matt P, Matt P, Phil G, Rich S, Rick W, Rod F, Scott S, Sue F, Sherri M, Tyler W
Hobbs, Derek

✓ Holk, Dan WILKINSON, SIRNA, BROSEIT, ZIEGLER, BROWN, EIDSON, MORTKO,
GOODHEART, STEINIGER, HIRSH

Holland, Ed

✓ Hutchison, Ed Ken, Rich, Janet, Kevin

Kopplin, Mike

X Mortko, Sheri Dan B, Chris, Vivie, Dan H, Robyn, Rick, Keith, Alan, Brad Rich,
Sean, Erin, Janine, Jen, Leigh, Felice, Kathleen, Bryan, Alan H
X Mullen, Jessica

O'Bryan, Cliff

Oettmeier, Dr. Bert

✓ Paperi, Matt JAY - KATH, NEIL, CHRIS MARGO, POOL DAVE, LINDA JIMIE
PHAR, DOG, SHERI, AMBER, VIVIE, RICK BRYAN, ED, PHIL CHASE, JIM JANET and
Phar, Matt

Pickering, Chris GOODHEART, HARDEN, BROWN, DOUGLAS, BELL, ASHWORTH

BALANCE, PAPERI, O'BRYAN, SIBICION, WILKINSON, DAYAL, HERRICK, TUCK, BROSEIT, SEWELL
Pickering, Margot Goodheart, Sirna, O'Neil, Janet

Nuki,
Darby
Nuki
Darby
Nuki
Darby

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

☒ Rapp, Bryan _____

____ Runyan, Joe _____

____ Sewell, Amber _____

____ Shelton, Jennifer _____

☒ Simpson, Brownie Janine Terstriep, Kevin York

☒ Sirna, Richard ED Wolverton, Court Jay, Steven Bingham, MARTIN ADK, BOB Trunker, Phyllis Foster, York Stone, Small, Cochran, Eison

____ Spencer, Neil _____

~~____ Stein, Jeremy _____~~

☒ Steiniger, Keith Wolverton, Sirna, Herford, Cusser, Martillo, Stevens, Phyllis, Giordano, Johnson, Shelton, Wilkinson, Spencer, York, Keplin, Alexander, Foster, Pagen

☒ Stevens, Robyn Alan G (agun?), Chris P, Linda, Kathleen

☒ Stone, Janet Janine Sirna, Alan H., Dr. Brad Twigg, Ken G., Dan H., Keith, Rick W. Shen, Keryn J.

☒ Swim, Scott Christopher Dickens, Phil Giordano

☒ Terstriep, Janine Seeph, Rick W, Shen W, Rick S, Kevin, Bonnie, Tyler, Kyle, Alan H., Alan G, Leigh, Jim, Amber, Beal, Chris, Chad

☒ Trondson, Chad Rapp, Janine, Danny

☒ Twigg, Brad Phil, Shen, Alan H., Pat, Chris, Janet, Kathleen, Rick

☒ Wagner, Leigh Sean Felton, Jen Shelton, Sheri Nortke, Ann Wilkerson, Janine Terstriep, MATT PAPER, Brad Twigg, Keith Steiniger

☒ Webb, Tyler Janine, Sim, Phil, Leigh

☒ Wilkinson, Ann Jim, Rick, Kathleen, Sheri Leigh, Rick Janine

☒ Wolverton, Rick KEITH, KEN, DAN, RICK, KATHLEEN, JIM, ROO, JANINE, PHIL, SHERI, BRIAN, JENN

____ York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)