



A Mustard Seed. Small. Frail. You Have No Idea What It Can Become. Your Business Is What Blooms From That.

From the beginning of time, as we transcended from organisms to plants to animals to humans, we step back and look at most living things start from nothing but a seed. One of the earliest noted was the mustard seed, and how one so tiny could produce an amazingly beautiful and large specimen. Just like growing this tree, our own businesses can be nurtured, starting with nothing but a seed, and being able to grow and expand to epic proportions. Is there a Holy Grail that gets you to this point? Maybe so, and **Dave Flessner of his company ironically called The Mustard Seed** could be your guy.

It seems Dave learned a lot about seeds being raised on a farm in Illinois. And along with that, a strong work ethic and a love of nature. Besides being a lover of great music, especially rock & roll (he was in a rock band in his younger years), he is always thinking of ways he can help others and give back to his community, his country, and to the world. Just a simple task at hand.

He has had a long relationship with Rotary International, and his short term goal is to make their convention in Hamburg, Germany in 2019.

Dave then took us straight into the heart of things talking about Mustard Seed. Quite simply, it is set up to help other companies grow by connecting you and your business to your ideal client. With all that keeps us occupied doing things someone else could do better, here is where Dave steps in and is able to find potential client matches if you will and help you grow your business.

As an example, Dave told us about his most recent venture he is working on -

a company called Healthy Plus. This gives access to those that need it access to overall health and wellness and improves their quality of life. And all while being paid for by the government. It is kind of a Wellness Program and is set up using numerous physicians groups, and hospitals. Statistics showed that those people over 65 years old have 4 or more health related issues. (OK - some of us have more than 4!)

So this program identifies the highest risk patients using technology and communication. With assistance from the government, it will be able to give patients better access to health care, and allow them to work on being healthier by eating better, exercising, and getting counseling to provide a better mental outlook. And it gives patients another outlet to lessen costs.

The most exciting news - he has recently signed an international agreement as they roll out plans to create these programs in 13 countries - America, Europe, and the Middle East, the first one being in Saudi Arabia (U.A.E.). This has the potential to start with like 260,000 patients who can use these services. Such exciting news!!! Stay tuned for more info as time goes on.

What can you do to help Dave? For him to get this information into the right hands, here's who he's looking for contact with - nursing specialists, physicians groups, hospitals, senior care facilities, single physicians whose practices are growing, and any connections with any of these you might have on an international basis.

It was so great to hear what Dave has been working on, and you should take this opportunity to have a conversation



Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

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with him, and allow Dave to see where he may be able to connect you to your next step in your journey to success. Thanks Dave for all you do for Prospectors, and without recognition, what you do personally for so many.



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

**ALL THANK YOU'S
See Pages 6-8**



UPCOMING

SPEAKERS

SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

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None

Sept. 27 – Janine Terstriep of The Decorative Touch at Deer Creek CC.

Oct. 4 – Cliff O'Bryan of Reconciliation Services invites you to breakfast AT RECONCILIATION SERVICES, 3101 Troost, KCMO

Oct. 11 – NO MEETING – GOLF TOMORROW

Oct. 12 – Annual Golf Tournament

Oct. 18 – Brad Twigg of Plaza Animal Clinic at Deer Creek CC.

Oct. 25 – Jim Bell of James D. Bell CPA at Deer Creek CC.

Trivia Question:-

How do you say goodbye in Orkan?



QUOTES OF THE WEEK



In Spanish, the seaport that translates to 'white house' is in Casablanca, Morocco.

PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p>Friday September 28 - Party Out at Funkytown – 8pm – 1am – SIGN UP NOW!!! Meet up at Deer Creek parking lot at 8pm – Transportation to and from Funky town provided by the Club. Cover charge \$8 pp.</p>	
<p>October 4th – Breakfast at Reconciliation Services, 3101 Troost Ave., KCMO. Cliff O’ Bryan is welcoming us to come experience the organization that is so near and dear to his heart, and learn a bit more about what they do and who they benefit. A great chance to see Kansas City in another perspective. Don’t miss this amazing morning!!</p>	<p>Thursday, Oct. 11th – NO MEETING THIS THURSDAY</p> <p>Friday, October 12th –Cool weather can mean only one thing - It’s our Prospectors Annual Best Ball Golf Tournament held again this year at Deer Creek Golf Club. Save the date to be your date for golf! Tee off is about 11:30 am and an After Hours starts at 5pm at Coach’s South, 135th and Grandview.</p>
<p>Saturday, December 8th – Better mark your calendars!! It’s our Annual Prospectors Club Christmas Party! Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO</p> <p>6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>	<p>December 20th – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange. You will need to bring a gift to get a gift. Three exchanges and it’s yours! And we will have a special breakfast menu planned so don’t miss our last meeting of 2018!!!</p>

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.



***Mike Darby 2nd Annual Memorial Golf Tournament
September 30, 2018 - Sunday at Deer Creek Golf Club.***

Looking for volunteers and/or Auction/Raffle Items that can be used at the tournament. Let Keith know if you can help. Will need Auction/Raffle items by Mid-September. **Bring to Keith at breakfast or call him to arrange pickup.**

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Sept. 20, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda _____

Airey, Douglas _____

Alexander, Jay _____

Ashurst, Chase & Amy _____

X Beckner, Pat Jim Bill, Chris P, Brad T, Wigg

X Bell, Jim Alan H, Chris P, Rich W, James T, Matt P

Belzer, Dan _____

X Boehring, Kevin SIRNA, DOUGLAS, DAYAL, HERFORD, WILKINSON
YORK, PICKERING

Bovard, Zach _____

Brosseit, Mike _____

Brown, Erin _____

Cocherl, Stephanie _____

Cunningham, Rick _____

Cussen, Kathleen _____

X Dayal, Vivek Cliff OB, Rich, Dave F, Kevin B, Dr Twist,
Matt P, Sheri M, Chris P, Maria P, Phil G

Douglas, Kyle _____

Eckinger, Bill _____

Eidson, Ken _____

Emerson, Bill _____

P Felton, Dr. Sean Cliff, Linda, Coach Jerry, Alan Herford 2, Felici, Darcy,
Rich Simon

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave Jim Boel, Vivek, Rick Wolverton, Darryl, Alan G, Kevin Felt

Foster, Rod Neil Spencer, Scott Swabrod, Alan G, Keith S, Linda A, Kevin F, Kyle S, Brant S.

Full, Kevin Dave F, Matt P, Bryan R, Rich S, Scott S, Alan H, Neil S, Kyle W, Lynn S, Rod F, Alan G, Amber S

Giordano, Phil Rich S, Kathleen, Sherry, Keith S, Rick W, Cliff O, Scott S, Alan H, Sean F

Goodheart, Alan Cussen, Eidson, Stone, Mortko, Sirna, Adams

Hardin, Das Chris P, Alan H, Matt P, Tom S, Kevin Y,

Hawkins, Darryl SEAN FELTON NEIL SPENCER

Heriford, Alan

Holk, Dan SHERI MORTKO, KEITH STEINIGER, RICK WOLVERTON

Hutchison, Ed Matt, Cliff, Cath, J-L

Kopplin, Mike Sonina, Coach Swan, Keith St...

Mortko, Sheri CRICK, Bryan, Dan H, Kathleen, Keith, Erin, Robyn, FELICI, NICK, RICK, Rich, Janine, Linda, Vivek

O'Bryan, Cliff Vivek Deyal, Alan Goodhart, Darnell, Bud Twp, Amber Sewell

Oettmeier, Dr. Bert

Oppold, Greg Alan H, Ann Wilkinen, Rick Wolverton, Robyn Stevens, Linda Adams
thank you to everyone for this opportunity

Paperi, Matt JAY, CHRIS MARGA, DUY, ALAN, KEVIN, KEITH, JANINE, ATTERSI, RICH, NEIL, ROD, ED, BRYAN, CLIFF, DAN, DAN.

Phar, Matt

Pickering, Chris HARDIN, HUTCHISON, KOPPLIN, MORTKO, DOUGLAS, PAPERI, PHAR, JAY, TAYLOR, BRYAN, SONINA, SIMPSON

Pickering, Margot Bell, Spencer, Kapp, Sima, Felton, Simpson, Vivek, Rye, Wilkinen, Vallejo, Valde

