So when you wake up in the morning, do you ask yourself—what’s my style?? How do others perceive you by what you wear? How you look? Of course they do!

Now ladies, don’t take offense here, but some of us guys just may need a push in the right direction to get us looking and dressing a bit sharper. And thank goodness we have Mike Kopplin of Kopplin Wardrobe Management and Design to lead the way.

Like most, Mike’s family worked hard with a strong business ethic, and Mike has chosen to follow in their footsteps. Mike got his bug in sales by developing business around selling religious books to help put his way through school, and graduated with a speech communications and business degree, and continued his sales career selling IBM typewriters. At the time he lived in Seattle, but the lure of getting into designing suits, pants, shirts, and really anything textile.

He moved to Kansas City with over 100 manufacturers but eventually culled it down to 60 making it a lot easier to address his client’s business and casual attire needs.

Mike has found there are four areas allowing him to differentiate himself from the rest—providing the best customer service he can, create a culture where his clients are excited to see how Mike can help them, which leads to making them more successful business people, and when they are successful, the referrals start coming in, and that increases his growth potential many times. It was just two months ago in May he had his best month ever in business for himself.

It seems listening to Mike tell his story, it is like painting a piece of art for every client he deals with. The suit he had on last Thursday as an example had a beautifully smooth pattern and feel, but attention to detail is what make it a signature suit. The hidden color theme was like a burnt sienna. It appeared from under the collar of the suit to the lining of the jacket and the pants pockets to boot. It also had the button holes accented with white to differentiate it too. He can detail everything down to the style of buttons and custom fit it to your exacting needs. Even if you needed it to be a looser fit in the arms or legs, this can be accomplished. His main goal is to create a dramatic style that still feels comfortable to the owner.

Mike finished by explaining his most recent successes has come from taking a step back and listing what his true goals are and then watching and making sure they are evaluated and followed to prove his success. Even though there may be monetary ones, his faith in God and the love of his family will forever rule and dictate what outcomes his business will provide.

Thanks Mike for always giving us a boost for each of us to look at where we are headed with our style and good looks!!

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UPCOMING SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?
Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

EXCITING NEWS INSIDE PBC !!!

We found out last week that Kathleen Cussen has accepted a position as Director of Operations at Dolce Bakery, working for Erin Brown of the same company. Congratulations to Kathleen – we wish you so much luck in your new endeavors! As should be done, this opens each category for dry cleaners and bakeries. So if you wish to invite someone for either category in the next few weeks, feel free to do so. Joe Runyan of Hangers Cleaners might be a guest.

July 19 – Amber Sewell of Lutz Plumbing at Deer Creek CC.

July 26 – July 26th Special Breakfast at Deer Creek. Come hear from your Lake Tahoe Team in Training Riders

Aug. 2 – Bryan Rapp of Bryan Rapp Agency at Deer Creek CC.

Aug. 9 - August 9th – Special Presentation at Deer Creek - Feng Shui for your Office / Business…..Robyn Stevens
Trivia Question:-
How many grooves are there on each side of a 45 RPM record?

Wee Willie Winkle runs through the town at a bit past eight o'clock.

Wee Willie Winkle
Runs through the town.
Upstairs and downstairs in his nightgown.
Tapping at the windows,
Crying through the locks...
Are all the children in their beds,
It's past eight o'clock?
**PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 26th</td>
<td>Special Breakfast at Deer Creek. Come hear from your Lake Tahoe Team in Training Riders as they recount their Big Adventures during this summer's great ride around Lake Tahoe.</td>
</tr>
<tr>
<td>August 9th</td>
<td>Special Presentation at Deer Creek - Feng Shui for your Office / Business.....</td>
</tr>
<tr>
<td>August 18th</td>
<td>Our Tenth Annual Progressive Dinner Party - Come join your fellow Prospectors for a deliciously FUN evening of dining and socializing. Evening starts around 5pm at Chris and Kathy Pickering's home for appetizers, then we travel over to Rod and Carolyn Foster's for the main course and sides, with the grand finale of desserts to end the evening at Matt and Nancy Paperi's estate. Plates, utensils, set-ups will be provided at each location. You can B.Y.O.B. the beverages of your choosing. Come ready to experience the best dining experiences at three great settings. More info to follow.</td>
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<tr>
<td>September 6</td>
<td>Breakfast at Johnson County Automotive with Alan Heriford hosting. The weather should begin to head into fall temps, and the atmosphere is always quiet, serene, and the ambience is amazing! Come join us for a grease-free meal experience.</td>
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<tr>
<td>September 27th</td>
<td>Breakfast at Reconciliation Services, 3101 Troost Ave., KCMO. Cliff O'Bryan is welcoming us to come experience the organization that is so near and dear to his heart, and learn a bit more about what they do and who they benefit. A great chance to see Kansas City in another perspective. Don't miss this amazing morning!!</td>
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<tr>
<td>Thursday, Oct. 11th</td>
<td>NO MEETING THIS THURSDAY</td>
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<tr>
<td>Friday, October 12th</td>
<td>Cool weather can mean only one thing - It’s our Prospectors Annual Best Ball Golf Tournament held again this year at Deer Creek Golf Club. Save the date to be your date for golf! Tee off is about 11:30 am and an After Hours starts at 5pm at Coach's South, 135th and Grandview.</td>
</tr>
<tr>
<td>Saturday, December 8th</td>
<td>Better mark your calendars!! It’s our Annual Prospectors Club Christmas Party! Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO 6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</td>
</tr>
<tr>
<td>December 20th</td>
<td>Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange. You will need to bring a gift to get a gift. Three exchanges and it’s yours! And we will have a special breakfast menu planned so don’t miss our last meeting of 2018 !!!</td>
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From Erin Brown – Dolce Bakery –

Hi Prospectors,

Dolce Bakery is looking to add enthusiastic people to our growing Team! We have another position open!

- The **Cake and Sugar Cookie Decorator** is a kitchen position with part time or full time hours available.

Our decorators create beautiful, delicious products to fill our pastry case and complete special orders, including weddings. Join our committed team of passionate people that strive to give our customers the best product and experience possible. Applicants should be organized and excited to create desserts with detail and care. Pastry decorating experience is preferred, but we will also consider applicants with artistic experience or abilities! You will need a willingness to work Saturdays and around holidays to meet business needs.

To apply, please go to [http://www.dolcebakes.com/joinourteam/](http://www.dolcebakes.com/joinourteam/) and submit the application form.

**Position Available - Hangers Cleaners / Kathleen Cussen**

We are looking to add a team member at our Martin City location. This is a customer service position, so a friendly upbeat attitude is a must (you don't have to wear the mascot costume, unless you want to). Monday thru Friday, 2 pm (could do 3 pm) - 6 pm and Saturdays 8 am - 12 pm. Please apply in person at 13852 Wyandotte Street or online at [www.hangerskc.com](http://www.hangerskc.com).

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

*Surprise visit from Erin Brown and baby Maeli Kait.*
<table>
<thead>
<tr>
<th>Name</th>
<th>Attendance</th>
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<tbody>
<tr>
<td>Adams, Linda</td>
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<td>Airey, Douglas</td>
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<td>Alexander, Jay</td>
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<td>Ashurst, Chase &amp; Amy</td>
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<td>Beckner, Pat</td>
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<td>Bell, Jim</td>
<td>X</td>
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<tr>
<td>Chris P., Matt P., Tyler &amp; Allen</td>
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<tr>
<td>Betzer, Dan</td>
<td>X</td>
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<tr>
<td>Matt, Katie, Sandy, Phil, Bob</td>
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<td>Twigg, Leigh</td>
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<td>Bovard, Zach</td>
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<td>Boehringer, Kevin</td>
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<tr>
<td>Brown, Erin</td>
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<tr>
<td>Kathleen, Bryan, Alan, Sheri, Mike, Darby, Mike, Bassett, Dan</td>
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<tr>
<td>Cocherl, Stephanie</td>
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<td>Cunningham, Rick</td>
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<tr>
<td>Cussen, Kathleen</td>
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<tr>
<td>Phil, Chris P., Rick, Rick, Keith, Eric</td>
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<tr>
<td>Shen, Alan, Sean, Brand, Volleyballers</td>
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<td>Dayal, Vivek</td>
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<td>Douglas, Kyle</td>
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<td>Eckinger, Bill</td>
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<td>Eidson, Ken</td>
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<tr>
<td>Ed, Hutchison</td>
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<td>Emerson, Bill</td>
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<tr>
<td>Felton, Dr. Sean</td>
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PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Flessner, Dave Neel Saldanha, Kevin Full, Matt Paperi Vyczek

✓ Foster, Rod Alan H, Chase A, Matt Paperi, Rick S, Brad T


✓ Giordano, Nick

✓ Giordano, Phil

✓ Goodheart, Alan Adams Cusson Cochran Terstiege

✓ Goodheart, Bruce

✓ Hardin, Das

✓ Hawkins, Darryl

✓ Heriford, Alan Adam Das Erin B, Jonnie, Jan T, R, Keith S, Kevin B, Kyle D

✓ Holm, Dan

✓ Holland, Ed

✓ Hutchison, Ed

✓ Kopplin, Mike Alan Hertling, Kevin Steen

✓ Mortko, Sheri Ivan, Kathleen, Keith, Erin, Jess, Robyn, Phil

✓ Mullin, Jessica

✓ O'Bryan, Cliff Vicky, Daniel, Richard, Susan, Brown, Snyder

✓ Oettmeier, Dr. Bert

✓ Paperi, Matt Jay, Keith, Mel, Chris, Margo, Rod, Dave, Linda, Jonie, Jim

✓ Phar, Matt

✓ Pickering, Chris Connors, Kevin Tudeo, Scott, Doug, Cj, Bell, Andrew, Jeff, Huber

✓ Pickering, Margot

✓ Pickering, Paperi, Springer, Kyle, Studts, Ed
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Rapp, Bryan
Runyan, Joe
Sewell, Amber
Shelton, Jennifer
Heritford, Merike
Sirna, Steven
Terstrieg, Wagner
Wilkinson, Simpson, Brownie
Janine Terstrieg, Mike Norby, Brynn Rapp, Kevin York
Sirna, Richard
Elbow, Cissie, Heritford, Merike, Coates, Sewell, Park, Reeh, Palmer
Spencer, Neil
Steiniger, Keith
Wolverton, Sirna, Cusse, Birks, Hubbard, Shelton, Edgar, Hall
Drossett, Bolen, Pickett, Park, Hubert, Fields, Webb, Stevens, Brown
Stevens, Robyn
Stone, Janet
Swim, Scott
Terstrieg, Janine
Trondson, Chad
Twigg, Brad
Sherry, Pate, Pat, Vivek, Tom, Dan, Dr. Sean, Dr. Leigh
Wagner, Leigh
Webb, Tyler
Dee, Keith, Chris, Red, Matt Parker, Alan G., Dan, Rich, Phil
Wilkinson, Ann

GUESTS
Name
Name of Business
Your Position (owner, sales, etc.)