It’s so nice to know there are still little elves that live and work in those glorious and wonderful trees – the mighty oak, maple, cottonwood, elm, and more. They start their days very early and end up baking dozens of delicious cookies for those that love them. And why are we so blessed to have the elves working so hard? Because there are special people that know how to take care of our valuable trees and keep the elves working their little buns off. You see, Phil (Felici) Giordano and Nick Giordano of Grade A Tree Care are the caregivers that make sure all the trees they treat with tender loving care will be around for many years to come.

Yeh, we can make jokes about cookie-making elves, but there’s no joking when it comes to tree care. Trees are such a valuable part of our environment these days, exchanging carbon dioxide for oxygen allowing all us humans and animals to live and breathe healthy air. It is Phil who beats to the sound of a different drum (he does love his percussion rhythm he gets from being in his band). And working in the outdoors allows Phil to extend his love of Mother Nature by hunting and fishing the land, and cooking up a storm with his grills and smokers. (He loved climbing trees as a kid).

Phil’s humble beginnings allowed him to take odd jobs, even worked in a factory assembly line. But the summer when he worked other jobs, he ended up getting jobs mowing lawns, washing windows, and removing brush. He started just trimming away the harder to find trees for KCPL collecting all past due accounts. He was 17 years with them trimming the trees away from the power lines.

Slowly his business grew as he was building a name list for himself. Then he hears of another business where the owner was ready to give it up, and Phil showed them how he could keep their employees and merge the two companies together under one roof. Thus Grade A Tree was born. At the same time, Phil was interested in joining the Prospectors Club as we were without a tree trimming company, he was introduced to Prospectors, which has turned out to be one of the BEST support systems he’s ever witnessed.

Hearing of our possible first snow in the next few days, Phil talked about the 1996 “Snow Storm Surprise” getting nearly a foot of snow across the region, effecting the city for weeks. Phil was working 16 hour days plus doing many other jobs at the time.

Since then, Grade A has had a lot of nice write-ups keeping the phones ringing and his appointments are as much as 6 weeks out. Phil said the best time to have your trees trimmed is NOW, from October to March. Phil says that he really likes flowering trees like dogwoods and redbuds, and oak trees for shade. But each situation dictates him to look at what exists and what will work best with those plants and trees that are there now.

It was so good to get a refresher course from Phil and realize what a great job Nick and him do taking care of so many different things around the city. He takes special care whatever the need may be that arises, and does it with a smile and makes sure it is done right and right now. Thank you Phil for all that you do when needed, both with the trees we love, and with the Club for all your service there as well.
UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. Please note some events are evenings or away from Deer Creek CC.

ARE YOU INTERESTED IN JOINING PROSPECTORS? Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

Nov. 8 – Erin Brown and Kathleen Cussen of Dolce Bakery AT DOLCE BAKERY LOCATION.

Nov. 15 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO. LOCATION.

Nov. 22 – NO MEETING – THANKSGIVING DAY

Nov. 29 – Alan Goodheart of Goodheart’s Jewelry at Deer Creek CC.

Cont’d from Page 1.....

Nothing today!
Trivia Question:-
Who invented the mercury thermometer?

On Sunday, November 11th, be sure to remember all those who have fought and died so we can live in a land of freedom and liberty.

The typical man has a total of approximately 13,000 whiskers that make up his beard.
**SNOW CANCELLATION POLICY**

If there is enough snow or ice to cancel classes for the Blue Valley School District, then we will HAVE NO MEETING that Thursday. Be sure to check your local television or radio stations, and Facebook (Prospectors Club and Inside PBC) before the meeting for the latest school closings.

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**PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event Description</th>
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<tbody>
<tr>
<td>November 16</td>
<td>OPEN HOUSE with Janine Terstriep of Decorative Touch Ltd. and Rick Wolverton of Advanced Interiors – at 15040 W 106th St., Lenexa, KS 66219</td>
</tr>
<tr>
<td>November 22</td>
<td>NO MEETING DUE TO IT BEING THANKSGIVING DAY! Have a wonderful day with your loving families.</td>
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<tr>
<td>Saturday, December 8th</td>
<td>Better mark your calendars!! It’s our Annual Prospectors Club Christmas Party! Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO 6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</td>
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<tr>
<td>December 20th</td>
<td>Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange. You will need to bring a gift to get a gift. Three exchanges and it’s yours! And we will have a special breakfast menu planned so don’t miss our last meeting of 2018!!!</td>
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BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.

3rd and 4th Quarter dues are NOW DUE !!!

If you have not paid them by December 1st, you will not be able to attend the annual Christmas Party on December 8th. Please make every effort to get your dues to Jim Bell asap.
Trivia Night to benefit
Operation Give a Bear
Tuesday November 13th
5:30 pm - 9:00 pm
Coach’s Bar and Grill
9089 West 135th Street
Trivia and Dinner Buffet $50.00
Cash Bar available.
Tickets are available on Eventbrite
Advance purchase greatly appreciated!!!

This will be the 13th year Kevin and Patti York will work along side their teams of Santas and Elves to deliver Teddy Bears to underprivileged and at risk children in the Kansas City area.

Please join us for a fun evening of trivia and fellowship to support Operation Give a Bear!

Operation Give a Bear is a 501c3 Charity and all donations are tax deductible.
Prospector's Breakfast Club

Attendance and Thank You's  Meeting Date: Nov. 1, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

<table>
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<tr>
<th>X Adams, Linda</th>
<th>X Cherie, Gregie, Ed, Lesh, Shon, Robyn</th>
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<tr>
<td>X Airey, Douglas</td>
<td>X Abner, Amanda, Chris L, Keith, Dad</td>
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<td>X Bell, Jim</td>
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<td>X Belz, Dan</td>
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<td>X Brown, Erin</td>
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<td>X Cochler, Stephanie</td>
<td>X Dayal, Vivek</td>
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<td>X Cunningham, Rick, Rick, Keith, Rob, Ena, Sher, Huong</td>
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<td>X Emerson, Bill</td>
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<td>X Felton, Dr. Sean</td>
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PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

X  Flessner, Dave
     Mike, Wes
     Kevin, Neil
     Scott, Mark
     Ari, W.

Foster, Rod

Full, Kevin
     Dave E., Matt P., Neil S., Rich S., 
     Brenda S., Phil, G., Scott S., Alan H.
     Rich F., Greg S., Amber S., Coach, Jim

Giordano, Nick

Giordano, Phil
     Stephanie, Key, Mike, Scott, Linda
     Ruth S., Kathleen, Ruth S., Santa, Jan, Jim, Brad, Rick

Goodheart, Alan
     Foster, Steiniger, Cossen, Hutchison, Holk
     Mostko, Paperi, Rapp, Tenstreter, Sjerna, Wagner

Goodheart, Bruce

Hardin, Das
     Matt, D., Hans, Pieper, Alan H., Henry, Ed H., Bert D.
     Hawkins, Darryl

Heriford, Alan

Hilk, Dan
     Angie, Sewell, Dan, Howard, David, Pelzer, Alan, Goodheart

Holland, Ed

Hutchison, Ed
     Allard, Steve, Cliff, Jim, Sam, Ed

Koplin, Mike
     Keith, Amber, Carter, Steve

Mortko, Sheri
     Clip, Wes, Bruce, Dan, Dan, Kathleen, Keith, Grin, Matt
     Perry, Rick, Rich, Jim, Steve, Alan, Jim, Mike, Linda, Todd

O'Brien, Cliff
     Gary O., Stephanie, Ed, Steve, Gary, Gus

Oettmeier, Dr. Bert

Oppold, Greg
     Dan, Bilzer, Alan, Wilkinson, Pat, Beckner, Chris, Pickering, Brad
     Foster, Kevin, Steiniger, Alan, Horak, V., V.O. Morgan, Kevin, York, Kevin, Ed, 
     Cliff, Dagan, Michael, Galen, Tim

Paperi, Matt
     Kevin, Dave, Ander, Local, Space, Jim, Dan, Chris, Mike, Greg

Phar, Matt
     Alan, H. D., Das, Eric, Kathleen, Tim, B., Keith
     Kevin, Kyle, P., Del, Jeff

Pickering, Chris

Pickering, Margot
PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Rapp, Bryan
Runyan, Joe
Sewell, Amber
Kavli, Dan
Hall, Kevin
Kugler, Keith
S., Stephanie
Kly, Matt
Godfrey, Mike
Braun, Brett
Shelton, Jennifer
Steiniger, Herbert
Sims, Sirna
Simpson, Brownie
Sirna, Richard
Goss, Paul
Garza, Steven
Cone, Walter
Spencer, Neil
Steiniger, Keith
Koch, Rich
Kosak, Erik
Rider, Shari, Matt A.
Kohler, Al
Wagner, Leigh
Webb, Tyler
Wilkinson, Ann
York, Kevin

GUESTS

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<thead>
<tr>
<th>Name</th>
<th>Name of Business</th>
<th>Your Position (owner, sales, etc.)</th>
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<tbody>
<tr>
<td>Brad</td>
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<tr>
<td>Keith</td>
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<td>Rod</td>
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