

## 2019 – New look, new sound, new business.

Last week was a great pause in the first month of 2019 for all of us to begin thinking about who we are and where we've all come from. What successes have we accomplished and what makes us tick? We certainly could not have done this alone. Oh maybe, but not very well.

So in comes **Sheri Mortko of Live Like You Mean It Coaching** to save the day. Again Sheri gets to ride on the bull and see if she can last the eight seconds to the finish. Or at least it is what she feels like having to herd the monkeys into a barrel.

Sheri was asked from the group who is updating our club website to give them answers to several questions to be used to freshen things up and make us look better – a fresh start if you will. Bring us into the 21<sup>st</sup> century.

Her exercise Thursday – to get you to begin thinking of answers to these three questions: **1)- How and why did you get into your line of business? (Include dates, if possible); 2)- What is the story of your greatest business accomplishment? 3)- What are the greatest lessons you have learned in your line of work?**

A task that needs some deeper thinking and analysis, but in the long run, will yield amazing results as to who you are and from where you came.

Once we all gathered the direction we needed to go, it became easier with each of the three questions. Once we had written down our answers as best as we could, it was time to put theory to the test. It was time to do what Sheri called **Speed Networking** – being able to put our ideas of answers to these three issues into language which you would be able to tell to first the Prospectors, then eventually to anyone you are having a conversation with. We got in a line across from another member and each described as many answers as we had time for. By the third attempt, it proved to be much easier to tell your story in a confident manner.

So what still needs to happen? If you have not turned in your answers to these questions or were not at the meeting last week, we would like you to do your best to fill out these 3 questions and turn them in for approval. If we have left something out about you be sure to list it.

We are on the final glide path to making our updated website go live, **so get in your questions in asap.** And be sure to give a shout out to both Jim Bell for all his hard work getting our website converted to a new build-out, and for Sheri Mortko's guidance and expertise in making us all sound

## Weekly Newsletter

*"Be Present and Get Involved."*

[www.prospectorsclub.com](http://www.prospectorsclub.com)

**January 31, 2019**

more professional and fresh. Here's to 2019 – new look, new sound, new business.



**WE ARE AT DEER CREEK CC -  
 7300 W. 133<sup>RD</sup> ST., OPKS.  
 MEET UP AT 7 AM; BREAKFAST  
 AT 7:25; SPEAKER AT 8 AM.**

### SPEAKERS SCHEDULE

See Page 2

**ALL THANK YOU'S** See Pages 5-7



## **QUESTIONS FOR WEBSITE BIOGRAPHIES**

Last week we had an exercise in how we got into the businesses we are in, what your greatest accomplishment is, and the greatest lesson you've learned in your line of work.

There was nearly 40 members attending last week, but there are still some that have NOT turned in their questionnaires to Sheri Mortko or Alan Goodheart. If you have not done them, either send via email to them or take a few minutes and bring them with you this Thursday. Here are the questions for you to answer:-

***How and why did you get into your line of business? (Include dates, if possible)***

***What is the story of your greatest business accomplishment?***

***What are the greatest lessons you have learned in your line of work?***

*If you weren't there last week, we need you to get this to us right away. Thanks to everyone for taking care of this in a timely manner.*

This will help you figure out where you came from, what you've accomplished, and the lessons you've learned. These will be the basis of updating your biographies on the Prospector website which will become fresh and exciting!

Thanks,

Sheri



## UPCOMING SPEAKERS SCHEDULE

Here is a list of our upcoming speakers. **Please note some events are evenings or away from Deer Creek CC.**

### ARE YOU INTERESTED IN JOINING PROSPECTORS?

Give Matt Paperi, our Membership Chairman a call at 913-717-7792 or email him at [mpaperi@techcyclesolutions.com](mailto:mpaperi@techcyclesolutions.com) before you visit our group so we can make sure there are no category conflicts with our current members.

Jan. 31 – Vivek Dayal of Phone Tech Communications at Deer Creek CC.

Feb. 7- Matt Paperi of Tech Cycle Solutions at Deer Creek CC.

Feb. 14 – Dan Holk of Motivation Through Incentives at Deer Creek CC.

Feb. 21 – Stephanie Cocherl of CrossFirst Bank at Deer Creek CC.

Feb. 28 – Chris Pickering of The Pickering Law Firm at Deer Creek

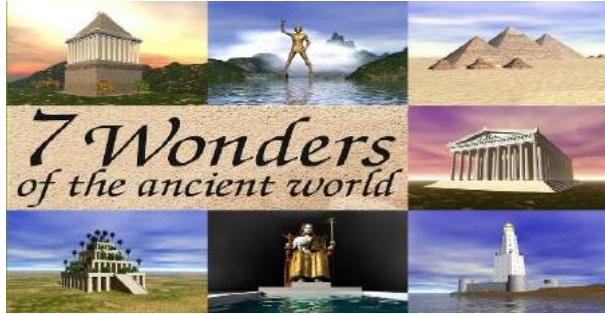
**Cont'd from Page 1.....**

**Nothing carried over today.....**

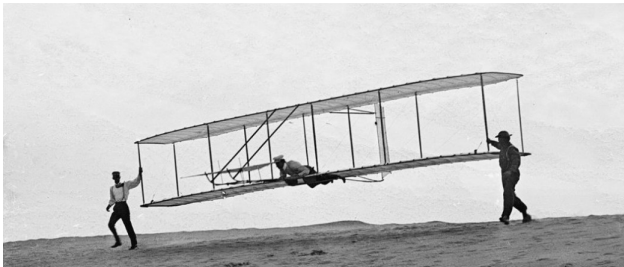
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### Trivia Question:-

What is the only one of the Seven Wonders of the Ancient World still standing??



### QUOTES OF THE WEEK



The Wright Brothers made their first flight in 1903 in Kitty Hawk, North Carolina.



### SNOW CANCELLATION POLICY

***If there is enough snow or ice to cancel classes for the Blue Valley School District, then we will HAVE NO MEETING that Thursday. Be sure to check your local television or radio stations, and Facebook (Prospectors Club and Inside PBC) before the meeting for the latest school closing.***

## PROSPECTORS EVENTS SOCIAL CALENDAR 2018 – SAVE THE DATES

<b>MAJOR EVENTS OF 2019 !!!!!</b>  April 7 <sup>th</sup> (Sat.) – Brew-to-Brew Run – from Blvd. Brewing Co. to Lawrence, KS. To sign up or for more information, contact Jen Shelton to sign up or for more information.  <b>NEED TO KNOW SOON !!!</b>	

***BE A PART OF THE BEST NETWORKING GROUP IN JOHNSON COUNTY – COME JOIN YOUR FELLOW PROSPECTORS THIS THURSDAY***

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**If you have any causes you are supporting this spring, please pass them along to the newsletter editor.**



# Prospector's Breakfast Club

Attendance and Thank You's

Meeting Date:-

Jan 24, 2019

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

X Adams, Linda *Amber, Jan, Sheri, Rick, Kyle, Ted,*  
*Ed,*  
Airey, Douglas

Ashurst, Chase & Amy

Beckner, Pat

Bell, Jim

X Belzer, Dan *Phil, Amber, Janet, Alan H., Janne, Kathleen, Doug, Neil S.*  
*Chase, Mike K, Doc Sean*  
Boehringer, Kevin

Bovard, Zach

Brosseit, Mike

Brown, Erin

Cocherl, Stephanie

Cunningham, Rick

X Cussen, Kathleen *Phil, Rick, Rick, Keith, Erin, Sheri, Matt*  
*Har, Bryan, Repp, Amber*

X Dayal, Vivek *Sheri, Janet, Stokes, Cliff O.B., Rick S., Dave F.*  
*Kevin B., Dr. Tuss, Matt P., Chris Pic*

☺ Douglas, Kyle *Alan H., Kevin B., Greg O., Janine T., Neil S., Keith S.*  
*Kevin B.*

Eckinger, Bill

X Eidson, Ken

Emerson, Bill

X Felton, Dr. Sean *Felici, Sheri, Linda, Alan Venard, Neil Green,*  
*Chloe / Amy, Matt, Rupert*

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

W D

X Flessner, Dave ~~Jaime Terstrop, Rick W., Kevin Full, Vivek, Phil~~  
~~Matt D., Matt Phar, Phil, Mike, K~~

X Foster, Rod ~~Linda A, Alan G, Alan H, Matt Paperi, Janine T~~  
~~Sheri M, Tim B, Scott S, Mike K Bell~~

Full, Kevin

Giordano, Nick

X Giordano, Phil ~~Zack B, Brian R, Kevin F, Rich S, Rick K, Kathleen~~  
~~Scott S, Brad T, Sheri, Keith S, Rick W, Sean, Alan A, Linda A~~  
Goodheart, Alan ~~ADAMS, FOSTER, HUTCHISON, MORTKO, M. PICKERING~~  
~~SEWELL, SIENA, STEINIGER, J. STONE, TERSTRIEP, WAGNER, YORK~~

Goodheart, Bruce

V Hardin, Das ~~Chris P, Alan H, Ben S, Matt P, Linda A, Stephanie C.~~

X Hawkins, Darryl ~~KEVIN T, RICK W, CHRIS MORTKO~~

X Heriford, Alan ~~Anne, Amy, Kelli, Ann, Bragg, Chae P, Dan H, Erin B, Jen, Kelli, Kelly, Kels~~  
~~Karen B, Kevin F, Kelli D, Matt P, Mike B, Matt P, Mike K, Phil G, Rick S, Rick C, Rita U, Rolf, Son F, SL, M~~  
Holk, Dan

Holland, Ed

V Hutchison, Ed ~~Janet, Rick, Rick, Cliff, Allan~~

X Kopplin, Mike ~~Rod Foster, Dave Flessner, Alan~~

X Mortko, Sheri ~~Keith, Jan, Rod, Jim, Rick, Phil, Janine, Vivek~~  
~~Bragg, Kathleen, Erin, Alan G, Alan H, Cliff, Linda, Sean, Brad~~  
X O'Bryan, Cliff ~~Vivek, Ed, Coach, Kevin, Sheri, Rick~~

Oettmeier, Dr. Bert

X Oppold, Greg ~~Bonnie Simpson, Rick Walston, Kevin Full, Kevin York,~~  
~~Kyle Douglas, Rich Stone~~

Paperi, Matt

Phar, Matt

Pickering, Chris

Pickering, Margot

**PLEASE PLACE "X" IN FRONT OF NAME IF ATTENDING MEETING**

Rapp, Bryan



Runyan, Joe

X Sewell, Amber Linda, Rick, Rich, Ann, Alan H, Alan G, Mike B, Dr. Bad,  
Dr. Leigh, Dr. Sean, Kathleen, Chris, Mike M, Brooke Simpson  
X Shelton, Jennifer Felton, Marko, Herford, Sierra, Wagner

X Simpson, Brownie, Greg Ogden, Janis T. Engstrom, Arlen Sewall, Kevin York,  
Ken Fall, Coach, Tyler Wells,

\*Sirna, Richard *Amplified Stems* Webster Calves months crossed Helen  
 Doyle Webb Helen Small Cotes Jimmy Peter Sirna Mary June Robert John

X Spencer, Neil Kyle Douglas, Ken Edson, Sean Felton, Alan Goodheart, Danny Hawkins, Mike Kopplin, Matt Paperi, Bryan Rapp

Mike Kopplin, Matt Paperi, Bryan Kapp  
Steiniger, Keith Wolverton, Sirna, Cussen, Giordano, Brown, Martko, Paperi, Heriford  
Pickering, Rapp, Phor, Douglas, York, Goodheart, Douglas

X Stone, Janet Ed, Dr Brods, Dr Tyles, Alan D.

~~X~~ Swim, Scott Phil, Linda, Sharon, Matt

Terstriep, Janine Binome, Kevin, Ricky, Sheri, Chris, Brad, Greg  
Mike, K, Amber, Kye, Tera, Landon, Dave, Steffen

\_\_\_\_Trondson, Chad

\_\_\_\_ Twigg, Brad

\_\_\_\_Wagner, Leigh

☒ Webb, Tyler Janet, Rod, Darc

Wilkinson, Ann Rich Sims, Chris Pickney, Ruth Wadsworth, Dave Fleener  
Dorothy Harper, Phil Gardner

X Wolverton, Rick SHERI KEITH RICH KYLE AMBER PHIL JIM ALAN  
MIKE K. DAVE GRAC JANINE DAN B. ED

\_\_\_\_ York, Kevin

## GUESTS

Name

Name of Business

Your Position (owner, sales, etc.)