



Only Accountants Can Save the World..... Through Peace, Goodwill, and Reconciliations.

Each of us are great at something. Some of us know design – how things work. Others have a knack for the written word. They can weave a tale like painting a picture with words. Then there are those special few whose proficiency with numbers makes the rest of us jealous. Those few are engineers, architects, and one of the most important people you will connect with – accountants! For it takes a special mindset and ability to navigate today's tax structure, personal and business finances, and still have the skill set to communicate to your clients what is best for each situation you help them solve. Besides your attorney, the next most important person you should have in your back pocket is your accountant. **Jim Bell of James D. Bell CPA LLC** knows this all too well. Of course, when you have done it as long as Jim, you'd be confident and comfortable too.

Your accountant is someone whom you must place your confidence and trust with. Jim can help guide you through the process smoothly and with little bumps in the road. To get where he sits today as the CEO of his practice, he worked through numerous other jobs before obtaining his CPA degree. He has worked for firms large and small, gaining experience in dealing with so many different clients.

Once into Prospectors, he saw the greatness factor shown by most members in owning your own business, in making

decisions – right or wrong – that leads to being successful at what you do. Jim has labeled himself "The Un-Accountant" – the antithesis of what you would normally associate with one. Jim has no staff, and does not bill on an hourly basis like most others. Jim says "The diagnosis is free, but you pay for the medicine."

And since going out on his own, he has converted everything to electronic and paperless meaning it is much more efficient to find and send whatever files he needs to. Welcome to the 21st century. So - when it comes time, do you OWE Uncle Sam money? Jim says that is a GOOD thing. Taxes are good (means you're making money). Deductions on the other hand cost you dollars.

He told us business owners to be sure to pay yourself 50% and put away savings to have reserves to pay your taxes each year. If you are partners in a business, make sure you have a partnership agreement in place and be sure you use the Holy Trinity – know how you will get into the business, know how you will get out of the business should the need occur, and how you end up getting paid – the most important leg of the Trinity.

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Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

November 1, 2018



WE ARE AT DEER CREEK CC - 7300 W. 133RD ST., OPKS. MEET UP AT 7 AM; BREAKFAST AT 7:25; SPEAKER AT 8 AM.

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S See Pages 6-8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

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So as the year end approaches, maybe it's time to call Jim and have him listen to your individual situation and see where you are heading for 2019. It's never too late to begin to make sure you have

Nov. 1 – Phil Giordano – Grade A Tree Care at Deer Creek CC.

Nov. 8 – Erin Brown of Dolce Bakery AT DOLCE BAKERY LOCATION.

Nov. 15 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO. LOCATION.

Nov. 22 – NO MEETING – THANKSGIVING DAY

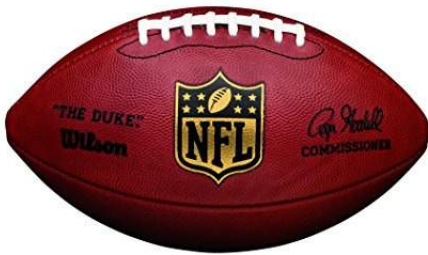
Nov. 29 – Alan Goodheart of Goodheart's Jewelry at Deer Creek CC.

the most benefits coming your way, and that your ducks are in order. Thanks Jim for keeping us on task, and for all you do to keep the Club's finances in order. We all appreciate your efforts.

QUOTES OF THE WEEK

Trivia Question:-

What does the typical man have 13,000 of?



There are only four seams in a regulation NFL football (seams, not laces).

YOUR 2019 PROSPECTORS CLUB BOARD OF DIRECTORS

President – Rod Foster

Vice President – Tyler Webb

Social Chairman – Brad Twigg

Membership Chairman – Matt Paperi

Programs Chairwoman – Janine Terstriep

Members at Large – Kevin Full, Amber Sewell, and Rich Sirna

Past President – Kathleen Cussen

Treasurer – Jim Bell (Appointed)

Secretary – Alan Goodheart (Appointed)

Congrats to all of those voted in to serve the Club in the coming year.

PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p>November 22 – NO MEETING DUE TO IT BEING THANKSGIVING DAY! Have a wonderful day with your loving families.</p>	<p>Saturday, December 8th – Better mark your calendars!! It's our Annual Prospectors Club Christmas Party!</p> <p>Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO</p> <p>6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>
<p>December 20th – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange. You will need to bring a gift to get a gift. Three exchanges and it's yours! And we will have a special breakfast menu planned so don't miss our last meeting of 2018!!!</p>	

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.



Trivia Night to benefit Operation Give a Bear

Tuesday November 13th

5:30 pm - 9:00 pm

Coach's Bar and Grill

9089 West 135th Street

Trivia and Dinner Buffet \$50.00

Cash Bar available.

Tickets are available on Eventbrite

Advance purchase greatly appreciated!!!

This will be the 13th year Kevin and Patti York will work along side their teams of Santas and Elves to deliver Teddy Bears to underprivileged and at risk children in the Kansas City area.

Please join us for a fun evening of trivia and fellowship to support Operation Give a Bear!

Operation Give a Bear is a 501c3 Charity and all donations are tax deductible.



Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- Oct. 25, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Adams, Linda _____
- Airey, Douglas _____
- Alexander, Jay _____
- Ashurst, Chase & Amy _____
- Beckner, Pat _____
- Bell, Jim _____
- Belzer, Dan _____
- Boehringer, Kevin _____
- Bovard, Zach _____
- Brosseit, Mike _____
- Brown, Erin _____
- Cocherl, Stephanie _____
- Cunningham, Rick _____
- Cussen, Kathleen *Phil, Rick, Rick, Keith, Erin, Stori, Alan G
Linda, Sean, Matt, Thom, Mike B, Chris, Jim, Brad*
- Dayal, Vivek *Chris Pic, Rich S, Dave F, Kevin B, Dr. Twigg, MGP,
Shen M, Chris P, Margo Pic, Phil G,*
- Douglas, Kyle _____
- Eckinger, Bill _____
- Eidson, Ken _____
- Emerson, Bill _____
- Felton, Dr. Sean _____

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave

Foster, Rod Keith S, Kyle A, Mike K, Browne S, Rich S

Alan G, Alan H, Ann W, Nancy B, Brian - Coach

Full, Kevin Dave F, Matt P, Neil S, Rick S, Browne S, Phil G, Bryan R, Scott S,

Alan H, Neil S., Rick W, Robyn S., Rod E, Greg Oppold, Mike K. DR TWIGG

Giordano, Nick

Giordano, Phil Stephanie L, Sheri M, Kevin F, Linda A, Keith & Rob

Rich S, Rick W, Brad T, Taylor, Vivick, Alan H, Sean F

Goodheart, Alan ADAMS, HIREY, HOLK O'BYRAN PAPERI

PICKERING WAGNER

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan Doug Chase Pat B, Jim B, Mike B, Erin B, Rick C, Kyle D, Sean F, Junie T

Rod E, Kevin F, Phil G, Doug H, Mike K, Sheri M, Matt P, Bryan R, Amber S, Jean S, Rob S, Keith S

Holk, Dan Ann W

Holland, Ed

Hutchison, Ed

Kopplin, Mike Kevin Full, Chris Pickering, Alan Hurelang, Rob

CHAD, JONINE T, Keith Swainson, Kevin Wagon

Mortko, Sheri

O'Bryan, Cliff Vivick Daryl Greg Oppold, Ann W. Johnson

Oettmeier, Dr. Bert

Oppold, Greg Amber Sewell, Kevin Full

Paperi, Matt

Phar, Matt

Pickering, Chris

Pickering, Margot Paperi, Spence, Sirna x2, Pher, Twigg, Amber

C. Pickering

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

- Rapp, Bryan _____
- Runyan, Joe _____
- Sewell, Amber _____
- Shelton, Jennifer _____
- Simpson, Brownie _____
- Sirna, Richard *Stump, Winston, Benjamin, Matthew, Cassel, Twigg, David, Babin*
EO, Tarrant, Full Hill, Hampden, Pickering, Conroy, Cochran, (Mark) Smith
- Spencer, Neil _____
- Steiniger, Keith _____
- Stone, Janet _____
- Swim, Scott *Chris Pickering, Phil Giordano, Pat Bookman*
- Terstriep, Janine _____
- Trondson, Chad _____
- Twigg, Brad *Sheri, Chris, Scott, Janine, Vivek, Janet, Kevin, Dr. Leigh, Dr. Jean, Rich,*
Keith, Rick, Amber, Pat, Erin
- Wagner, Leigh _____
- Webb, Tyler *Chris, Rod, Kente, Phil*
- Wilkinson, Ann _____
- Wolverton, Rick _____
- York, Kevin _____

GUESTS

Name	Name of Business	Your Position (owner, sales, etc.)