



## **“Stressed” Spelled Backwards is “Desserts”, So You Need to Eat More Cinnamon Rolls !!!**

Isn't it amazing in what direction someone's life can take, both from a business as well as a personal side. This is why we all wake up each morning with hope and excitement with the wonder of what the new day will bring our way.

Last week was no exception, hearing about the course her life has taken her, from wanting to explore the challenges of selling real estate to facing personal tragedy and left with no energy, to finding a new breathe of fresh air becoming a jack of all trades for a family endeavor. This is the life of **Kathleen Cussen of Dolce Bakery** – in a nut shell.

Once you get to know her, Kathleen has stood in the path of adversity more than once. But it is her inner strength and faith that has made her a better person, a compassionate soul, knowing she can survive whatever faces her. It takes a special human being to handle what comes your way with the strength she has shown.

So after working the real estate market and watching her home destroyed by fire, she took a leap of faith and found her cousin **Joe Runyan** was needing a driver at his business – **Hangers Cleaners**. This position quickly became Kathleen working as a business development director doing sales, route management, and delivery when needed. She did this for nearly 9 years and was brought into Prospectors by **Phil Giordano** who saw what a good fit it would be for her. She has been welcomed into the group, with several members taking her under their wings and mentoring her where she currently serves as our President.

But like we said, God's plan is one you never know what to expect. This summer **Erin Brown of Dolce Bakery** invited Kathleen to come over and see her new daughter. Kathleen couldn't wait! After coffee and cookies, and oodling over the baby, Erin threw a curve ball Kathleen's way. Dolce had several employees either being promoted or leaving, and Erin is in the middle of growing a family and needed someone to take over the day to day operations of Dolce. That fateful

day, Kathleen left with a job offer to become Director of Sales and Operations. Boom!!!

August 1<sup>st</sup>, she started. Doesn't know how they make their cookies, cinnamon rolls, or cakes. But she knows marketing and management. As Kathleen gets a grip on everything holiday in the coming weeks, she is poised to come January begin work on developing new business for Dolce, both retail and wholesale.

And not to be left on the sidelines, **Erin Brown, also of Dolce Bakery**, was there last Thursday, apologizing for not being at the meetings as she would like, and letting us all know how much she misses seeing us and that she loves us all! The group means so much to her.

Erin reminded us of her humble beginnings, learning the joy of baking from her aunt and her grandmother. They both had that touch – that ability to inherently know just what to mix together to make luscious cakes and baked goods, cookies that you smelled throughout the house. It was all what she called scratch baking.

She would go with her father to Sam's Club and went Gaga buying 25 pound bags of flour, and loads of butter. She would bake because she loved doing it, and her family and friends were thrilled with her baked goods. One fateful night, she wrecked her car, and her Dad said you need to be responsible and pay for the damage. How would she do that? The family knew **Sheri Mortko** who Erin approached asking if she could help clean her home to earn money to pay back her Dad. Sheri concurred.

While working, Sheri, in her inevitable way, asked Erin what she wanted to do with her life? What did she love doing? Easy answer. The seed was planted. It was again by chance Erin's husband, John, saw this space for rent next to **Village Flower Co.** in the Prairie Village Shops. After much tribulation, she was ready to take the plunge. In November 2007, she opened Dolce Bakery and never looked back! She was swamped that first



## **Weekly Newsletter**

*"There is Strength in Our Numbers."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**November 15, 2018**

Christmas and it was a precursor for things to come. She was there until 2013 when she knew she needed more space, and created the business she had only dreamed about. You can now walk into Dolce and feel her grandmother's and aunt's "heart and inspiration" as you order your cinnamon rolls, cookies, pies, and cakes.

Cont'd on Page 3.....



**WE ARE AT DEER CREEK CC -  
7300 W. 133<sup>RD</sup> ST., OPKS.  
MEET UP AT 7 AM; BREAKFAST  
AT 7:25; SPEAKER AT 8 AM.**

### **SPEAKERS SCHEDULE**

**See Page 2**

**ALL THANK YOU'S See Pages 7-9**



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at [DrSean.Felton@gmail.com](mailto:DrSean.Felton@gmail.com) before you visit our group so we can make sure there are no category conflicts with our current members.

### Cont'd from Page 1.....

Kathleen talked of trends scaling to "smaller" portions of most of what they make, making you less guilty when you indulge! You can still come in and get fresh baked goods from the cases, or you can special order almost anything you can imagine (within reason, of course). And they have the capability to deliver to whomever you desire baked goods for birthdays, anniversaries, or special occasions. They can manage all these events for you.

**IMPORTANT CHANGE: Nov. 29 – Alan Goodheart of Goodheart's Jewelry at Deer Creek CC.**

**Nov. 22 – NO MEETING – THANKSGIVING DAY**

**Nov. 15 – Das Hardin of Village Flower Co. AT VILLAGE FLOWER CO. LOCATION.**

And when prompted, they said besides friends and family, you could refer any businesses which would want to have Dolce products to sell at restaurants, bars, grocery stores – the sky's the limit there!

So don't be a stranger – if you have not tried anything at Dolce yet, now is the time to stop by and peruse their showcases. Thank you to Erin and Kathleen for being such wonderful hosts and sharing their stories. Here's to a long and prosperous working arrangement for both ladies.

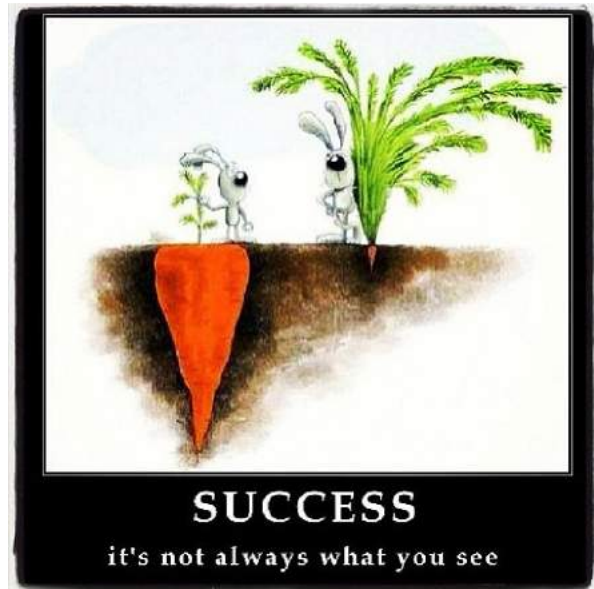
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***Trivia Question:-***

**How many U.S. capitals are named for U.S. presidents?**



**QUOTES OF THE WEEK**



**The man who invented the mercury thermometer was Gabriel Fahrenheit.**



## **SNOW CANCELLATION POLICY**

***If there is enough snow or ice to cancel classes for the Blue Valley School District, then we will HAVE NO MEETING that Thursday. Be sure to check your local television or radio stations, and Facebook (Prospectors Club and Inside PBC) before the meeting for the latest school closing.***

## **PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES**

<p><b>November 16 – OPEN HOUSE with Janine Terstriep of Decorative Touch Ltd. and Rick Wolverton of Advanced Interiors – at 15040 W 106th St., Lenexa, KS 66219</b></p>	<p><b>November 22 – NO MEETING DUE TO IT BEING THANKSGIVING DAY! Have a wonderful day with your loving families.</b></p>
<p><b>Saturday, December 8<sup>th</sup> – Better mark your calendars!! It's our Annual Prospectors Club Christmas Party!</b>          Same location as last year – Brass on Baltimore, 1228 Baltimore Ave., KCMO           6pm – 9:30pm – Open Bar; 9:30pm to 11pm – Cash Bar; Dinner at 7:30pm; 9:15pm – Program. A great venue to come celebrate the Holidays with your Prospectors Family, so please plan on attending this joyous event. More details to follow.</p>	<p><b>December 20<sup>th</sup> – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange.</b> You will need to bring a gift to get a gift. Three exchanges and it's yours! And we will have a special breakfast menu planned so don't miss our last meeting of 2018!!!</p>

**SAD NEWS....** *Sorry to report that Das Hardin's mother, Marion Hardin, passed away this past weekend. Our thoughts and prayers go out to Das and his entire family. There will be a Celebration of Life on January 5<sup>th</sup>, 2019.*

***We will be sending a card around at Breakfast this Thursday. If you wish to send one privately, you can address it to: Das Hardin, c/o Village Flower Co., 6978 Mission Road, Prairie Village, KS 66208.***

*BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY*

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**If you have any causes you are supporting this spring, please pass them along to the newsletter editor.**



**3<sup>rd</sup> and 4<sup>th</sup> Quarter dues are NOW DUE !!!**

**If you have not paid them by December 1<sup>st</sup>, you will not be able to attend the annual Christmas Party on December 8<sup>th</sup>. Please**

**make every effort to get your dues to Jim Bell asap.**

**EVENT TONIGHT – SEE EVENTBRITE INVITATION**

**OR YOU CAN PAY AT THE DOOR**



*Trivia Night to benefit*

*Operation Give a Bear*

*Tuesday November 13th*

*5:30 pm –9:00 pm*

*Coach's Bar and Grill*

*9089 West 135th Street*

*Trivia and Dinner Buffet \$50.00*

*Cash Bar available.*

*Tickets are available on Eventbrite*

*Advance purchase greatly appreciated!!!*

*This will be the 13th year Kevin and Patti York will work along side their teams of Santas and Elves to deliver Teddy Bears to underprivileged and at risk children in the Kansas City area.*

*Please join us for a fun evening of trivia and fellowship to support Operation Give a Bear!*

*Operation Give a Bear is a 501c3 Charity and all donations are tax deductible.*



# Prospector's Breakfast Club

Attendance and Thank You's Meeting Date:- Nov. 8, 2018

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

- Adams, Linda \_\_\_\_\_
- \_\_\_\_\_
- Airey, Douglas \_\_\_\_\_
- \_\_\_\_\_
- Alexander, Jay \_\_\_\_\_
- \_\_\_\_\_
- Ashurst, Chase & Amy \_\_\_\_\_
- \_\_\_\_\_
- Beckner, Pat \_\_\_\_\_
- \_\_\_\_\_
- Bell, Jim \_\_\_\_\_
- \_\_\_\_\_
- Belzer, Dan \_\_\_\_\_
- \_\_\_\_\_
- Boehringer, Kevin \_\_\_\_\_
- \_\_\_\_\_
- Bovard, Zach \_\_\_\_\_
- \_\_\_\_\_
- Brosseit, Mike \_\_\_\_\_
- \_\_\_\_\_
- Brown, Erin \_\_\_\_\_
- \_\_\_\_\_
- Cocherl, Stephanie \_\_\_\_\_
- \_\_\_\_\_
- Cunningham, Rick No body
- \_\_\_\_\_
- Cussen, Kathleen \_\_\_\_\_
- \_\_\_\_\_
- Dayal, Vivek \_\_\_\_\_
- \_\_\_\_\_
- Douglas, Kyle Gary, Das, Chris P, Matt P, Neal S, Linda N, Frank T  
Kevin Y, Keren B, Rod F, Alan H
- Eckinger, Bill \_\_\_\_\_
- \_\_\_\_\_
- Eidson, Ken \_\_\_\_\_
- \_\_\_\_\_
- Emerson, Bill \_\_\_\_\_
- \_\_\_\_\_
- Felton, Dr. Sean \_\_\_\_\_
- \_\_\_\_\_

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Flessner, Dave Neil Spencer, Gott Swin, Andy, Kevin Full, Brian Rupp

Foster, Rod <sup>Matt Paperi</sup> Chris P, Matt Paperi, Kyle D, Kevin V, Jim B, Phil G, Ann W  
Danny B, Alan H, Alan G, Rich S, Brownie S, Keith S, Coach's

Full, Kevin Dave F, Matt P, Neil S, Rich S, Brownie S, Phil G, Scott S  
Alan H, Rod F, Greco, Coach Ten, Green B, Kathleen C.

Giordano, Nick  
Giordano, Phil

Goodheart, Alan Wagner Sirna Shetton Paperi oppold O'Bryan  
DAD Holk, Cussen Airey Bell.

Goodheart, Bruce

Hardin, Das Chris P, Dan H, Alan H, Kyle D, Jennifer S,

Hawkins, Darryl

Heriford, Alan Amber Amy/Chase Brapp, Das Ed, Erin Gies, Janine, Jen, Jim  
Keith S, Kevin B, Kevin F, Kyle D, Matt P, Mike B, Mike K, Pat B, Phil G, Rich S, Rick W, Rod F, Sean F  
 Holk, Dan PHILM Brizer, Alan + Bruce Goodheart, JAS HARDIN, KIMBER SEWELL

Holland, Ed

Hutchison, Ed Janet Sue, Kent L, Rick, Rich  
Ann

Kopplin, Mike

Mortko, Sheri CRICK, BRAPP, DAN, DAN, DOLCE BABES, Keith, Felice, Rick, Rich,  
Alan, Alan, Janine, Linda, Sean, Leigh, Brad.

O'Bryan, Cliff  
Oettmeier, Dr. Bert

Oppold, Greg Kevin York, Cliff O'Bryan, Kyle Douglas, Kevin Full, Jim Bell,  
Kathleen Cussen, Erin Brown, Alan Heriford, Linda Adams, V, Vicki Duggan, Rich Sims

Paperi, Matt Keith, Neil, Chris, Mike, Dave Linda, Janine, Alan, Kevin, Rick  
Sean, Ed, Kyle, Erin, Ruffeen, Chaz Dan

Phar, Matt

Pickering, Chris Paperi, Hardin, Holk, TUGO, DALYAC, MORTKO, FOSTER;  
BRIAN STETON

Pickering, Margot



**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Rapp, Bryan Rick, Chad, Matt Paperi, Brownie, Charri, Sean, Erin, Keith  
 Dave, Chris, Margo, Ken, Matt Piro, Zach, Leigh, Kyle, Stephanie, Kevin, Danny  
 Runyan, Joe

Sewell, Amber

Shelton, Jennifer

Simpson, Brownie

Sirna, Richard

Spencer, Neil

Steiniger, Keith Wolverton, Sirna, Cusser, Giordano, Brown, Montko, Paperi, Foster, Sewell  
 Henzob, Cochert, Shelton, Tiestrip, Wilkinson, Douglas, O'pold, Rapp, Holt  
 Stone, Janet

Swim, Scott Chris Pickering

Terstriep, Janine Erin & Kathleen, Kevin, Rick, Sheri, Rich, Tyler, Matt  
 Chris, Linda, Brad, Danny, Mike, Amber, Ann, Keith, Rod, Steph, Matt, Kyle  
 Trondson, Chad

Twigg, Brad Rod, Shea, Matt, Rick, Rich, Chris, Pat, Erin, Kathleen, Sean, Leigh,  
 Scott, Trina, Janet, Keith, Pat, Ed, Amber

Wagner, Leigh Brad, Tyler W, Sheri M, Erin B, Kathleen, Sean Felton  
 Linda Adams, Rich Sirna, Amber Sewell

Webb, Tyler

Wilkinson, Ann Lisa, Keith, Tyler, Rod, La, Rich, Matt, Matt, Amber  
 Janine, Phil, Rod, Danny B  
 Wolverton, Rick

York, Kevin Ann W, SAUNDERS, ALAN H, ERIN KATHLEEN, BROWNIE, BRIAN DAHY, KEVIN B  
 Greg O., Mike B, Neils, Dan B, MATT P, SEAN F, KYLIE ROSE, DRS, Jim B

**GUESTS**

Name	Name of Business	Your Position (owner, sales, etc.)