



Weekly

Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

September 6, 2018

gift cards, wireless solutions, next day availability of funds and internet-based processing of credit cards for internet web sites.

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WE ARE AT JOCO AUTO REPAIR, 5829 KESSLER LANE, MERRIAM, KS. - MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S
See Pages 6-8

*You've Heard of the Life of the Party?
– This Guy Lives the Party of Life!*

OK – Maybe he does BOTH! Can one really do this? Whenever there is a group of Prospectors nearby (more than two!) – Chances are you can see and hear his signature laughter wherever you are. His contagious antics make a normal meeting or gathering memorable. You can't help but feel happy having **Rod Foster of BancCard Credit Card Services** around.

Every time a speaker talks, we discover what is important to them. For Rod, we now know part of the formula – it is HIS FAMILY! Yes, his life gyrates around his wife and kids, and to his extended family. His wife Carolyn for sure – but his kids are whom he is proudest, and you can hear that in his voice. To have watched each of his three children grow up to become something he is so proud of, and while building a business, it is a true testament to his own character.

So as you would expect, Rod talked mainly about all things family for the most part. He said he loves ALL sports, and played most of them growing up. These include baseball, basketball, football, Tiddly Winks – almost anything competitive was in his repertoire. He was deeply involved in high school sports. He still played some while attending the University of Kansas, but not for the school, just recreationally. At KU he says that is where he has met some of his lifelong friends, guys with character and knowledge who have become his dearest friends for life. A bunch of truly good guys!

Rod loves family vacations with his own family because his parents did the same thing when he was growing up – memories of road trips to the mountains of Colorado or the beaches on the west coast or the Gulf coast. Sand and water and he's happy! All of these have left an indelible memory on his brain.

And Rod's love of sport carried itself to his adult years, as he now has coached his son and daughters teams in baseball and softball, taking them to numerous championships. Rod, both in his

business career and his life – loves challenges. It was a bit over a year ago he was "asked" to participate in the LLS Team in Training ride around Lake Tahoe, NV. He, like so many others, said there's NO WAY that will ever happen! But to his own amazement, he rode for the first time this year all 100 miles around the lake. An awesome accomplishment to say the least.

Rod on numerous occasions privately has told anyone who will listen what a life-changing experience this ride was. The people he raised money to help, those he inspired within his group to do whatever they could to help make a difference. He is another one that has been forever changed by his involvement with Team in Training.

Oh yea, Rod does have a career too! He originally sold business checks and forms out of college – with McBee Checks for nearly ten years. A guy who he worked with had left McBee and started working with a young credit card processing company named BancCard. He called Rod about a year later, and told Rod of this opportunity to own your territory if you got in early. Rod would be marketing his company's services to businesses, doctors, hospitals – whoever would utilize a credit card for payment. And as they say – the rest is history.

Rod has been with BancCard for 13 years (same time in Prospectors). He started with just around ten people in their office and now has grown to a sales staff of over 110. If there is a way to pay for any goods and services (besides cash) – Rod has a solution for you to make it happen. Just so you know, BancCard services Retailers, Restaurants, Hotels, Mail & Telephone Order Merchants, Business to Business, In-home Business, and Internet Merchants. They process all major credit cards (Visa, MasterCard, American Express, Discover and Diners Club), and on-line and off-line debit cards. Other services they do include: check guarantees, check verification, conversion of checks to electronic media, electronic



UPCOMING

SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

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There isn't much BancCard doesn't do. Rod says he does about 1/3 of his business with retail clients, and the rest – 2/3 are with doctors, medical, hospitals, and other high ticket companies. It is truly great for one reason as expressed by several Prospectors – if there is something that goes wrong or you need to know something, pick up the phone and call Rod. He is your go-to guy whenever you

Sept. 6 – Alan Heriford of Johnson County Auto AT HIS LOCATION

Sept. 13 – Greg Oppold of Eco Electric at Deer Creek CC.

Sept. 20 – Dave Flessner of The Mustard Seed at Deer Creek CC.

Sept. 27 – Janine Terstriep of The Decorative Touch at Deer Creek CC.

Oct. 4 – Cliff O'Bryan of Reconciliation Services invites you to breakfast AT RECONCILIATION SERVICES, 3101 Troost, KCMO

Oct. 11 – NO MEETING – GOLF TOMORROW

Oct. 12 – Annual Golf Tournament

have an issue. That peace of mind is worth whatever it costs. So if you want to take the time to have Rod help evaluate your payment processes, now would be a great time to do it. Rod – thank you for service to the club and for taking being a Prospector to a whole new level – Dilly Dill

QUOTES OF THE WEEK

Trivia Question:-

What's the only dog that doesn't have a pink tongue?



The main ingredient in vichyssoise soup is potatoes.

PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p>Tuesday September 4th – Prospectors Board Meeting at Coach’s Bar & Grill – 5:30 pm – Fireplace Room. If you can’t make it, please let someone know.</p>	<p>September 6 – Breakfast at Johnson County Automotive with Alan Heriford hosting. The weather should begin to head into fall temps, and the atmosphere is always quiet, serene, and the ambience is amazing! Come join us for a grease-free meal experience.</p>
<p>October 4th – Breakfast at Reconciliation Services, 3101 Troost Ave., KCMO. Cliff O’Byran is welcoming us to come experience the organization that is so near and dear to his heart, and learn a bit more about what they do and who they benefit. A great chance to see Kansas City in another perspective. Don’t miss this amazing morning!!</p>	<p>Thursday, Oct. 11th – NO MEETING THIS THURSDAY</p> <p>Friday, October 12th –Cool weather can mean only one thing - It’s our Prospectors Annual Best Ball Golf Tournament held again this year at Deer Creek Golf Club. Save the date to be your date for golf! Tee off is about 11:30 am and an After Hours starts at 5pm at Coach’s South, 135th and Grandview.</p>
<p>Saturday, December 8th – Better mark your calendars!! It’s our Annual Prospectors Club Christmas Party!</p> <p>Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO</p> <p>6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>	<p>December 20th – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange! You will need to bring a gift to get a gift. Three exchanges and it’s yours! And we will have a special breakfast menu planned so don’t miss our last meeting of 2018 !!!</p>

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

Home Care Project Assistant Needed

Doug Airey of Doug Airey Home Care is looking for an assistant to help with numerous home repair and remodeling projects. Some experience in this field a plus. Would fit someone who is retired and is looking to keep themselves busy. If interested or you are wanting an interview, give Doug a call at 816-853-0359.

Position Available - Hangers Cleaners / Kathleen Cussen

We are looking to add a team member at our Martin City location. This is a customer service position, so a friendly upbeat attitude is a must (you don't have to wear the mascot costume, unless you want to). Monday thru Friday, 2 pm (could do 3 pm) - 6 pm and Saturdays 8 am - 12 pm. Please apply in person at 13852 Wyandotte Street or online at www.hangerskc.com.

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.



***Mike Darby 2nd Annual Memorial Golf Tournament
September 30, 2018 - Sunday at Deer Creek Golf Club.***

Looking for volunteers and/or Auction/Raffle Items that can be used at the tournament. Let Keith know if you can help. Will need Auction/Raffle items by Mid-September. Bring to Keith at Breakfast or call me to arrange pickup.

SOON - Link for Donations.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Aug. 30, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda Sheri, Sean, Leif, Amber, Alon G, Kathleen, Kyle, Scott, Rick, Bryan, Phil,
Airey, Douglas

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim Alan H, Chris P, Matt P, Rick W
Rich S

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike Herford, Amber, Kevin York

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen Phil, Rich, Rick, Keith, Erin, Sheri, Sean, Brad, Alan G, Alan H, Linda, Ed

Dayal, Vivek Cliff, OB, Rich S, Dave F, Matt P, Phil G, Sheri M, Chris P, Kevin B, Dr. Tuss

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean DAERYL, RICH, MATT PARDINI, AMBER, KATHLEEN, PHIL, ALAN H, COURTNEY, LINDA, DR. BRAD

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

✓ Flessner, Dave Neal Spencer, Sierra, V. Well, Paperi, Kopp

X Foster, Rod Full, swim, Jim Bell, Tyler Webb, Keith Steiniger, Rich Sierra

✓ Full, Kevin Dave Flessner, Matt Paperi, Bryan Rapp, Rich Sierra, Ed the bus guy, Scott Swim, Alan Heriford, Neil Spencer, Rick Wolverton, Robyn Stevens, Rod Foster, Alan Goodheart.

Giordano, Nick _____

✓ Giordano, Phil Linda A, Kevin F, Kathleen Sherri, Rick W, Sean F, Brad T, Tyler W, Alan H, Scott S, Goodheart, Alan ADAMS, CUSSEN HUTCHISON, MORTKO SIENA STONE, SWIM WILKINSON YORK

Goodheart, Bruce _____

✓ Hardin, Das Chris P, Alan H, Matt P, Jennifer S, Rick W.

Hawkins, Darryl _____

✓ Heriford, Alan Amber, Amy, Chase, Dan B, Dan H, Dash, Erin B, Janine T, Jim B, Kathleen, Keith S, Kevin F, Kyle D, Matt P, Mike B, Mike K, Phil B, Rich S, Rod F, Sean F

✓ Holk, Dan Dan Belzer, Amber Stewart, Janet Stone

Holland, Ed _____

✓ Hutchison, Ed Kyle Janine, Rich, Keith

Kopplin, Mike _____

✓ Mortko, Sheri Brad, Linda, Janine, Jen, Rich, Rick, Phil, Erin, Keith, Kathleen, Dan, Bryan, Chris

O'Bryan, Cliff _____

Oettmeier, Dr. Bert _____

X Oppold, Greg Dave Flessner, Das Hardin, Scott Swim, Rick Wolverton, Rich Sierra, Tyler Webb, Jim Bell, Phil Giordano

X Paperi, Matt Jay, Keith, Neil, Chris, Rod, MARGO, DAVE, LINDA, Jane, Doug, Sherri, Kevin, Scott, Pat, RICK BRYAN, CHRIS JIM

Phar, Matt Alan H, Bryan K, Chris P, Margot P, Das, Kathleen, Sherri M, Jay A, Jim B, Keith, Kenny, Matt P, Rich S, Rick, Tyler, Zach

Pickering, Chris HAROLD, BROWN, DUNCANS, RICK, ALBERT, BECKENB, TRIGG, DARRIN, ALAN, KUSTON, SIENA, DANAL, TERRY, STRID, TRIGG

Pickering, Margot _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Rapp, Bryan Rob, Lind, Rod, Matt Paperi, Brownie Sheri, Sean, Erin, Luke
Dave, Margo, Chris, Ken, Matt Phr, Zak, Leigh, Kyle Stephanie, Linda, Janet
 Runyan, Joe

Sewell, Amber Mike Kopplin, Linda Adams, Phil, Robyn, Mike Bossert, Ann Sierra, Dr. Sean,
Alan Herford, Cliff, Dan Holk, June, Kathleen, Tyler, Rick W., Ann, Keith S, Brad
 Shelton, Jennifer Wilkinson, Das, Felton, Montko, Sirna, Janine,
Kopplin

Simpson, Brownie Janine Terstriep, Kevin York, Brian Papp,
Mike Dobby

Sirna, Richard Swell Skuff, Bell Foster, Fall Herford, Goodhart, Montko, web
Spencer, Picketing, Conner, Gordon, Adams, Ed, Rotton, Wilkinson, Picketing, York, Marco

Spencer, Neil Kyle Douglas, Dave Flessner, Kevin Full, Chris Picketing
M. Dwyer, Picketing, Brian Papp, Rich Sirna, Janine Terstriep,

Steiniger, Keith Wolverton, Sirna, Cussen, Gordon, Shelton, Holk, Brown, Stevens, Montko
Paperi, Rapp, Herford, Tiershop, Webb, Sewell, Foster, Cochol, Twigg, Picketing, Bell, phar
Stevens, Robyn

Stone, Janet Brad, Ted, Alan G.

Swim, Scott Phil, Chris, Alan, Kathleen, Kevin, Matt,

Terstriep, Janine Keith, Amber, Mike, Ann, Danny, Sean, Linda, Chris,
Alant, Alan G, Tyler, Brownie, Rick, Sherr, Rick, Sepph.
 Trondson, Chad

Twigg, Brad Sheri, Chris, Vivek, Janet, Dr. Leigh, Dr. Sem, Rich, Keith, Rick

Wagner, Leigh

Webb, Tyler Rod, Janine, Amber, Rich, Ann, Phil

Wilkinson, Ann Chris, Danny, Tyler, June, Doug, Julie, Rich
Das, Kyle, Kyle, Rain

Wolverton, Rick GREG AMBER SHERI DAN (2) PHIL KATHLEEN
JIM RICH JANINE KEITH
 York, Kevin

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)