



*Please*  
 WASH YOUR HANDS AND  
 BRUSH YOUR TEETH  
 FLUSH THE POTTY  
 PUT DOWN THE SEAT  
 WIPE YOUR BOOTY  
 and CLEAN YOUR FACE  
 LEAVE THE TINY LITTLE  
 BATHROOM PLACE  
 as good as new

## *No Job is Finished Until the Paperwork is Done.*

Imagine what life would be like without a modern plumbing system. How would you cope without running water or flushing toilets? Water is the most essential nutrient for life on earth; it forms the basis of a healthy diet and lifestyle. The world today with its large, high-density population would not sustain life as we know without a modern plumbing system that provides clean drinking water and sewage systems that remove contaminated used water.

History takes us back to around 4000 B.C. in India when they used copper water pipes for construction of their palaces. And the Romans and Greeks stored water and Egyptians built elaborate bathrooms inside pyramids along with intricate sewage and irrigation systems. Thus the start of today's amazing plumbing phenomena.

Sure there are tens – actually hundreds of plumbers out there. But who has stood the test of time, and passed their skills from generation to generation? Only a handful here. That is why **Amber Sewell of Lutz Plumbing** is one who stands out from all others. (Her great grandfather started the business in 1920).

Like many who come from family businesses, Amber grew up around talking and working every time she was with her father. It was just part of what they talked about. And by osmosis, she was learning so much about this business without knowing it. When she graduated from college, her Dad asked her to come work there, but she was not ready. She wanted to sow her oats, and experience what she had studied for, so she got a job with a marketing firm, and off she went for about 4-5 years.

As sometimes happens, there was some troubles that existed among the business owners. Fathers and brothers many times agreed to disagree. And it cost them not being able to compromise which lead to the split up. At one time there were several Lutz Plumbing companies that existed. Amber, after several years on her own, came back and asked her father if she could come back and start learning more about the business. It was at a time when he and a few employees were out working, and had no one to answer the phones and schedule appointments. BAM! Amber was ready to step in and help.

She began working full time, doing all those things along with creating a public relations (PR) program getting the word out about Lutz, and started working her way up learning as much as she could every day. Today she and her Dad carry on the strong tradition of prompt quality service at a fair price. Her Dad wants to eventually phase himself out leaving Amber to run the business.

They gyrate around the most basic of plumbing services for both residential and commercial needs. There are now 13 total employees. They have recently moved to larger facilities which shows their future growth potential, but Amber still wants to try and maintain that personal business feeling. Their service manager has been with them 20+ years. Amber admits that she lacks the "hands on" experience of fixing things, but she relies on her service manager to help answer her questions when prompted to assist. He does a great job doing this. She admits she wants to and is continuing to learn more every day,



## Weekly Newsletter

*"There is Strength in Our Numbers."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**July 26th, 2018**

doing her own research and taking whatever chances she has to educate herself through classes and vendors who will keep her abreast of the latest technologies.



**WE ARE AT DEER CREEK CC -  
 7300 W. 133<sup>RD</sup> ST., OPKS.  
 MEET UP AT 7 AM; BREAKFAST  
 AT 7:25; SPEAKER AT 8 AM.**

### **SPEAKERS SCHEDULE**

See Page 2

**ALL THANK YOU'S  
 See Pages 6-8**



## UPCOMING

## SPEAKERS

## SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### **ARE YOU INTERESTED IN JOINING PROSPECTORS?**

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at [DrSean.Felton@gmail.com](mailto:DrSean.Felton@gmail.com) before you visit our group so we can make sure there are no category conflicts with our current members.

### **Cont'd from Page 1.....**

They have instituted an Apprentice Program two years ago where they hire future employees to ride with and work under a Master Plumber, hoping someday if they decide to enter the plumbing industry, they would consider working for Lutz. And they are involved with local vocational schools to try and reach them when they are young.

Lutz handles all your plumbing, drain and sewer, water treatment or testing, water heater, indoors or outdoors, even helping resolve DIY projects, or commercial plumbing service needs. Anything that even involves water, they're ready to serve. If you have ANY existing structure which has plumbing in it. Then you are a good referral. This includes businesses, those that have rental

**July 26 – July 26<sup>th</sup> Special Breakfast at Deer Creek. Come hear from your Lake Tahoe Team in Training Riders. Don't miss this meeting!!**

**Aug. 2 – Bryan Rapp of Bryan Rapp Agency at Deer Creek CC.**

**Aug. 9 – Special Presentation at Deer Creek - Feng Shui for your Office / Business.....Robyn Stevens.**

properties, and contractors. They even partner with Mike Brosseit of Top Notch on lots of projects.

All of their employees are Master Certified Plumbers (passed a tough examination). They have a warranty on both their parts and labor. They are on call 24/7, and have recently have expanded their ways of reaching them both online and with newer mobile technology.

You all know sooner or later it will happen – the nightmare will affect you when you least expect it! So be sure to have Lutz Plumbing's phone number where you can find it or put them in your cell phone's Contact list. Amber – thank you for all you do for so many here in Prospectors. So glad you are there when needed!

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### ***Trivia Question:-***

**Camp David** is the country retreat for the President of the **United States**. It is located in the wooded hills of Catoclin Mountain Park near Thurmont, Maryland. Who was Camp David named for ?



### **QUOTES OF THE WEEK**

***“Train like you must win.***

***Play like you can’t lose!”***



**How many grooves would there be on a 45 PRM record? ONLY ONE !!! It goes from start to finish each side.**

## PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p><b>July 26<sup>th</sup> Special Breakfast at Deer Creek.</b> Come hear from your <b>Lake Tahoe Team in Training Riders</b> as they recount their Big Adventures during this summer's great ride around Lake Tahoe.</p>	<p><b>August 9<sup>th</sup> – Special Presentation at Deer Creek - Feng Shui for your Office / Business.....</b></p> <p>It's all about making sure your energy is in sync with where and how you work, and the items that you use every day. Hear <b>Robyn Stevens of Robyn Stevens Feng Shui</b> explain to us what we can do to create a great place to come to work every day. Don't miss this chance to learn more about Feng Shui.</p>
<p><b>August 18<sup>th</sup> – Our Tenth Annual Progressive Dinner Party</b> - Come join your fellow Prospectors for a deliciously FUN evening of dining and socializing. Evening starts around 5pm at <b>Chris and Kathy Pickering's</b> home for appetizers, then we travel over to <b>Rod and Carolyn Foster's</b> for the main course and sides, with the grand finale of desserts to end the evening at <b>Matt and Nancy Paperi's</b> estate.</p> <p>Plates, utensils, set-ups will be provided at each location. You can B.Y.O.B. the beverages of your choosing. Come ready to experience the best dining experiences at three great settings. More info to follow.</p>	<p><b>September 6 – Breakfast at Johnson County Automotive with Alan Heriford hosting.</b> The weather should begin to head into fall temps, and the atmosphere is always quiet, serene, and the ambience is amazing! Come join us for a grease-free meal experience.</p>
<p><b>September 27<sup>th</sup> – Breakfast at Reconciliation Services, 3101 Troost Ave., KCMO.</b> <b>Cliff O'Bryan</b> is welcoming us to come experience the organization that is so near and dear to his heart, and learn a bit more about what they do and who they benefit. A great chance to see Kansas City in another perspective. Don't miss this amazing morning!!</p>	<p><b>Thursday, Oct. 11<sup>th</sup> – NO MEETING THIS THURSDAY</b></p> <p><b>Friday, October 12<sup>th</sup> –Cool weather can mean only one thing - It's our Prospectors Annual Best Ball Golf Tournament</b> held again this year at Deer Creek Golf Club. Save the date to be your date for golf! Tee off is about 11:30 am and an After Hours starts at 5pm at Coach's South, 135<sup>th</sup> and Grandview.</p>
<p><b>Saturday, December 8<sup>th</sup> – Better mark your calendars !! It's our Annual Prospectors Club Christmas Party!</b></p> <p>Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO</p> <p>6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>	<p><b>December 20<sup>th</sup> – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange.</b> You will need to bring a gift to get a gift. Three exchanges and it's yours! And we will have a special breakfast menu planned so don't miss our last meeting of 2018 !!!</p>

*BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY*

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## **Position Available - Hangers Cleaners / Kathleen Cussen**

We are looking to add a team member at our Martin City location. This is a customer service position, so a friendly upbeat attitude is a must (you don't have to wear the mascot costume, unless you want to). Monday thru Friday, 2 pm (could do 3 pm) - 6 pm and Saturdays 8 am - 12 pm. Please apply in person at 13852 Wyandotte Street or online at [www.hangerskc.com](http://www.hangerskc.com).

**If you have any causes you are supporting this spring, please pass them along to the newsletter editor.**

# Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

July 19, 2018

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Adams, Linda ~~heisa wagner~~ ~~Sen~~ ~~Keith~~, Phil, Ed, Rick  
~~Sheri~~, ~~Bryan Rapp~~  
Airey, Douglas

Alexander, Jay ~~Mike Brosseit~~, ~~Matt Phar.~~

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim ~~Chris P.~~, ~~Matt P.~~, ~~Rick S~~

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike ~~Alan, Jay, Chris Pakering, Kevin Steinger, Amber~~  
~~Janine~~

Brown, Erin

Cocherl, Stephanie ~~Rich Pinn, Janine, Amber Spisell, Phil G, Alan Goodheart~~  
~~Bryan Rapp, Erin Brown, Kathleen Cussen~~  
Cunningham, Rick

Cussen, Kathleen ~~Phil, Chris, P, Rich, Rick, Kerth, Erin, Jess~~  
~~Sheri, Rod, Alan G, Neil, Stephanie, Volleyballers~~

Dayal, Vivek ~~Cliff O.B. Ruck, Dave F, Matt Papp, Phil G,~~  
~~Sheri M, Chris P, Kevin B, Dr Thigg~~

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean ~~Sheri, Dr Brad, Bryan Rapp, Dave Slessner, Kevin Field~~  
~~Grant Stone, Dave, Cliff Obsyans, Alan H, Phil, Janie, Kathleen,~~  
~~Amber, Matt Papp, Kit Sierra~~

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Flessner, Dave Kevin Full, Neil Spencer, Chris Pickering, Amber Sewell  
Kathleen Gunder, Vivek, Mike Kopplin
- Foster, Rod Rich S, Alan H, Matt Paperi, Kathleen L, Kyle D  
Bryan R
- Full, Kevin Dave F, Matt P, Amber S, Bryan R, Rick Sima, Ed the bug guy  
Scott S, Alan H, Mike B, Phil G, Sean F.
- Giordano, Nick \_\_\_\_\_
- Giordano, Phil Chris P, Neil S, Rich S, Kathleen, Sherry, Keith S  
Vivek D, Rick W, Sean F, Stephanie Leigh, Scott S, Brad
- Goodheart, Alan \_\_\_\_\_
- Goodheart, Bruce \_\_\_\_\_
- Hardin, Das \_\_\_\_\_
- Hawkins, Darryl KEVIN Y. KEITH S. ALAN H. NEIL S.
- Heriford, Alan \_\_\_\_\_
- Holk, Dan \_\_\_\_\_
- Holland, Ed \_\_\_\_\_
- Hutchison, Ed Rich, Rick, Janet, Stey
- Kopplin, Mike \_\_\_\_\_
- Mortko, Sheri Amber, Bryan, Dan, Kathleen, Dan, Keith, Erin, Robyn,  
Phil, Nick, Rick, Rich, Jen, Alan G, Alan H, Janine, Linda, Sean,  
Mullen, Jessica \_\_\_\_\_ Leigh,  
Parad,  
Vivek
- O'Bryan, Cliff Vivek Patel, Matt Pharr
- Oettmeier, Dr. Bert \_\_\_\_\_
- Paperi, Matt \_\_\_\_\_
- Phar, Matt \_\_\_\_\_
- Pickering, Chris NEED; HARRIS; DOUGLAS; BELL; SPENCER; TIERSTRIP; DAYAC  
WOLVERTON (TRIGG); SIGLTON; BRONN; ARKURST; RICKER; SWIM; AIRSEP; TOSTER
- Pickering, Margot \_\_\_\_\_

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

X Rapp, Bryan Linda, Stephanie, Kyle, Leigh, Zach, Matt Paw, Ken, Chris, Margar  
Dave, Keith, Erin, Sean, Sheri, Brownie, Matt Paperi, Pod, Cud, Rick  
 Runyan, Joe

Sewell, Amber

X Shelton, Jennifer Mortko, Sirna, Wilkinson

Simpson, Brownie

*Shan* *Seal* X Sirna, Richard Stinger, Cussen, Giordano, Mortko, Wolbert, Daryl, Bradman, Marco  
Stone, Jonik, Bell, Dr. Volkmann, Webb, Wilkerson, Cora, Dr. Hunter, Galt, Phil, CJ

X Spencer, Neil Linda Adams, Mike Brosseit, Darryl's/Coaches, Kyle Douglas, Phil Giordano,  
Darryl Hawkins, Alan Heniford, Chas Pickering, Margat Pickering, Rich Sirna, Wballers

X Steiniger, Keith Reno Swin, Phat Sewell, Mortko, Stevens, Brown, Heniford, Pickering  
Brosseit, Hawkins, Holt, Shelton, Hutchinson, Giordano, Cussen, Sirna, Wolbert

X Stevens, Robyn Dr Leigh, Brock, Keith, Sheri, Campbell, Mortko

X Stone, Janet Dr. Wanda, Dr. Lavigg, Dr. Jettan, Ed, Rick, Amber, Kar  
York

X Swim, Scott Pat Beckner, Doree Flanagan, Keith Steiniger,  
Rich Sirna, Ed Hutchinson, Matt Phat, Chris Pickering  
 Terstriep, Janine

Trondson, Chad

X Twigg, Brad Erin + John, Shari, Chris, Pat, Vivek, Janet, Dan, Dr. Sean, Dr. Leigh  
Stephanie, Rick, Amber

X Wagner, Leigh Amber, Coach Jen, Sheri M, Robyn S, Kim B, Dr. Twigg,  
Phil G, Linda Adams

Webb, Tyler

X Wilkinson, Ann Chris Pickering, Kyle Douglas, Janie Shelton, Rich Sirna, Alan Hawk  
Dr. Huan

X Wolverson, Rick AMBER, PHIL, SCOTT, ALAN H, SHERI, RICH, PHIL  
KEITH, CHRIS

York, Kevin

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)