



A House is Made of Walls and Beams. A Home is Made of Love and Dreams.

When you were younger, your dream was to own your own home. No matter how big or small, you could call it yours. Now years later, we seem to have adopted different priorities. Either you're thinking of downsizing, or else you are looking for a second home / vacation location. No matter what you may be thinking, there's our one go-to person that has the answers – it's **Janet Stone of REMAX State Line**.

Janet, like so many of us, had her upbringing in a small town environment in Newton, KS. Her parents instilled in her a strong work ethic from a young child. With her 4 siblings, they all took part in her father's business learning how to deal with people and doing the right thing to make the customer experience the best it can be.

After working in several office / administration positions and being a single mother, she knew she likes talking about real estate, and decided to give it a try. She got into it in 1979 and never looked back. Since then, she worked for 4 different agencies, most recently under the REMAX umbrella.

She deals with the entire Greater Kansas City Metro real estate market on both sides of the state line (yes – she is licensed in both states). REMAX has a huge market position around the globe with hundreds of thousands of agents. Locally, Janet says the market is showing continued signs of growth. More specifically, in Johnson County, the average sale price is up 4.3%, home inventory has increased about 2.2% (great news for buyers), and overall sales are up 2.90%.

No matter if you are looking to buy a new home or sell yours, or both, Janet can offer you her expertise and experience to help make the transaction much more pain free. The list is long and may not be complete, but she can assist you with a single family home, working through the process of building a custom home, looking for patios or villas (market is currently short on these),

townhomes, condos, duplexes for rentals or owner-occupied properties, homes built on larger acreage, properties bought for investment purposes, or lastly, second homes like a vacation home, a winter / summer home, or a lake property. Whew! I know – a lot to fathom, but trust me, Janet can navigate them all to get you what you are looking to buy or build.

With nearly 40 years of experience, she know the ins and outs of this market and others outside KC because of her extensive travels and connections around the country. (REMAX adds a big part to that equation).

So what could cause you to need to buy or sell? Think of it – the list is so numerous! Maybe you are looking to downsize with the kids out of the house. Or is your business flourishing and you want to move UP in the neighborhood? You could have a lateral move, or maybe just want to change your floor plan for a more efficient home. Have you had a lifestyle change in the past year? Another excuse that might require a change of residence. Or maybe you want to stay where you are at, but are wanting to invest in income producing properties. She can do that and all those things!

She admits her strengths lie in working with first time home buyers as she has the patience to take them through the process in hopes they will recommend others, and use her when they are thinking of buying another home in years to come. She also is great with those clients interested in a luxury home or dream home.

The best referral you could give to Janet is just someone / anyone considering the purchase or sale of a home. You know with so many agents working this city, there are only a few that stand tall above the rest, and Janet Stone is one of those. She asks the right questions, finds answers when needed, has the experience and expertise to talk from intelligence, but still has a down to earth



Weekly Newsletter

"There is Strength in Our Numbers."

www.prospectorsclub.com

December 13, 2018

demeanor that most people find engaging. It is those qualities and characteristics which makes Janet the shining "GEM" in her industry. Thanks Janet for all you do to keep us informed on what's happening with our most expensive purchase we ever make in our lives – our homes.



**WE ARE AT DEER CREEK CC -
7300 W. 133RD ST., OPKS.
MEET UP AT 7 AM; BREAKFAST
AT 7:25; SPEAKER AT 8 AM.**

SPEAKERS SCHEDULE

See Page 2

ALL THANK YOU'S See Pages 6-8



UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Sean Felton, our Membership Chairman a call at 816-258-3774 or email at DrSean.Felton@gmail.com before you visit our group so we can make sure there are no category conflicts with our current members.

Cont'd from Page 1.....

Nothing carried over today.....

Dec. 13 – Rick Wolverton of Advanced Interiors at Deer Creek CC.

Dec. 20 – Annual White Elephant Gift Exchange at Deer Creek CC. – Bring a gift to get a gift; special breakfast; last meeting of the year.

Dec. 27 – NO MEETING - CHRISTMAS VACATION

Jan. 3 – NO MEETING – NEW YEARS VACATION

Jan. 10 – State of the Club / Welcome Back – Rod Foster and the Board at Deer Creek CC.

QUOTES OF THE WEEK

Trivia Question:-

Who was Becky Thatcher's boyfriend?



AN EXPENSIVE 12 DAYS

The calculation of the cost of gifts in the "The 12 Days of Christmas"

COST PER ITEM	TOTAL COST	% INCREASE
1 PARTRIDGE IN A PEAR TREE		
\$104.99	\$104.99	12.9%
2 TURTLE DOVES		
\$20.00	\$40.00	0.0%
3 FRENCH HENS		
\$15.00	\$45.00	3.7%
4 CALLING BIRDS		
\$99.99	\$399.96	1.0%
5 GOLDEN RINGS		
\$65.00	\$325.00	27.5%
6 GEESE-A-LAYING		
\$50.00	\$300.00	42.9%
7 SWANS-A-SWIMMING		
\$600.00	\$4,200.00	20.0%
8 MAIDS-A-MILKING		
\$5.15	\$41.20	0.0%
9 LADIES DANCING		
\$508.46	\$4,576.14	4.0%
10 LORDS-A-LEAPING		
\$403.91	\$4,039.08	0.0%
11 PIPERS PIPING		
\$186.65	\$2,053.20	0.0%
12 DRUMMERS DRUMMING		
\$185.36	\$2,224.30	0.0%
TOTAL	\$18,348.87	6.1%
TOTAL COST WITH REPEATING GIFTS		
	\$72,608.02	9.5%

SOURCE: FNC ADVISORS

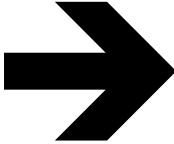
The singer who sang the memorable song *Mellow Yellow* was Donovan.



SNOW CANCELLATION POLICY

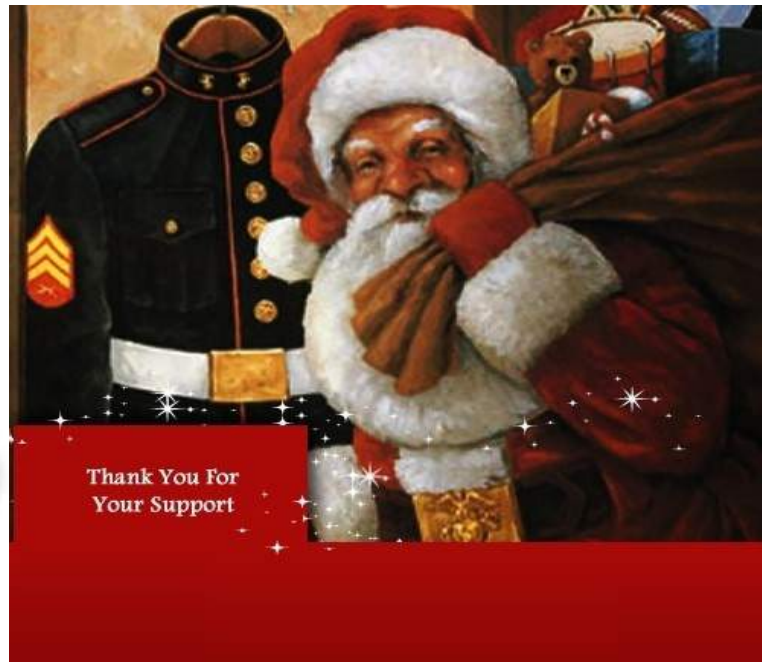
If there is enough snow or ice to cancel classes for the Blue Valley School District, then we will HAVE NO MEETING that Thursday. Be sure to check your local television or radio stations, and Facebook (Prospectors Club and Inside PBC) before the meeting for the latest school closing.

PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<p>LAST MAJOR EVENT OF 2018 !!!!!</p> <p style="text-align: center;"></p>	<p>December 20th – Special Breakfast at Deer Creek – our Annual White Elephant Gift Exchange. <i>You will need to bring a gift to get a gift. Three exchanges and it's yours!</i> And we will have a special breakfast menu planned so don't miss our last meeting of 2018!!!</p>

BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY

If you have any causes you are supporting this spring, please pass them along to the newsletter editor.



IT IS THIS WEEK !!!!!!!!!!!!!!!!!!!!!

Please remember that Thursday, Dec. 13th meeting is our **U.S. Marine Reserves Toys for Tots Day at Prospectors** breakfast. Be sure to bring a **NEW UNWRAPPED TOY** for a child (Ed is asking for something a 12 to 14 year old could use.)

Or if you cannot make the meeting on the 13th, call Ed (816-616-6138) and he will make arrangements to pick 'em up.

Thanks Ed for all you do to support this great cause.

Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

DEC. 6, 2018

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Adams, Linda

Airey, Douglas *Alan Goodheart, Bob Webb, Carl Peterson, Donald, Mark Krenshaw*

Alexander, Jay

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim *Alan G. Mault, Hugh S, Pranny S, James T, Matt P, Rick S, Rick W, Tyler W*

Belzer, Dan

Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

Cussen, Kathleen *Phil, Rick, Rick, Keith, Erin, Stephanie, Alan, Linda*

Dayal, Vivek *Shen M, Chris P, Cliff OB, Rick S, Dave F, Matt P, Dr Twiss, Gvego*

Douglas, Kyle

Eckinger, Bill

Eidson, Ken *Alan Goodheart, Mike Kopplin, Ed Hutchinson*

Emerson, Bill

Felton, Dr. Sean

PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING

Flessner, Dave ~~Kevin Full, Vuck, Scott Swann, Noel, Das, Robert Sadine~~

Foster, Rod ~~Dr. Sean, Rich S, Kathleen R, Kevin Y, Janine T, Keith S, Rick W, Sheri M, Jim B~~

Full, Kevin ~~Dave F. Matt P, Rich S., Browne S., Scott S., Alan H., Paul G., Galy V., Janet S., Chris P., DL-Tyler Webb, Wack Stefan~~

Giordano, Nick

Giordano, Phil ~~Janet S., Sheri, Kathleen, Rich S., Rick W, Keith~~

Goodheart, Alan ~~Alan H., Brad T, Tyler W, Airey Bell, Cussen Eidsen's, Hutchison, Mortko, Pickering, Sirna, Stone, Twigg, Wagner~~

Goodheart, Bruce

Hardin, Das

Hawkins, Darryl

Heriford, Alan

Holk, Dan ~~Alan Heriford, Rod Foster, Tyler Webb, Danny Belzer~~

Holland, Ed

Hutchison, Ed ~~Alan L., Rich Rick, Cliff, Ken~~

Kopplin, Mike ~~Lawrence, Coach Jeni, David, Das, Larry, Danny B. L. M.~~

Mortko, Sheri ~~Alan H., Ron Eidsen, Rod Bryan, Dan H, Dan B, Cussens, Erin, Keith, Phil~~

O'Bryan, Cliff ~~Rich, Rich, Jen, Alan G, Janine, Linda, Sean, Leah, Brad, Vuck, Mike D, Mike D~~

Oettmeier, Dr. Bert

Oppold, Greg ~~Bryan Rapp, Kevin Full, Das Hardin, Kathleen Cussen, Janet Stone, Kevin York, Kyle Douglas, Cliff O'bryan, Dan Belzer, Mike D~~

Paperi, Matt

Phar, Matt ~~Alan H, Bryan R, Chris P, Das, Pam B, Kathleen, Jim B, Keith S, Kevin Y, Kyle D, Darby, Rich S, Tyler, Zack~~

Pickering, Chris ~~HARDIN, BROWN, DUNSTON, SEWELL, BILL, AUGUST, BICKLEWICK, EPICKI, SHERI, SIMON, JIM, AL, TERSTRIP, TUGO, ROSE II, ROBERT, SEAN, RAY, PHIL~~

Pickering, Margot

