



Weekly

Newsletter

"There is Strength in Our Numbers."

[www.prospectorsclub.com](http://www.prospectorsclub.com)

September 13, 2018

*"Keep Me Searching for a Heart of Gold..... " - Neil Young*

*"I want to live,  
I want to give  
I've been a miner for a heart of gold.  
It's these expressions I never give  
That keep me searching for a heart  
of gold  
And I'm getting old.  
Keep me searching for a heart  
of gold  
And I'm getting old."*

*lyrics from "Heart of Gold,"  
Neil Young, 1972*

The older you get, the more wise you tend to become. You watch and see how others live their lives, and want to do more than those people who came before you. And this is no further from the truth for our speaker last week. **Alan Heriford of Johnson County Automotive** was so inspired by how Mike Darby lived his life that since Mike's passing a little over a year ago, you have always heard Alan speak about how he wants to emulate what Mike did every day on this earth.

But this hope was not recent; he was taught at a very young age to have a strong work ethic and to cherish your family above all else. When Alan was young, his first job was mowing grass at 8 years old, usually pulling this mower while riding his bike. He grew a paper route at age 10 into 3 routes – very successful. At every job, he really "worked his ass off" (Alan's words).

At age 14, he was hired on at a gas station and learned a lot about servicing cars, trucks, and how NOT to treat customers. His grandfather was a mechanic by trade, and Alan watched when he repaired tractors and trucks, and had to build parts to retrofit them in order to make them work again.

Alan worked for lots of gas stations, but while working at the Standard station in

Fairway, the owner told him not to buy into a station, but that repairs was the way to go. Gas stations as he knew them were on their way out. And he was right.

Getting into repairing autos and trucks helped him learn a lot more about how to handle clients – like he would want to be treated (Golden Rule stuff).

After a few years working for a repair service and doing work after hours himself, he decided to, in 2002, purchase JoCo Auto along with a partner. He found out all too quickly, that he and his partner were on two different wave lengths in regards to running the show. Needless to say, it was not a good relationship. After two years, Alan decided it was time to part ways, and bought out his partner. Alan said at that time, he was on the verge of bankruptcy. He did not know if he would ever see the light of day.

But getting a fresh start and a better attitude around the shop made a huge difference. In just 3 short months, they were doing much better and truly never looked back!

They are pretty much a full service repair business. JoCo Auto Repair in Merriam is a full-service repair shop specializing in Domestic, Asian and European vehicles. From pre-purchase and maintenance inspections, to brakes, A/C and engine repair, their certified technicians are equipped and trained to get your family's vehicles safely back on the road!

Two years ago, Alan ended up buying his building and the one just to his south. And, he decided to make sure his employees worked in comfort, he not only has it heated in the winter, but also is now air conditioned in the summer (thanks to **Mike Brosseit**), and also has insulation added to the roof to give it nearly an R-19 factor for insulated buildings. He's now a real cool dude!

All we can say for sure is that Prospectors would be a totally different group if Alan Heriford was NOT a part of it. Besides great service from his business, he wants more of

us to take a step back, and leave the world around us a bit better every day, emulating what his mentor, Mike Darby did. Let's all "Be Like Mike!" and keep searching for a heart of gold.



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

**SPEAKERS SCHEDULE**

See Page 2

**ALL THANK YOU'S  
See Pages 6-8**



## UPCOMING

## SPEAKERS

## SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

### **ARE YOU INTERESTED IN JOINING PROSPECTORS?**

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at [DrSean.Felton@gmail.com](mailto:DrSean.Felton@gmail.com) before you visit our group so we can make sure there are no category conflicts with our current members.

Sept. 13 – Greg Oppold of Eco Electric at Deer Creek CC.

Sept. 20 – Dave Flessner of The Mustard Seed at Deer Creek CC.

Sept. 27 – Janine Terstriep of The Decorative Touch at Deer Creek CC.

Oct. 4 – Cliff O'Bryan of Reconciliation Services invites you to breakfast AT RECONCILIATION SERVICES, 3101 Troost, KCMO

Oct. 11 – NO MEETING – GOLF TOMORROW

Oct. 12 – Annual Golf Tournament

**Cont'd from Page 1.....**

None

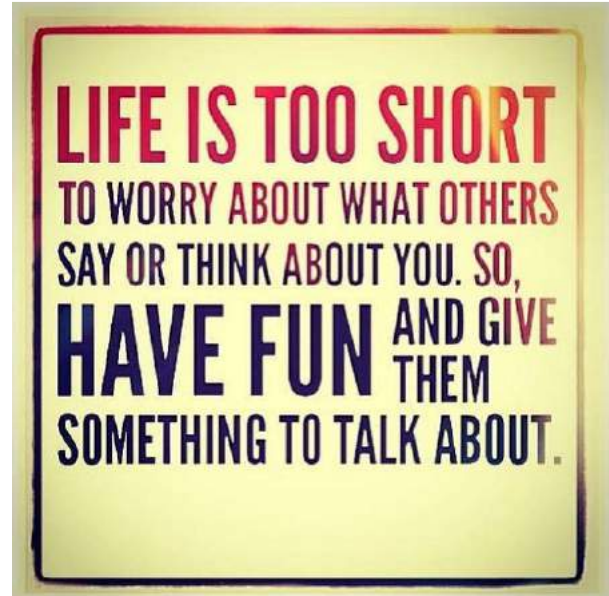
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## Trivia Question:-

Where is the best brandy in the world bottled?



## QUOTES OF THE WEEK



The only dog that does not have a pink tongue is the chow breed.

## PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p><b>October 4th – Breakfast at Reconciliation Services, 3101 Troost Ave., KCMO. Cliff O’Bryan</b> is welcoming us to come experience the organization that is so near and dear to his heart, and learn a bit more about what they do and who they benefit. A great chance to see Kansas City in another perspective. Don’t miss this amazing morning!!</p>	<p><b>Thursday, Oct. 11<sup>th</sup> – NO MEETING THIS THURSDAY</b></p> <p><b>Friday, October 12<sup>th</sup> –Cool weather can mean only one thing - It’s our Prospectors Annual Best Ball Golf Tournament</b> held again this year at Deer Creek Golf Club. Save the date to be your date for golf! Tee off is about 11:30 am and an After Hours starts at 5pm at Coach’s South, 135<sup>th</sup> and Grandview.</p>
<p><b>Saturday, December 8<sup>th</sup> – Better mark your calendars!! It’s our Annual Prospectors Club Christmas Party!</b></p> <p>Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO</p> <p>6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>	<p><b>December 20<sup>th</sup> – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange!</b> You will need to bring a gift to get a gift. Three exchanges and it’s yours! And we will have a special breakfast menu planned so don’t miss our last meeting of 2018 !!!</p>

***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

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### **Home Care Project Assistant Needed**

**Doug Airey of Doug Airey Home Care is looking for an assistant to help with numerous home repair and remodeling projects. Some experience in this field a plus. Would fit someone who is retired and is looking to keep themselves busy. If interested or you are wanting an interview, give Doug a call at 816-853-0359.**



## **Position Available - Hangers Cleaners / Kathleen Cussen**

We are looking to add a team member at our Martin City location. This is a customer service position, so a friendly upbeat attitude is a must (you don't have to wear the mascot costume, unless you want to). Monday thru Friday, 2 pm (could do 3 pm) - 6 pm and Saturdays 8 am - 12 pm. Please apply in person at 13852 Wyandotte Street or online at [www.hangerskc.com](http://www.hangerskc.com).

**If you have any causes you are supporting this spring, please pass them along to the newsletter editor.**



***Mike Darby 2nd Annual Memorial Golf Tournament  
September 30, 2018 - Sunday at Deer Creek Golf Club.***

Looking for volunteers and/or Auction/Raffle Items that can be used at the tournament. Let Keith know if you can help. Will need Auction/Raffle items by Mid-September. Bring to Keith at Breakfast or call him to arrange pickup.

SOON - Link for Donations.

Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:-

SEPT 6, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

X Airey, Douglas Ann Wilkinson, Dan Belzer

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

X Bell, Jim Alan H, Chris P, Matt Phin, Cliffo, Keith S, Alyce & Rick S

X Belzer, Dan Matt Pappas, Ann Wilkinson, Dan Holt, Phil G., Amber Sewell Janet Stone, Janine Herstrip, Kathleen Cussen, Doug Airey

X Boehringer, Kevin SIRNA, DOUGLAS, BROSEIT, DAYAL, HERFORD, FICKERING

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick Das Ho, Rick W., Dan Ho, Ed Ho, Alan Ho, Matt P.

X Cussen, Kathleen Phil, Rick, Rick, Keith, Matt P, Zach, Erin, Steve Dr Sean, Alan G, Linda, Chris, Matt Phin, Alan H

Dayal, Vivek

Douglas, Kyle

Eckinger, Bill

Eidson, Ken

Emerson, Bill

Felton, Dr. Sean





**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Rapp, Bryan \_\_\_\_\_

Runyan, Joe \_\_\_\_\_

Sewell, Amber \_\_\_\_\_

Shelton, Jennifer \_\_\_\_\_

Simpson, Brownie \_\_\_\_\_

Sirna, Richard *Every Prospector Thank you!*

Spencer, Neil \_\_\_\_\_

Steiniger, Keith \_\_\_\_\_

Stevens, Robyn *Linda Adams, Karen Swer, Ann*

Stone, Janet \_\_\_\_\_

Swim, Scott *Alan, Rick, Phil,*

Terstriep, Janine \_\_\_\_\_

Trondson, Chad *Rapp, Foster, Belzer*

Twigg, Brad \_\_\_\_\_

Wagner, Leigh \_\_\_\_\_

Webb, Tyler \_\_\_\_\_

Wilkinson, Ann *Alex Hanks, Chris Picking, Dan Bohan, Doug Arvey*

Wolverton, Rick *Dan, GREG, KATHLEEN RYAN JANING SPERI*

York, Kevin *ALAN H, CHRIS P, MATT P, JANINE, KEVIN B, MATT Papadi, Rich S*

**GUESTS**

Name Name of Business Your Position (owner, sales, etc.)

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